

Local Market Update for December 2014

A Research Tool Provided by the Minnesota Association of REALTORS®

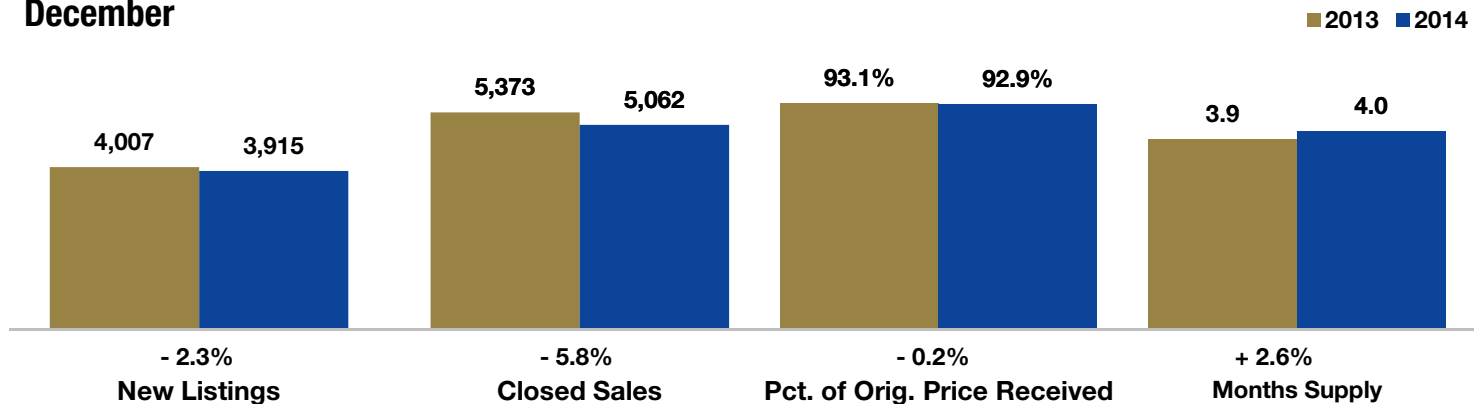


Entire State

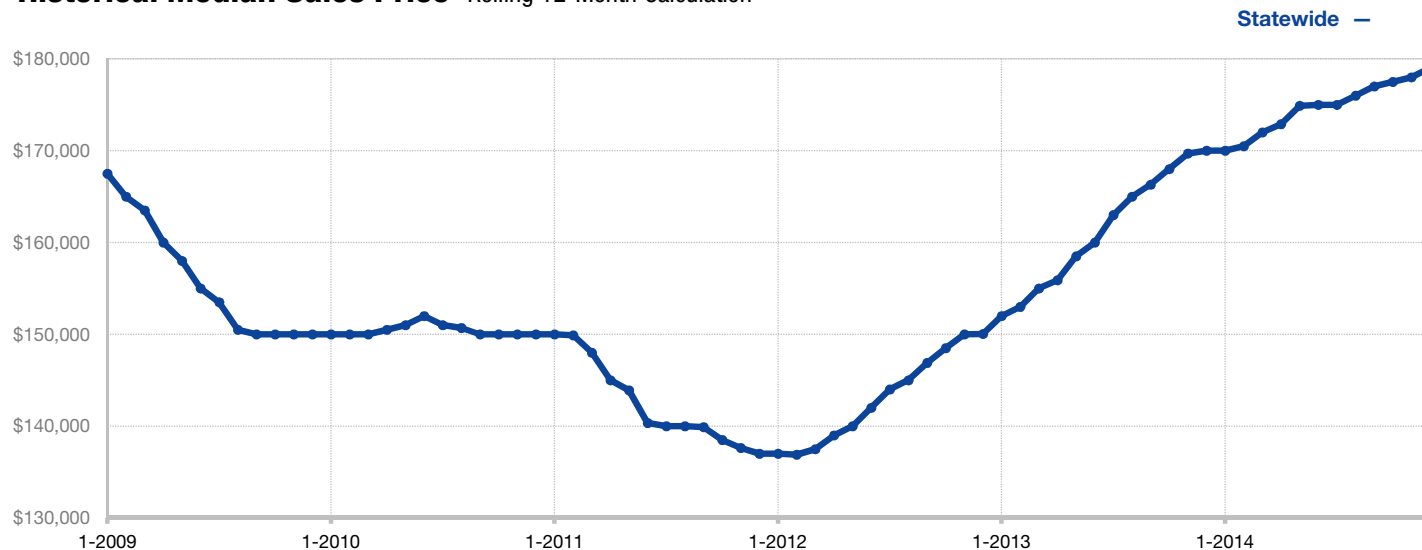
Key Metrics	December			Year to Date		
	2013	2014	Percent Change	Thru 12-2013	Thru 12-2014	Percent Change
New Listings	4,007	3,915	- 2.3%	113,489	115,211	+ 1.5%
Closed Sales	5,373	5,062	- 5.8%	79,220	74,855	- 5.5%
Median Sales Price*	\$165,000	\$177,000	+ 7.3%	\$170,000	\$179,013	+ 5.3%
Percent of Original List Price Received*	93.1%	92.9%	- 0.2%	94.5%	94.4%	- 0.1%
Days on Market Until Sale	86	89	+ 3.5%	80	80	0.0%
Months Supply of Inventory	3.9	4.0	+ 2.6%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation





Monthly Indicators

December 2014

Residential real estate activity comprised of single-family properties, townhomes and condominiums combined. Percent changes are calculated using rounded figures.

[Click on desired metric to jump to that page.](#)

Activity Snapshot

- 5.8% **+ 7.3%** **- 2.3%**

One-Year Change in
Closed Sales One-Year Change in
Median Sales Price One-Year Change in
New Listings

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Activity Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	12-2013	12-2014	Percent Change	YTD 2013	YTD 2014	Percent Change
New Listings		4,007	3,915	- 2.3%	113,489	115,211	+ 1.5%
Pending Sales		3,986	4,054	+ 1.7%	78,701	75,617	- 3.9%
Closed Sales		5,373	5,062	- 5.8%	79,220	74,855	- 5.5%
Days on Market		86	89	+ 3.5%	80	80	0.0%
Median Sales Price		\$165,000	\$177,000	+ 7.3%	\$170,000	\$179,013	+ 5.3%
Avg. Sales Price		\$204,622	\$220,664	+ 7.8%	\$208,089	\$219,616	+ 5.5%
Pct. of Orig. Price Received		93.1%	92.9%	- 0.2%	94.5%	94.4%	- 0.1%
Affordability Index		231	227	- 1.7%	224	224	0.0%
Homes for Sale*	Historical data not available at this time.	25,426	25,425	- 0.0%	--	--	--
Months Supply*	Historical data not available at this time.	3.9	4.0	+ 2.6%	--	--	--

* Statewide inventory before 2012 was overstated due to changes made in NorthstarMLS. However, an "Expired" field was made available in 2012 by some multiple listing services, allowing expired listings to be separated from active listings, providing more accurate views of inventory and supply.

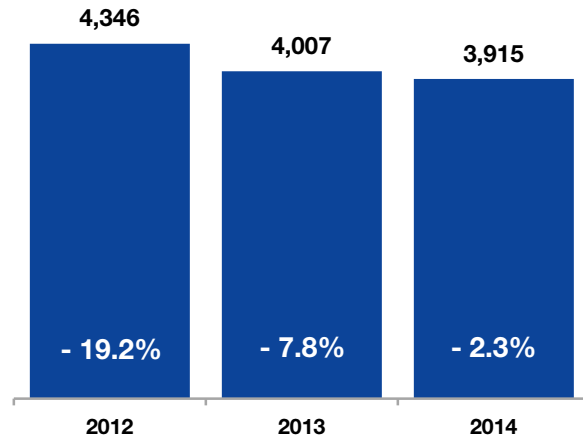
Current as of January 13, 2015. All data from the multiple listing services in the state of Minnesota. Powered by 10K Research and Marketing. | [Click for Cover Page](#) | 2

New Listings

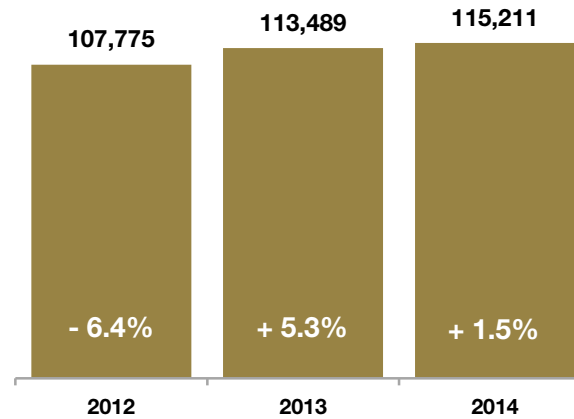
A count of the properties that have been newly listed on the market in a given month.



December

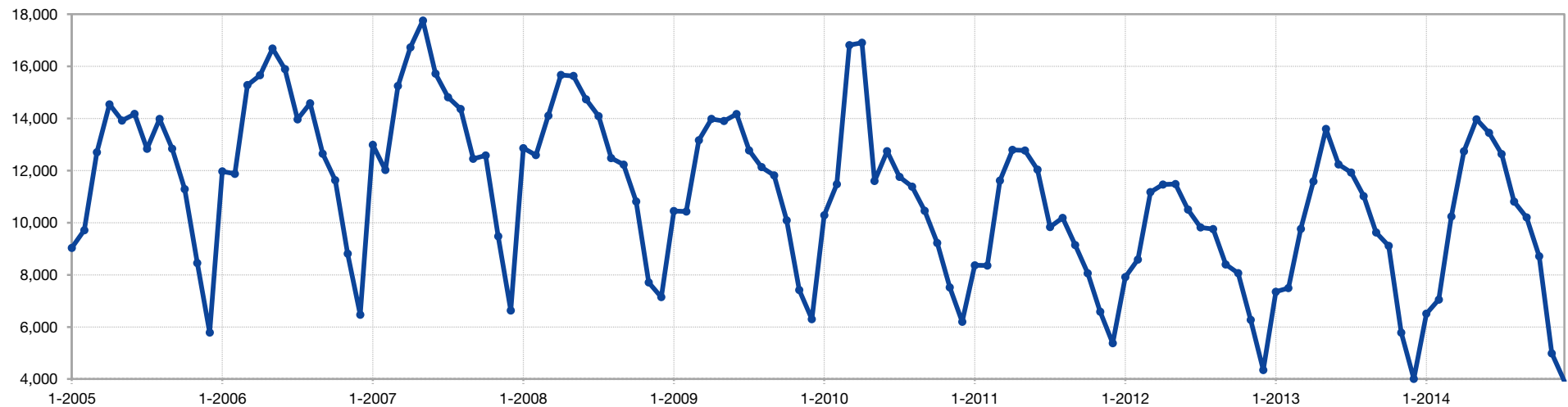


Year to Date



New Listings		Prior Year	Percent Change
January 2014	6,510	7,348	-11.4%
February 2014	7,048	7,491	-5.9%
March 2014	10,238	9,763	+4.9%
April 2014	12,740	11,585	+10.0%
May 2014	13,966	13,598	+2.7%
June 2014	13,449	12,236	+9.9%
July 2014	12,635	11,925	+6.0%
August 2014	10,809	11,018	-1.9%
September 2014	10,202	9,625	+6.0%
October 2014	8,713	9,112	-4.4%
November 2014	4,986	5,781	-13.8%
December 2014	3,915	4,007	-2.3%
12-Month Avg	9,601	9,457	+1.5%

