

# MEET A MEMBER

## JAIRO RAMIREZ

Coldwell Banker Realty  
Minneapolis

**Years as a Realtor®:** 7 years  
**Hometown:** Rochester, MN

### How did you get into real estate?

“In high school I used to watch “Flip This House” with Armando Montelongo – real estate looked exciting and fun! After going to the University of MN, I had an opportunity to work at a brokerage in Saint Paul. I knew real estate was the career for me, and in 2014 I got licensed and joined Coldwell Banker Realty.”

### Best advice

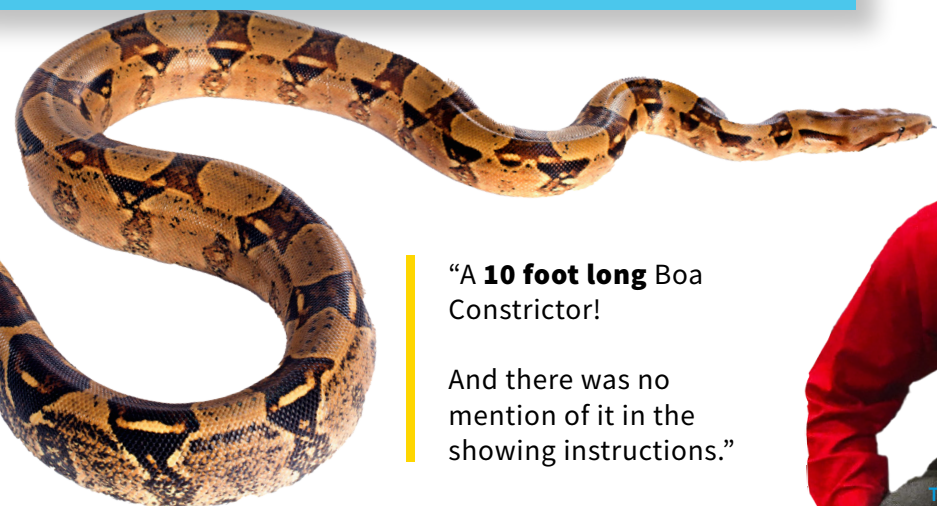
A lot of people will try to do **everything**, and **fewer will be good** at many things.

Pick **two to three things** and **do them very well**.

### Proudest moment

“Last year **my younger sister** got married. This summer **I sold her** and my brother-in-law **their dream home**.”

### Strangest pet encounter while showing homes



“A **10 foot long** Boa Constrictor!

And there was no mention of it in the showing instructions.”

### Dogs vs cats?

“Dogs! **Sophie & Sawyer** are my fur babies.”