Historical New Listings by Month

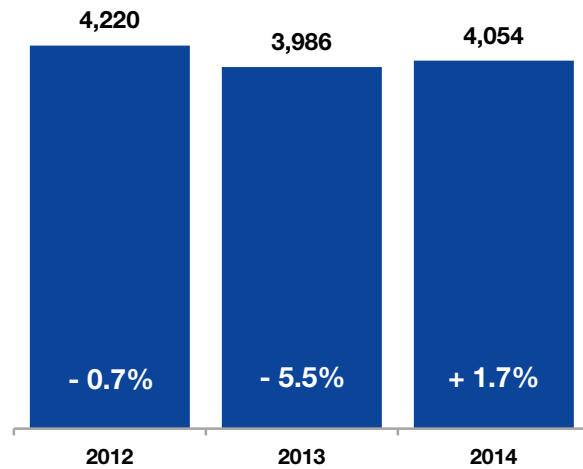


Pending Sales

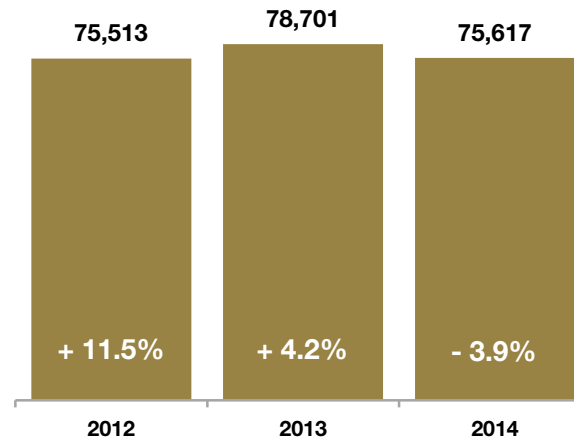
A count of the properties on which offers have been accepted in a given month.



December

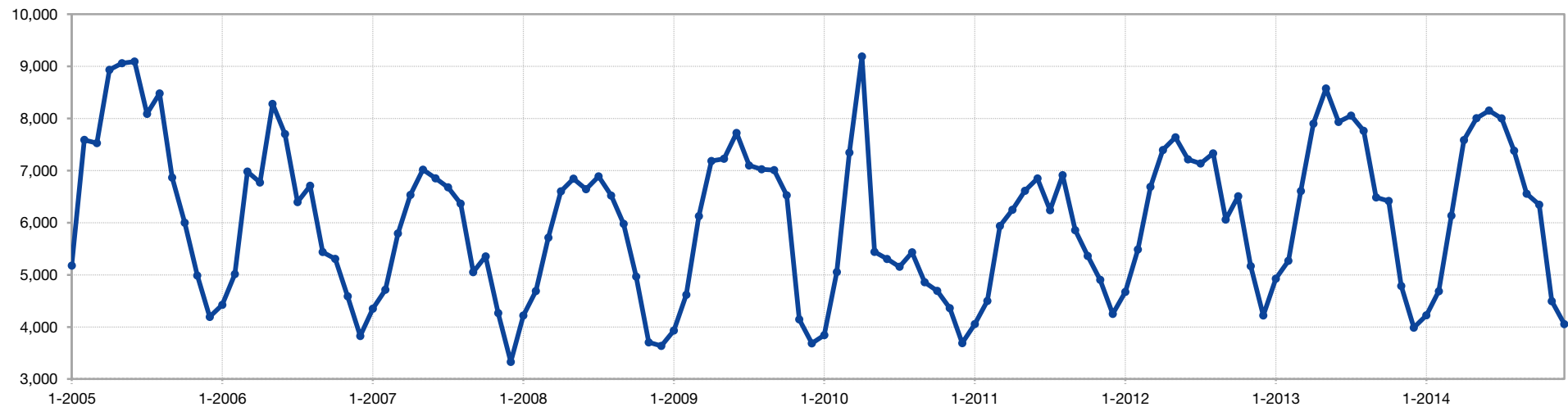


Year to Date



Pending Sales		Prior Year	Percent Change
January 2014	4,223	4,926	-14.3%
February 2014	4,685	5,269	-11.1%
March 2014	6,135	6,607	-7.1%
April 2014	7,585	7,900	-4.0%
May 2014	8,005	8,575	-6.6%
June 2014	8,152	7,933	+2.8%
July 2014	8,002	8,054	-0.6%
August 2014	7,381	7,763	-4.9%
September 2014	6,556	6,485	+1.1%
October 2014	6,345	6,417	-1.1%
November 2014	4,494	4,786	-6.1%
December 2014	4,054	3,986	+1.7%
12-Month Avg	6,301	6,558	-3.9%

Historical Pending Sales by Month

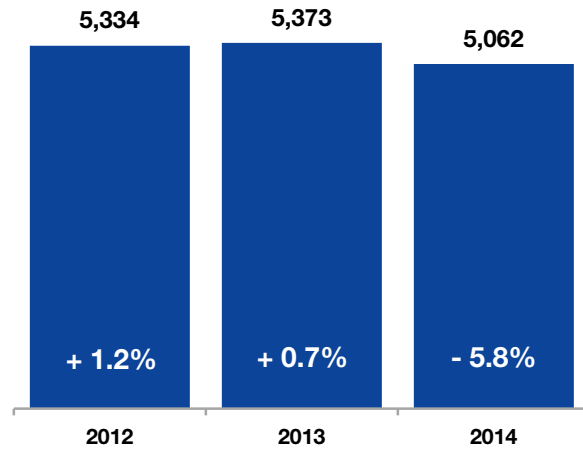


Closed Sales

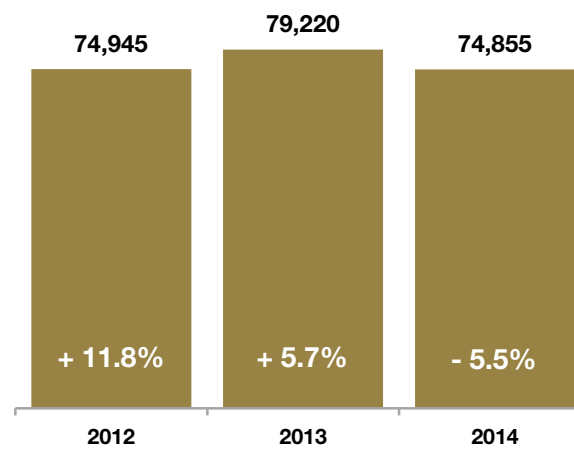
A count of the actual sales that closed in a given month.



December

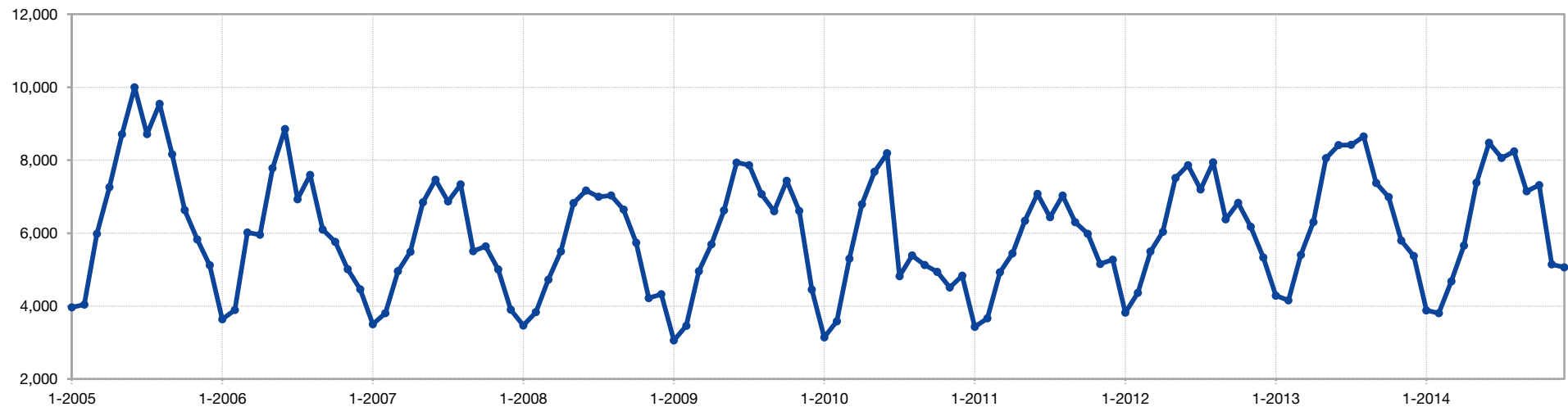


Year to Date



Closed Sales		Prior Year	Percent Change
January 2014	3,882	4,286	-9.4%
February 2014	3,806	4,158	-8.5%
March 2014	4,679	5,403	-13.4%
April 2014	5,657	6,303	-10.2%
May 2014	7,384	8,054	-8.3%
June 2014	8,477	8,413	+0.8%
July 2014	8,061	8,420	-4.3%
August 2014	8,240	8,649	-4.7%
September 2014	7,147	7,374	-3.1%
October 2014	7,316	6,990	+4.7%
November 2014	5,144	5,797	-11.3%
December 2014	5,062	5,373	-5.8%
12-Month Avg	6,238	6,602	-5.5%

Historical Closed Sales by Month

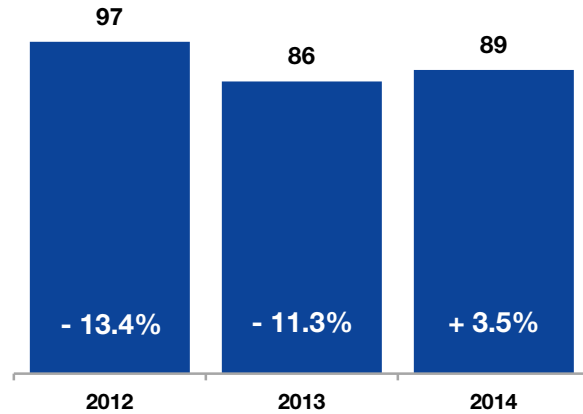


Days on Market Until Sale

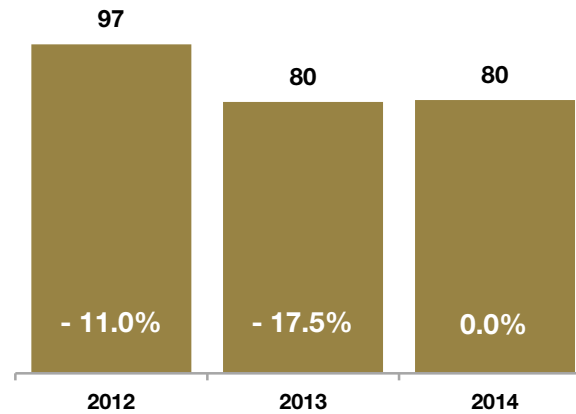
Average number of days between when a property is listed and when an offer is accepted in a given month.



December

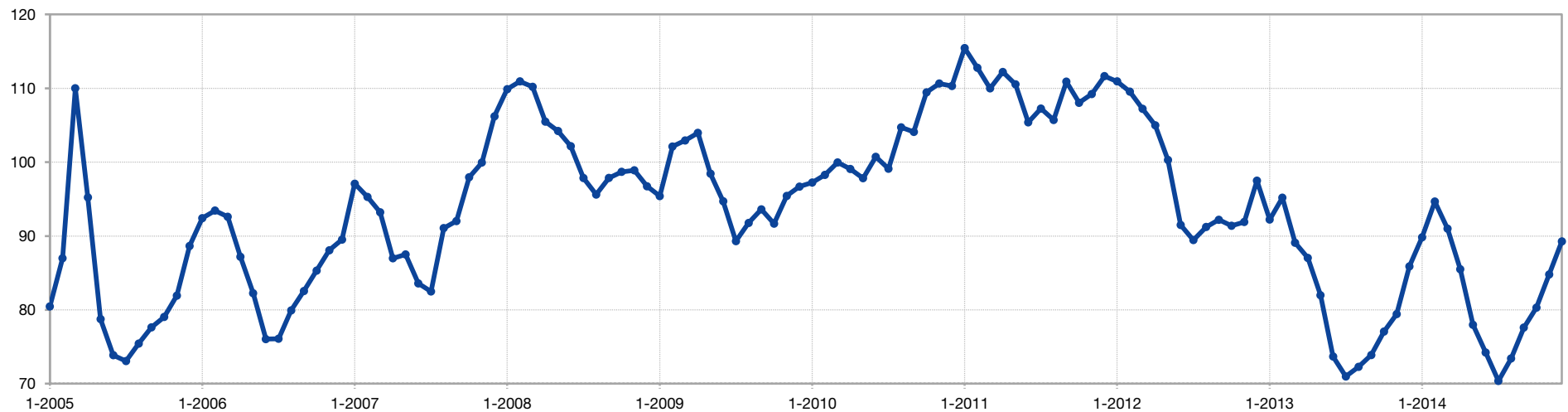


Year to Date



Days on Market		Prior Year	Percent Change
January 2014	90	92	-2.2%
February 2014	95	95	0.0%
March 2014	91	89	+2.2%
April 2014	85	87	-2.3%
May 2014	78	82	-4.9%
June 2014	74	74	0.0%
July 2014	70	71	-1.4%
August 2014	73	72	+1.4%
September 2014	78	74	+5.4%
October 2014	80	77	+3.9%
November 2014	85	79	+7.6%
December 2014	89	86	+3.5%
12-Month Avg	82	82	0.0%

Historical Days on Market Until Sale by Month

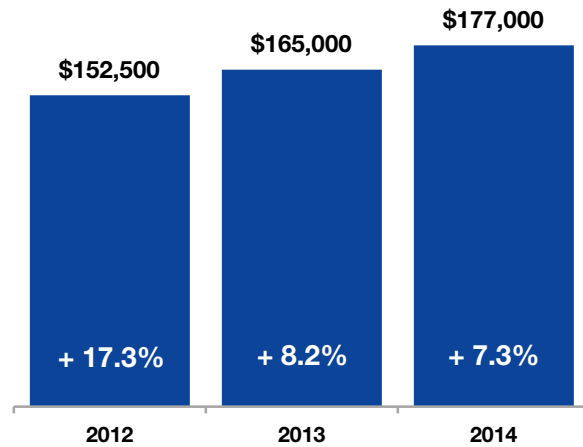


Median Sales Price

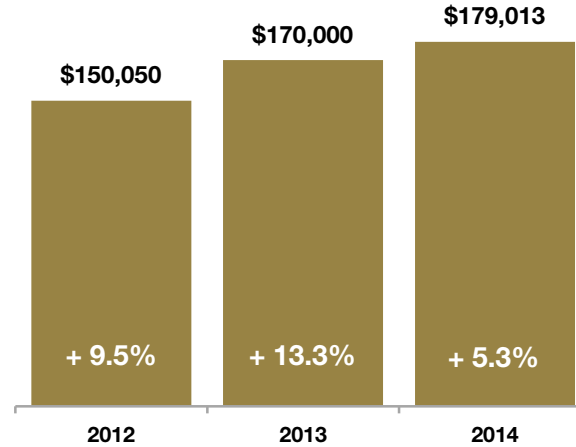
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



December



Year to Date



	Median Sales Price	Prior Year	Percent Change
January 2014	\$155,550	\$145,000	+7.3%
February 2014	\$155,500	\$146,000	+6.5%
March 2014	\$167,050	\$159,900	+4.5%
April 2014	\$172,500	\$163,400	+5.6%
May 2014	\$185,000	\$170,500	+8.5%
June 2014	\$190,000	\$184,900	+2.8%
July 2014	\$189,900	\$182,500	+4.1%
August 2014	\$189,000	\$180,000	+5.0%
September 2014	\$179,000	\$170,000	+5.3%
October 2014	\$177,500	\$173,000	+2.6%
November 2014	\$175,000	\$169,700	+3.1%
December 2014	\$177,000	\$165,000	+7.3%
12-Month Avg	\$176,083	\$167,492	+5.1%

Historical Median Sales Price by Month

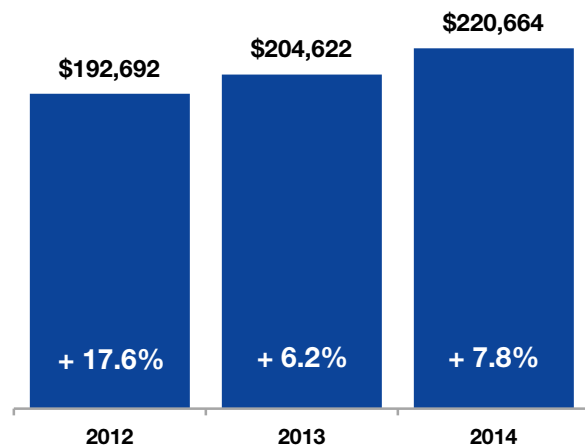


Average Sales Price

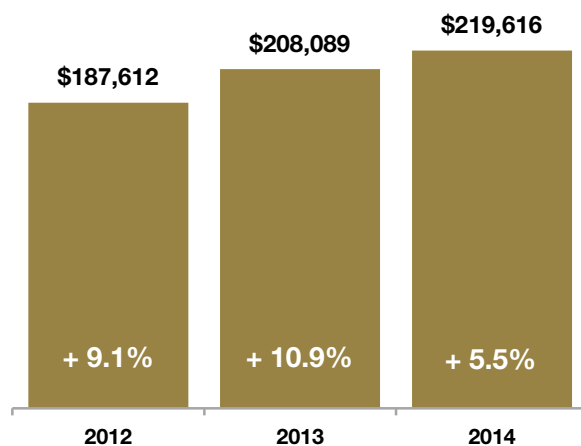
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



December



Year to Date



	Avg. Sales Price	Prior Year	Percent Change
January 2014	\$197,492	\$176,895	+11.6%
February 2014	\$196,248	\$182,040	+7.8%
March 2014	\$205,835	\$191,552	+7.5%
April 2014	\$213,769	\$198,245	+7.8%
May 2014	\$222,947	\$208,899	+6.7%
June 2014	\$235,985	\$221,664	+6.5%
July 2014	\$229,044	\$220,963	+3.7%
August 2014	\$227,363	\$224,376	+1.3%
September 2014	\$217,801	\$209,334	+4.0%
October 2014	\$220,202	\$211,010	+4.4%
November 2014	\$214,100	\$210,106	+1.9%
December 2014	\$220,664	\$204,622	+7.8%
12-Month Avg	\$216,788	\$204,976	+5.8%

Historical Average Sales Price by Month

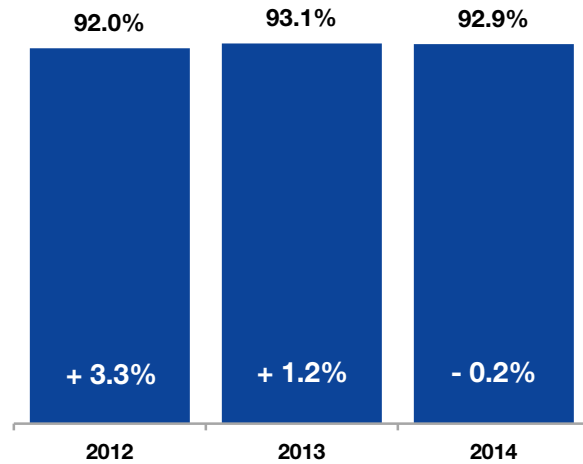


Percent of Original List Price Received

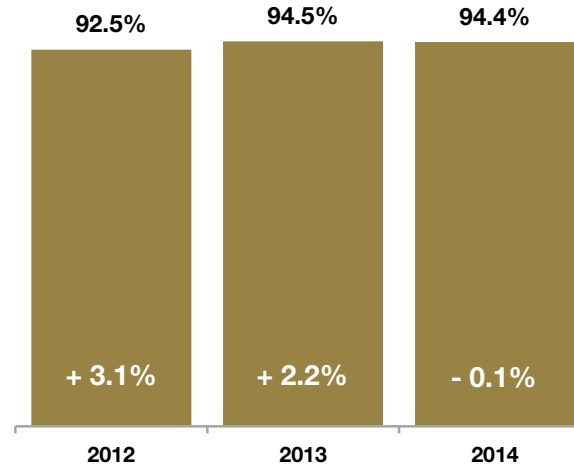
Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



December

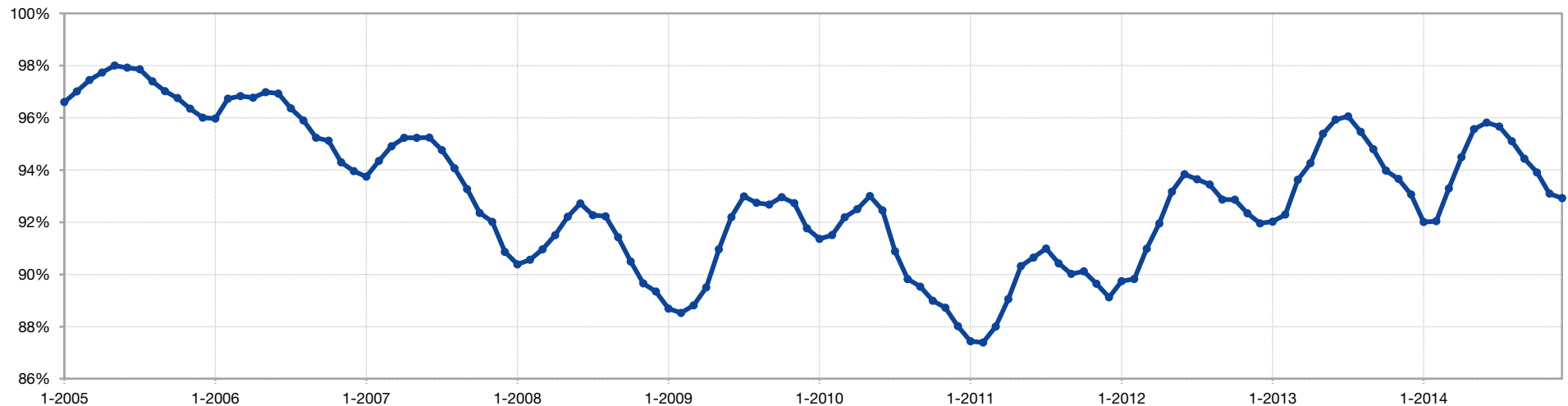


Year to Date



	Pct. of Orig. Price Received	Prior Year	Percent Change
January 2014	92.0%	92.0%	0.0%
February 2014	92.0%	92.3%	-0.3%
March 2014	93.3%	93.6%	-0.3%
April 2014	94.5%	94.3%	+0.2%
May 2014	95.6%	95.4%	+0.2%
June 2014	95.8%	95.9%	-0.1%
July 2014	95.7%	96.1%	-0.4%
August 2014	95.1%	95.5%	-0.4%
September 2014	94.4%	94.8%	-0.4%
October 2014	93.9%	94.0%	-0.1%
November 2014	93.1%	93.7%	-0.6%
December 2014	92.9%	93.1%	-0.2%
12-Month Avg	94.0%	94.2%	-0.2%

Historical Percent of Original List Price Received by Month

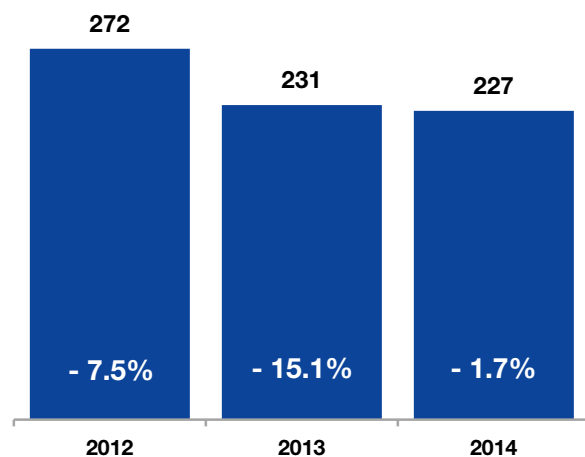


Housing Affordability Index

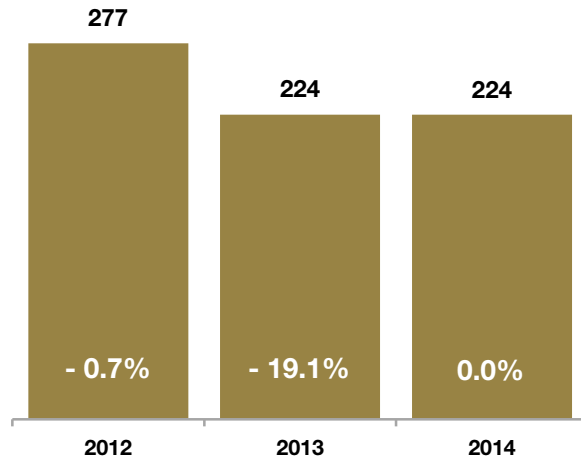
This index measures housing affordability for the region. An index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



December

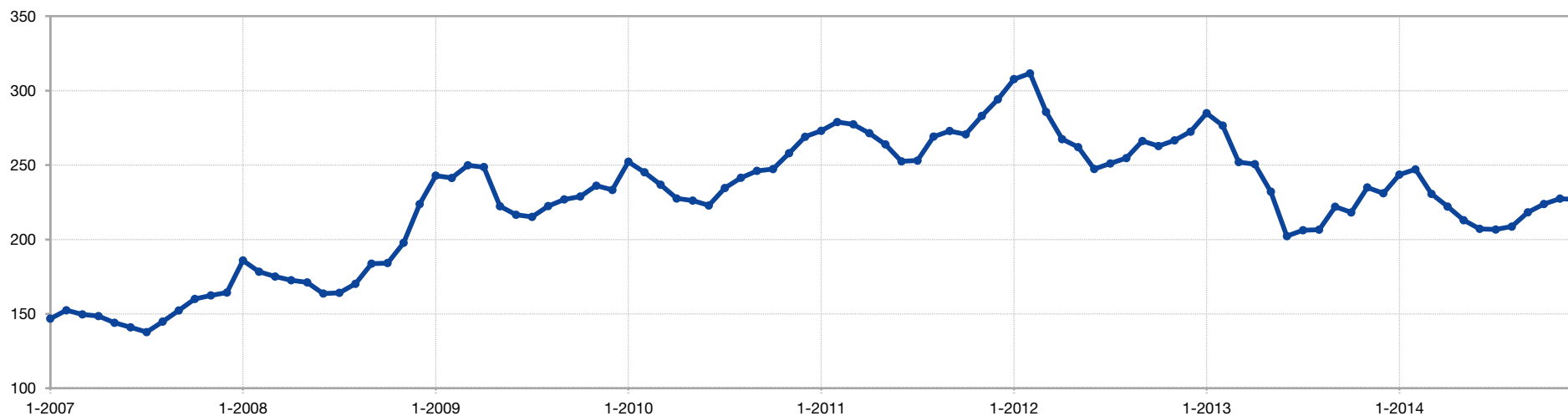


Year to Date



Affordability Index		Prior Year	Percent Change
January 2014	244	285	-14.4%
February 2014	247	277	-10.8%
March 2014	231	252	-8.3%
April 2014	222	251	-11.6%
May 2014	213	232	-8.2%
June 2014	207	202	+2.5%
July 2014	207	206	+0.5%
August 2014	209	207	+1.0%
September 2014	218	222	-1.8%
October 2014	224	218	+2.8%
November 2014	227	235	-3.4%
December 2014	227	231	-1.7%
12-Month Avg	223	235	-5.1%

Historical Housing Affordability Index by Month

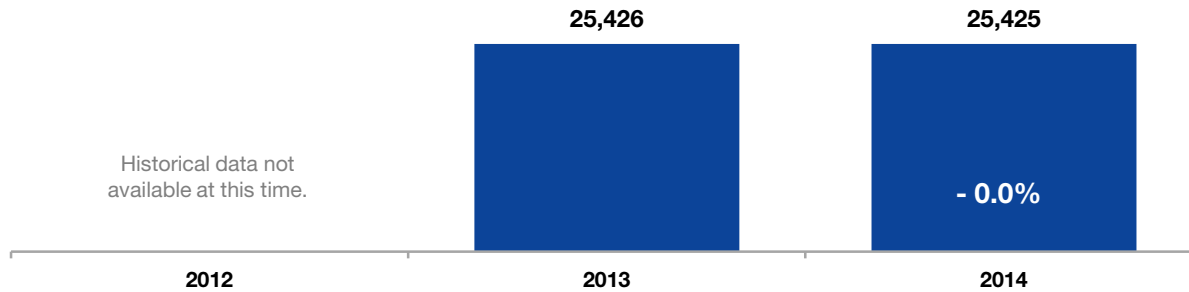


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

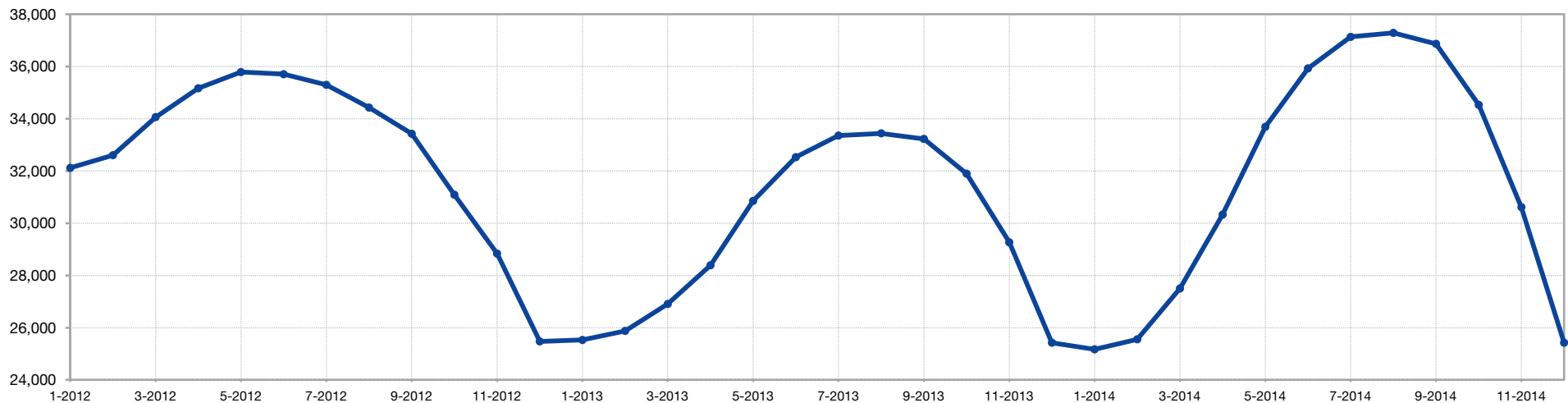


December



Homes for Sale		Prior Year	Percent Change
January 2014	25,172	25,530	-1.4%
February 2014	25,556	25,877	-1.2%
March 2014	27,501	26,909	+2.2%
April 2014	30,329	28,390	+6.8%
May 2014	33,688	30,855	+9.2%
June 2014	35,928	32,528	+10.5%
July 2014	37,134	33,356	+11.3%
August 2014	37,287	33,441	+11.5%
September 2014	36,868	33,228	+11.0%
October 2014	34,531	31,898	+8.3%
November 2014	30,615	29,269	+4.6%
December 2014	25,425	25,426	-0.0%

Historical Inventory of Homes for Sale by Month



Note: Statewide inventory before 2012 was overstated due to changes made in NorthstarMLS. However, an "Expired" field was made available in 2012 by some multiple listing services, allowing expired listings to be separated from active listings, providing a more accurate view of inventory.

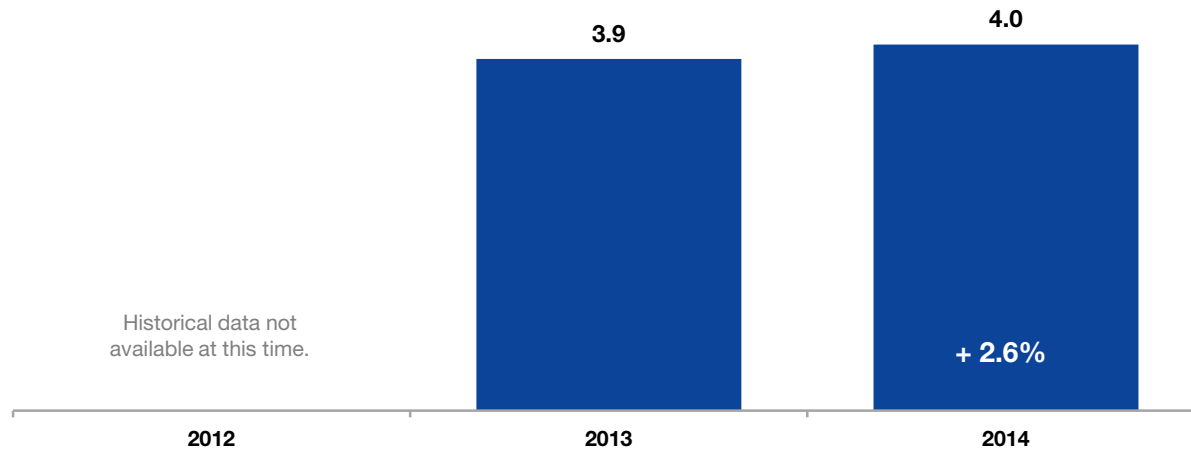
Current as of January 13, 2015. All data from the multiple listing services in the state of Minnesota. Powered by 10K Research and Marketing. | Click for Cover Page | 11

Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

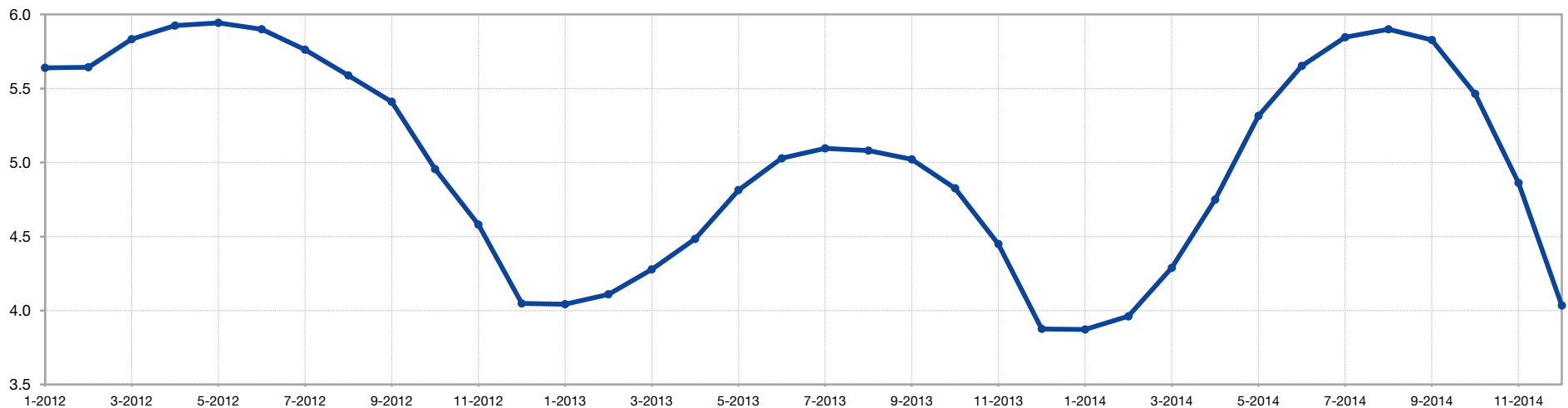


December



Months Supply		Prior Year	Percent Change
January 2014	3.9	4.0	-2.5%
February 2014	4.0	4.1	-2.4%
March 2014	4.3	4.3	0.0%
April 2014	4.7	4.5	+4.4%
May 2014	5.3	4.8	+10.4%
June 2014	5.7	5.0	+14.0%
July 2014	5.8	5.1	+13.7%
August 2014	5.9	5.1	+15.7%
September 2014	5.8	5.0	+16.0%
October 2014	5.5	4.8	+14.6%
November 2014	4.9	4.4	+11.4%
December 2014	4.0	3.9	+2.6%

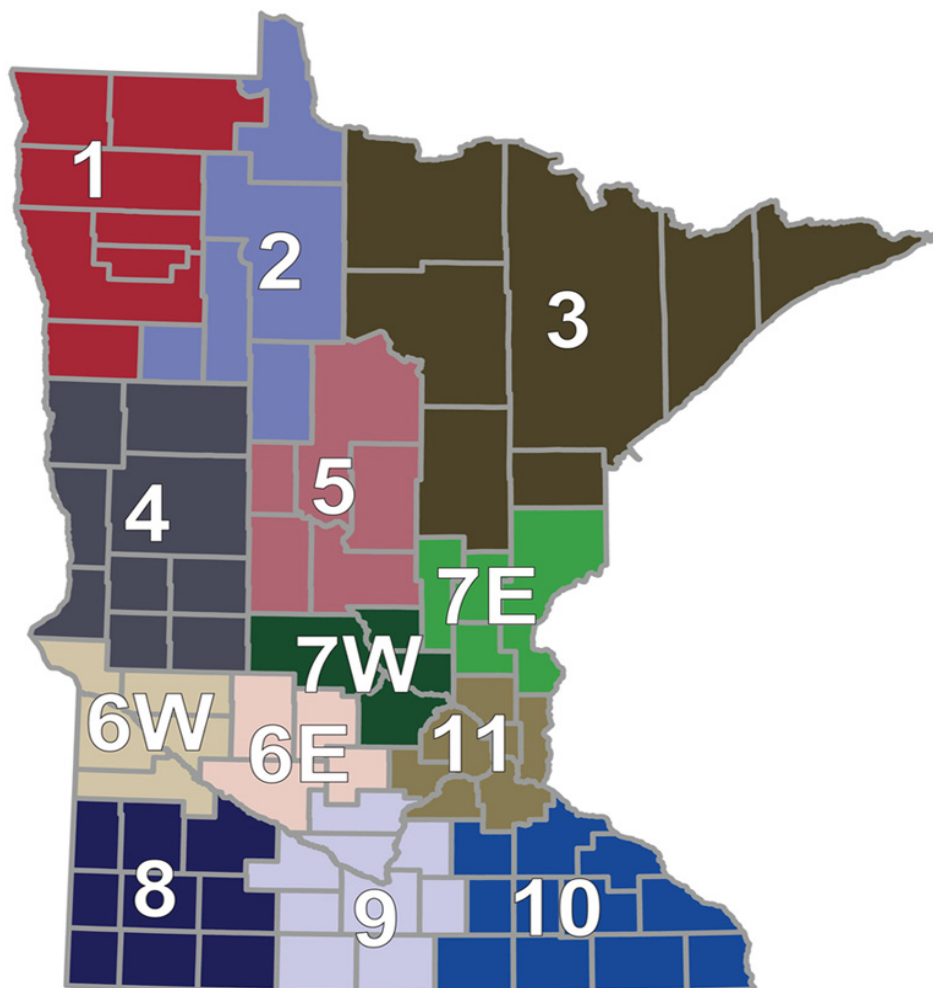
Historical Months Supply of Inventory by Month













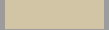


Note: Statewide inventory before 2012 was overstated due to changes made in NorthstarMLS. However, an "Expired" field was made available in 2012 by some multiple listing services, allowing expired listings to be separated from active listings, providing a more accurate view of supply.

Current as of January 13, 2015. All data from the multiple listing services in the state of Minnesota. Powered by 10K Research and Marketing. | Click for Cover Page | 12

Minnesota Regional Development Organizations



	1 – Northwest Region		7E – East Central Region
	2 – Headwaters Region		7W – Central Region
	3 – Arrowhead Region		8 – Southwest Region
	4 – West Central Region		9 – South Central Region
	5 – North Central Region		10 – Southeast Region
	6E – Southwest Central Region		11 – 7-County Twin Cities Region
	6W – Upper Minnesota Valley Region		

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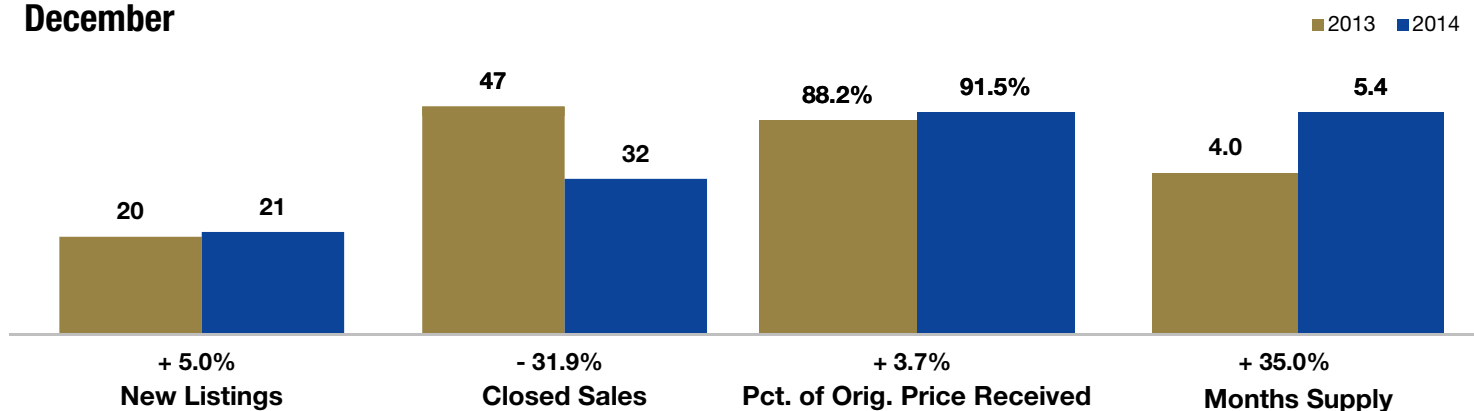


1 – Northwest Region

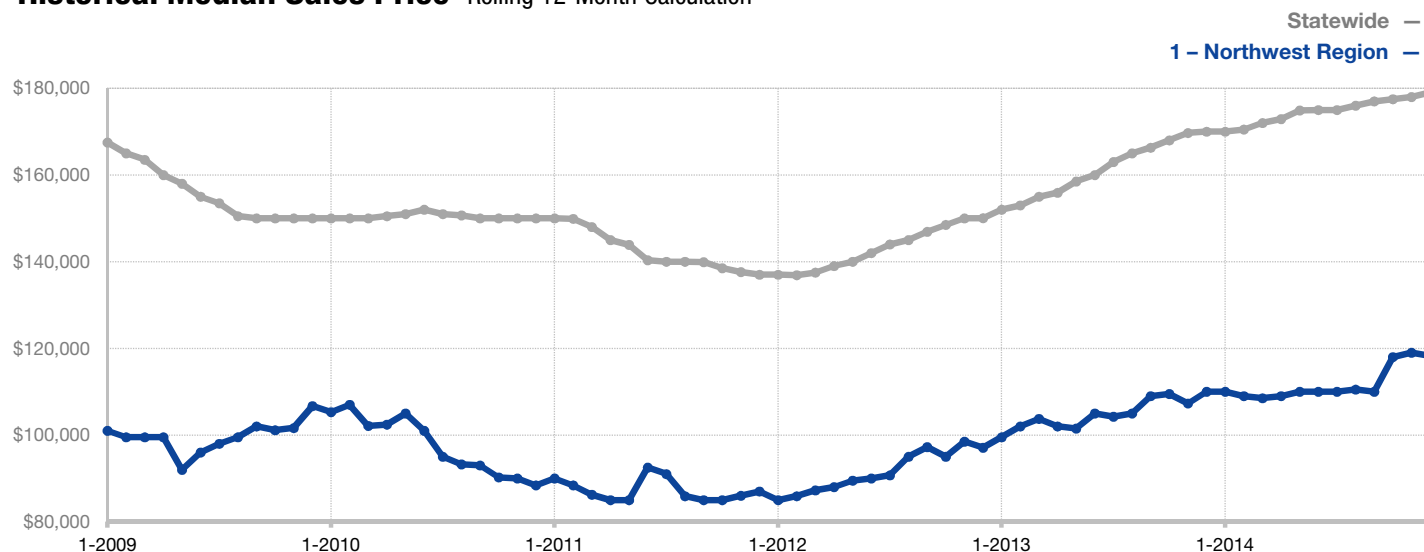
Key Metrics	December			Year to Date		
	2013	2014	Percent Change	Thru 12-2013	Thru 12-2014	Percent Change
New Listings	20	21	+ 5.0%	697	568	- 18.5%
Closed Sales	47	32	- 31.9%	537	428	- 20.3%
Median Sales Price*	\$110,000	\$91,491	- 16.8%	\$110,000	\$118,250	+ 7.5%
Percent of Original List Price Received*	88.2%	91.5%	+ 3.7%	91.3%	91.5%	+ 0.2%
Days on Market Until Sale	152	131	- 13.8%	153	169	+ 10.5%
Months Supply of Inventory	4.0	5.4	+ 35.0%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation



Current as of January 12, 2015. All data from the multiple listing services in the state of Minnesota. Powered by 10K Research and Marketing. Percent changes are calculated using rounded figures.

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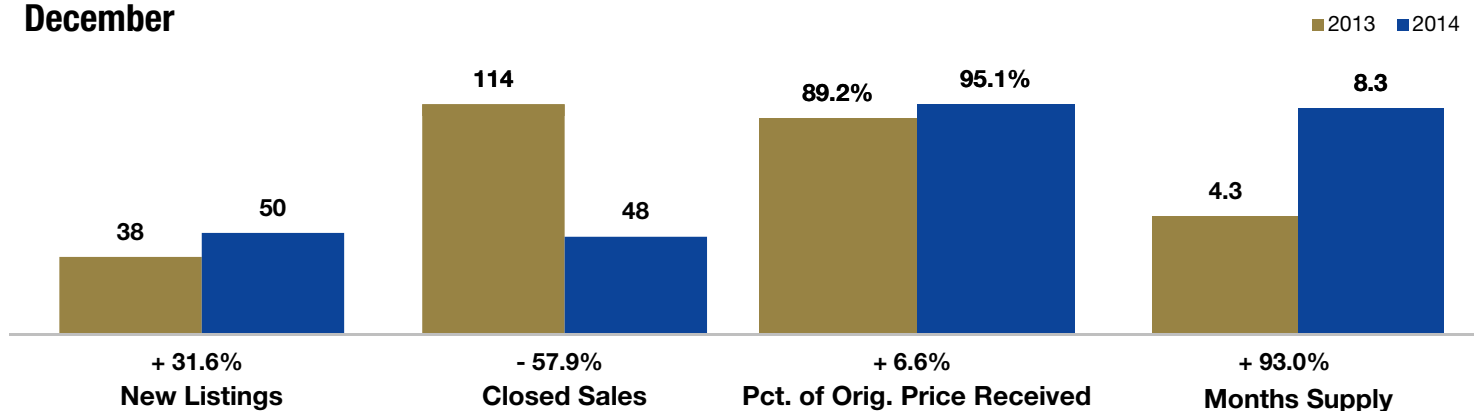


2 – Headwaters Region

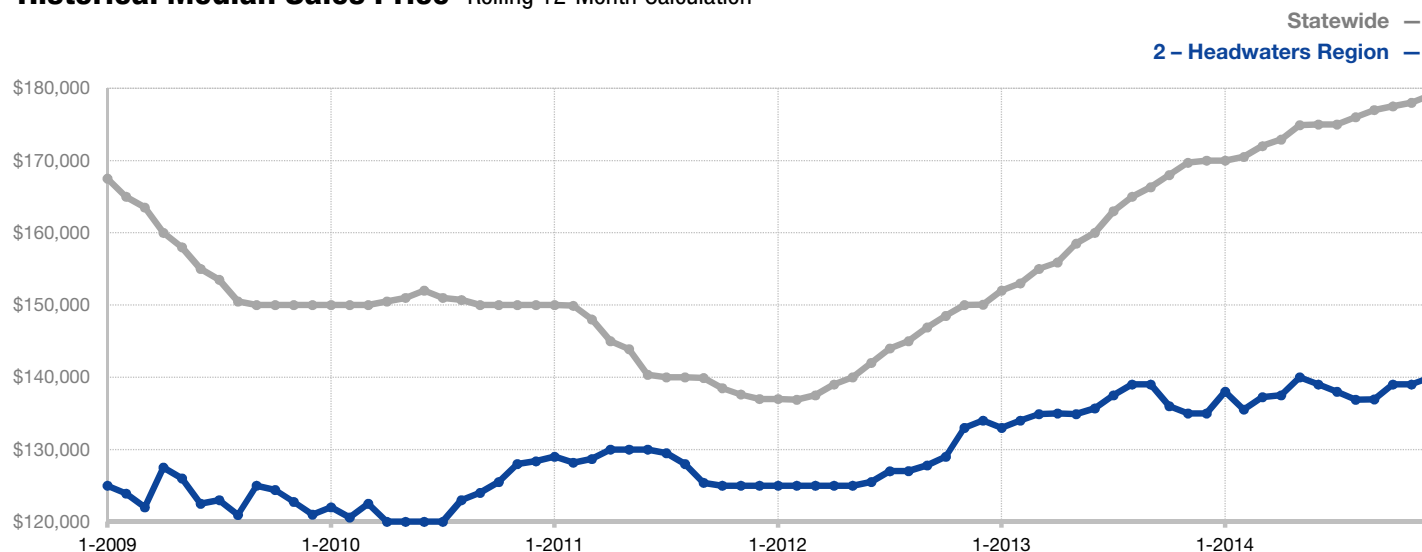
Key Metrics	December			Year to Date		
	2013	2014	Percent Change	Thru 12-2013	Thru 12-2014	Percent Change
New Listings	38	50	+ 31.6%	2,288	1,818	- 20.5%
Closed Sales	114	48	- 57.9%	1,524	952	- 37.5%
Median Sales Price*	\$138,750	\$139,000	+ 0.2%	\$135,000	\$139,950	+ 3.7%
Percent of Original List Price Received*	89.2%	95.1%	+ 6.6%	90.9%	90.4%	- 0.6%
Days on Market Until Sale	169	132	- 21.9%	141	158	+ 12.1%
Months Supply of Inventory	4.3	8.3	+ 93.0%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

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Historical Median Sales Price Rolling 12-Month Calculation



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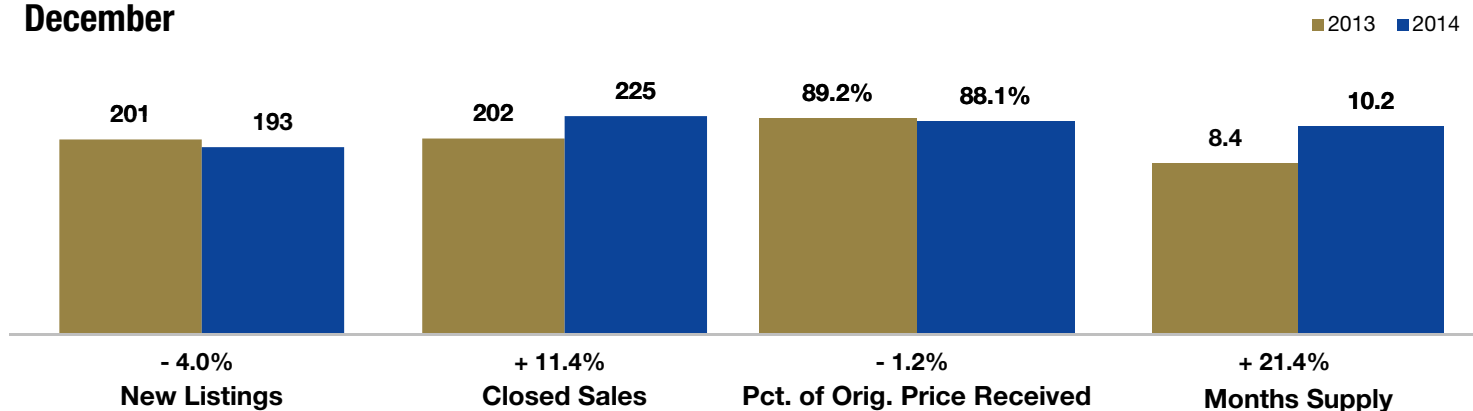


3 – Arrowhead Region

Key Metrics	December			Year to Date		
	2013	2014	Percent Change	Thru 12-2013	Thru 12-2014	Percent Change
New Listings	201	193	- 4.0%	5,962	6,573	+ 10.2%
Closed Sales	202	225	+ 11.4%	3,078	3,168	+ 2.9%
Median Sales Price*	\$115,000	\$129,090	+ 12.3%	\$125,000	\$130,000	+ 4.0%
Percent of Original List Price Received*	89.2%	88.1%	- 1.2%	90.2%	90.6%	+ 0.4%
Days on Market Until Sale	123	131	+ 6.5%	127	122	- 3.9%
Months Supply of Inventory	8.4	10.2	+ 21.4%	--	--	--

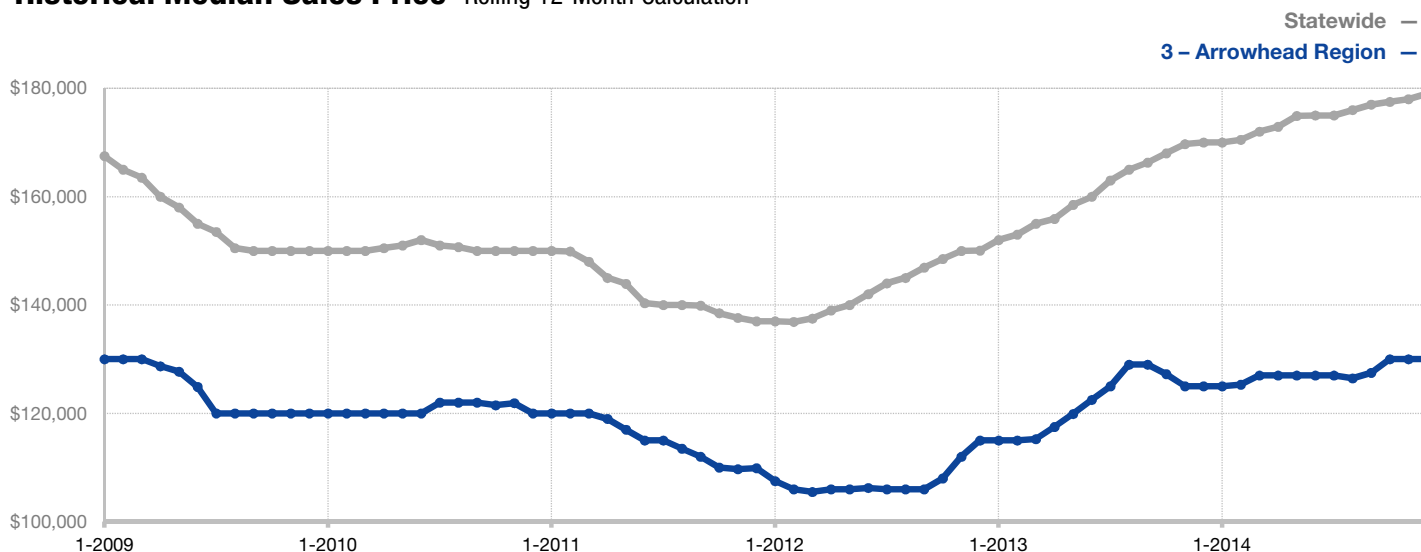
* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

December



Historical Median Sales Price

Rolling 12-Month Calculation



Local Market Update for December 2014

A Research Tool Provided by the Minnesota Association of REALTORS®

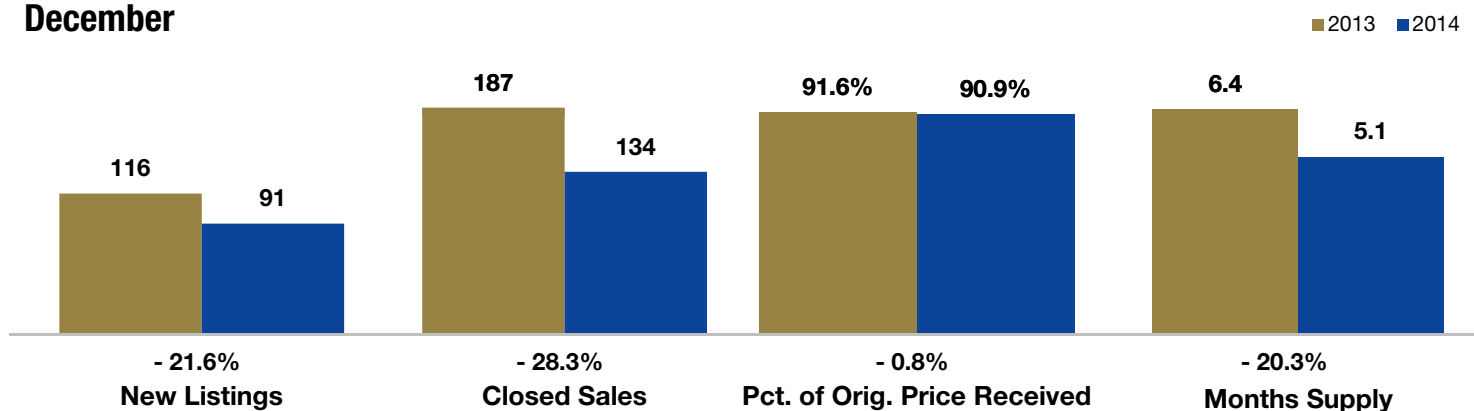


4 – West Central Region

Key Metrics	December			Year to Date		
	2013	2014	Percent Change	Thru 12-2013	Thru 12-2014	Percent Change
New Listings	116	91	- 21.6%	3,777	4,014	+ 6.3%
Closed Sales	187	134	- 28.3%	2,370	2,337	- 1.4%
Median Sales Price*	\$136,450	\$154,250	+ 13.0%	\$150,000	\$152,500	+ 1.7%
Percent of Original List Price Received*	91.6%	90.9%	- 0.8%	91.5%	92.2%	+ 0.8%
Days on Market Until Sale	142	133	- 6.3%	142	125	- 12.0%
Months Supply of Inventory	6.4	5.1	- 20.3%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for December 2014

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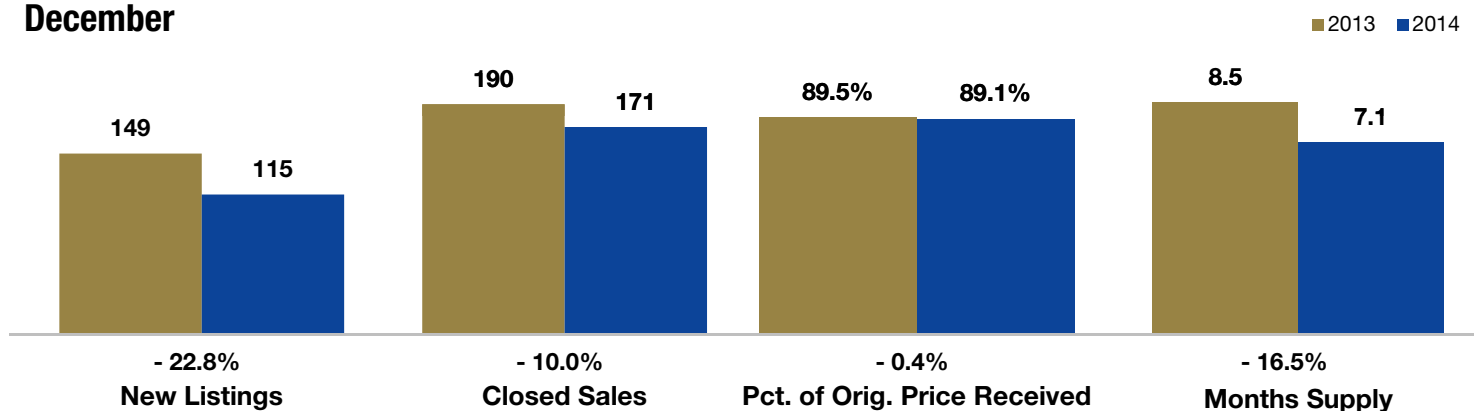


5 – North Central Region

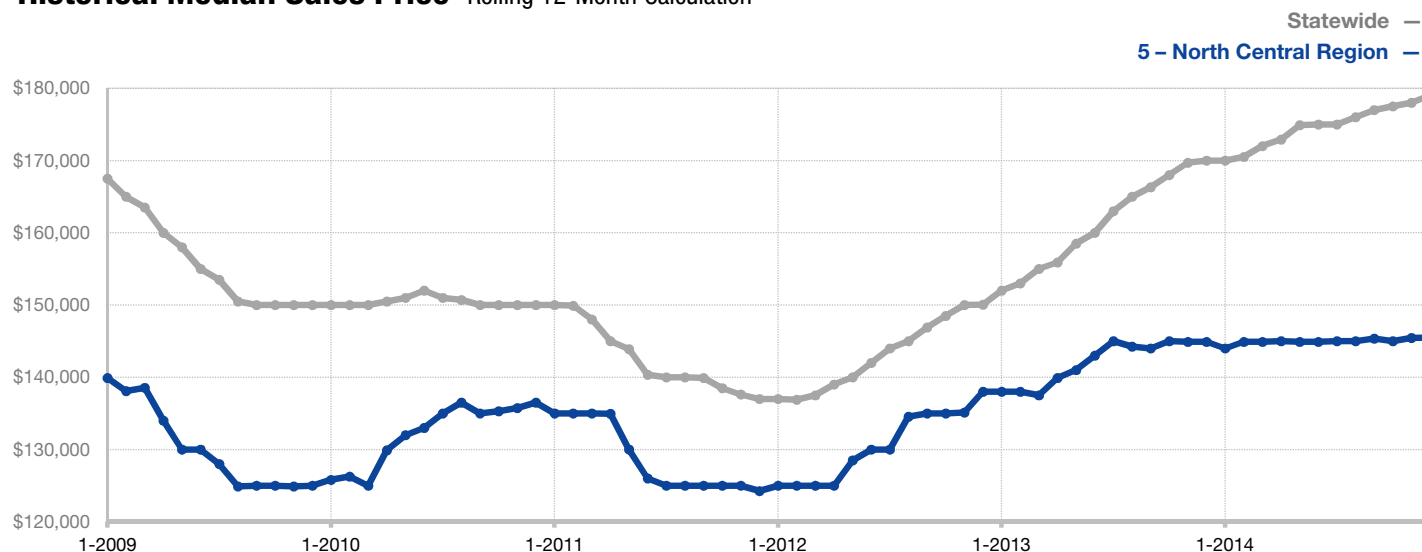
Key Metrics	December			Year to Date		
	2013	2014	Percent Change	Thru 12-2013	Thru 12-2014	Percent Change
New Listings	149	115	- 22.8%	4,594	4,717	+ 2.7%
Closed Sales	190	171	- 10.0%	2,522	2,600	+ 3.1%
Median Sales Price*	\$145,000	\$144,950	- 0.0%	\$144,900	\$145,500	+ 0.4%
Percent of Original List Price Received*	89.5%	89.1%	- 0.4%	90.3%	91.0%	+ 0.8%
Days on Market Until Sale	124	137	+ 10.5%	126	120	- 4.8%
Months Supply of Inventory	8.5	7.1	- 16.5%	--	--	--

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December



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Local Market Update for December 2014

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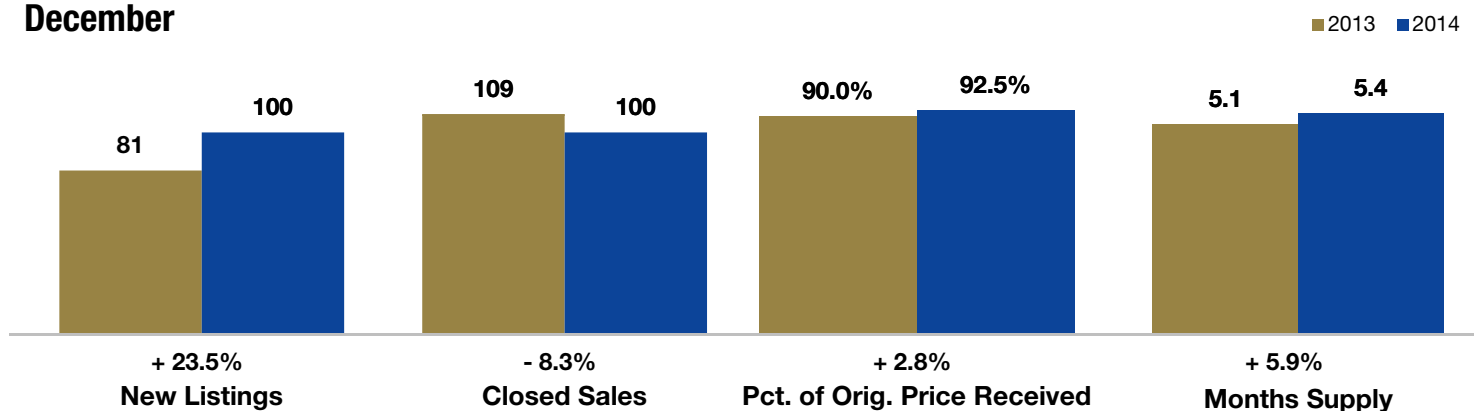


6E – Southwest Central Region

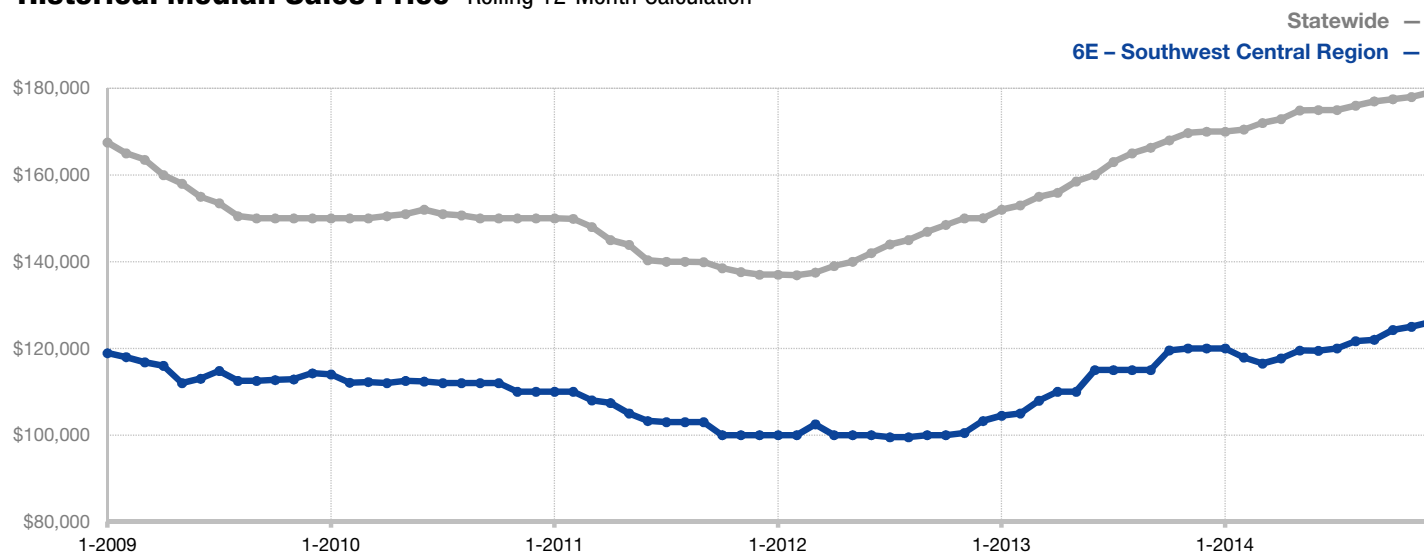
Key Metrics	December			Year to Date		
	2013	2014	Percent Change	Thru 12-2013	Thru 12-2014	Percent Change
New Listings	81	100	+ 23.5%	2,415	2,329	- 3.6%
Closed Sales	109	100	- 8.3%	1,492	1,480	- 0.8%
Median Sales Price*	\$108,650	\$133,500	+ 22.9%	\$120,000	\$126,000	+ 5.0%
Percent of Original List Price Received*	90.0%	92.5%	+ 2.8%	91.4%	92.1%	+ 0.8%
Days on Market Until Sale	124	131	+ 5.6%	116	116	0.0%
Months Supply of Inventory	5.1	5.4	+ 5.9%	--	--	--

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December



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for December 2014

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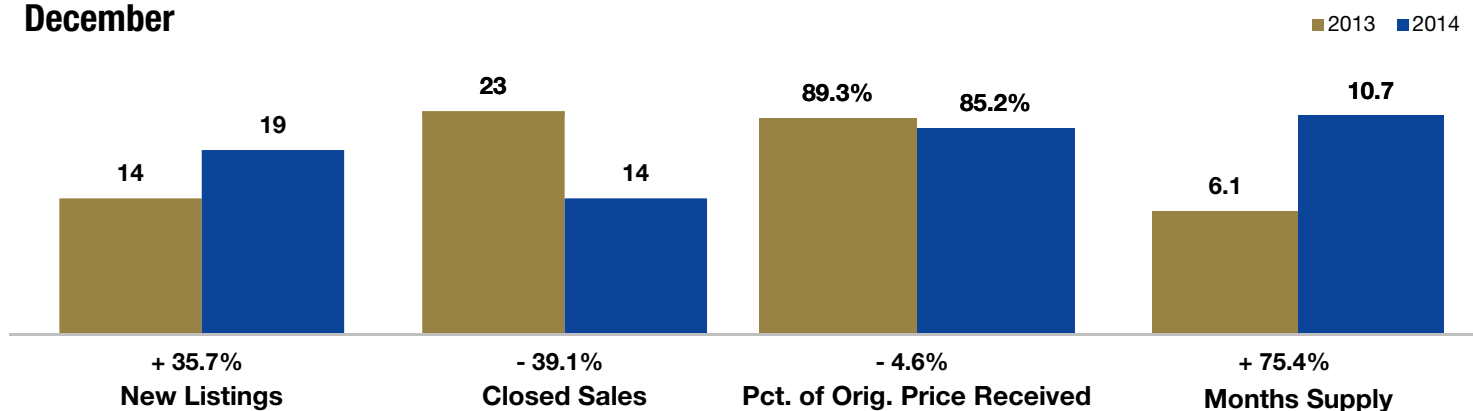


6W – Upper Minnesota Valley Region

Key Metrics	December			Year to Date		
	2013	2014	Percent Change	Thru 12-2013	Thru 12-2014	Percent Change
New Listings	14	19	+ 35.7%	577	551	- 4.5%
Closed Sales	23	14	- 39.1%	348	320	- 8.0%
Median Sales Price*	\$71,000	\$97,500	+ 37.3%	\$72,500	\$67,000	- 7.6%
Percent of Original List Price Received*	89.3%	85.2%	- 4.6%	86.1%	88.2%	+ 2.4%
Days on Market Until Sale	169	173	+ 2.4%	200	194	- 3.0%
Months Supply of Inventory	6.1	10.7	+ 75.4%	--	--	--

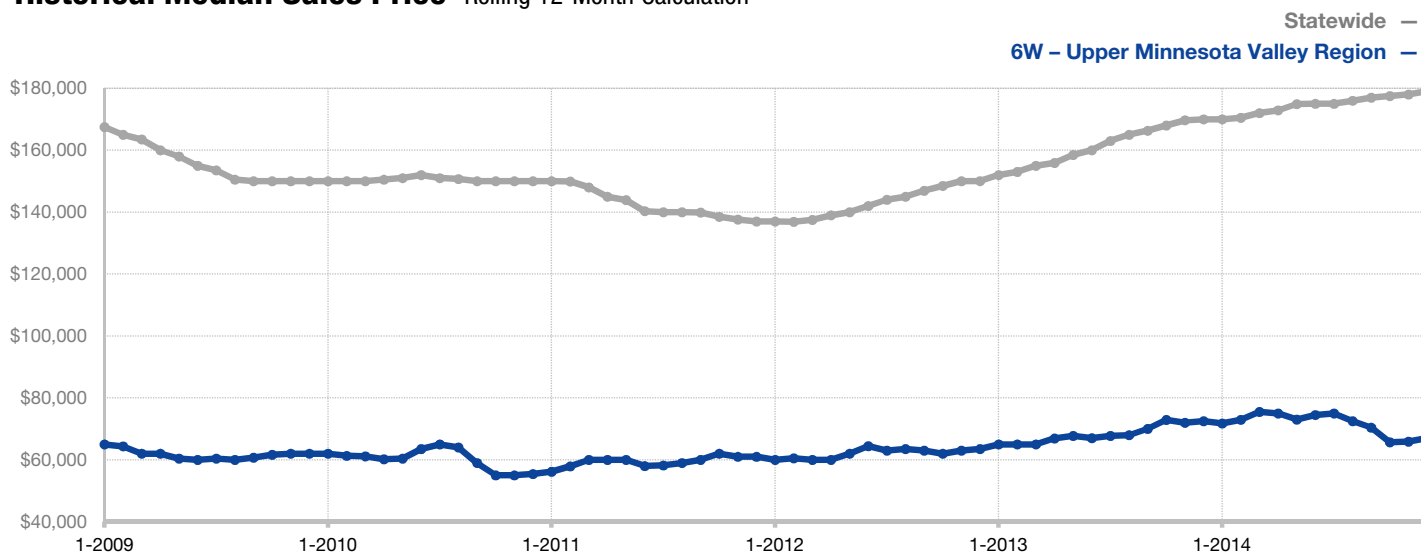
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December



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Local Market Update for December 2014

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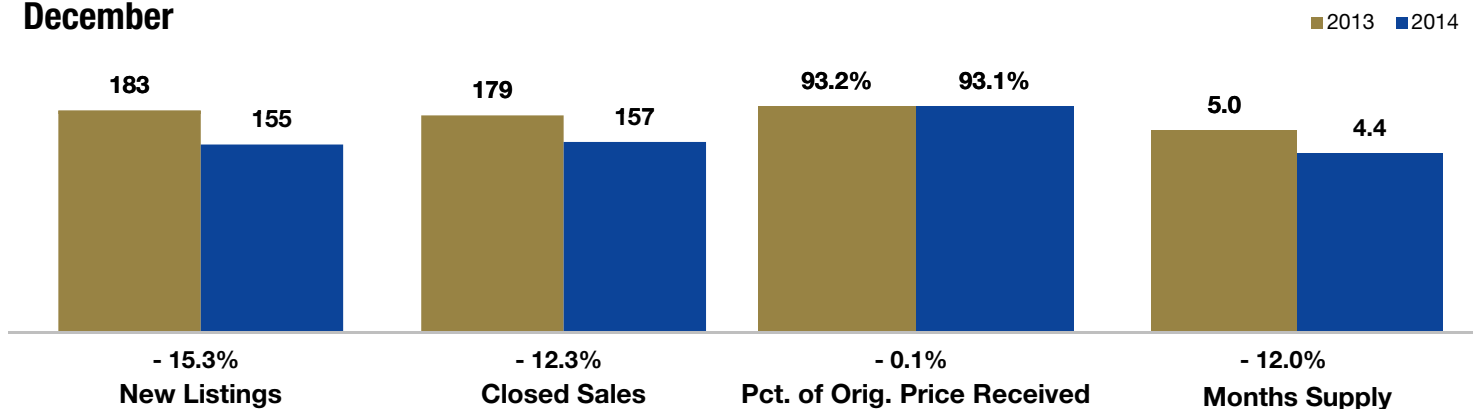


7E – East Central Region

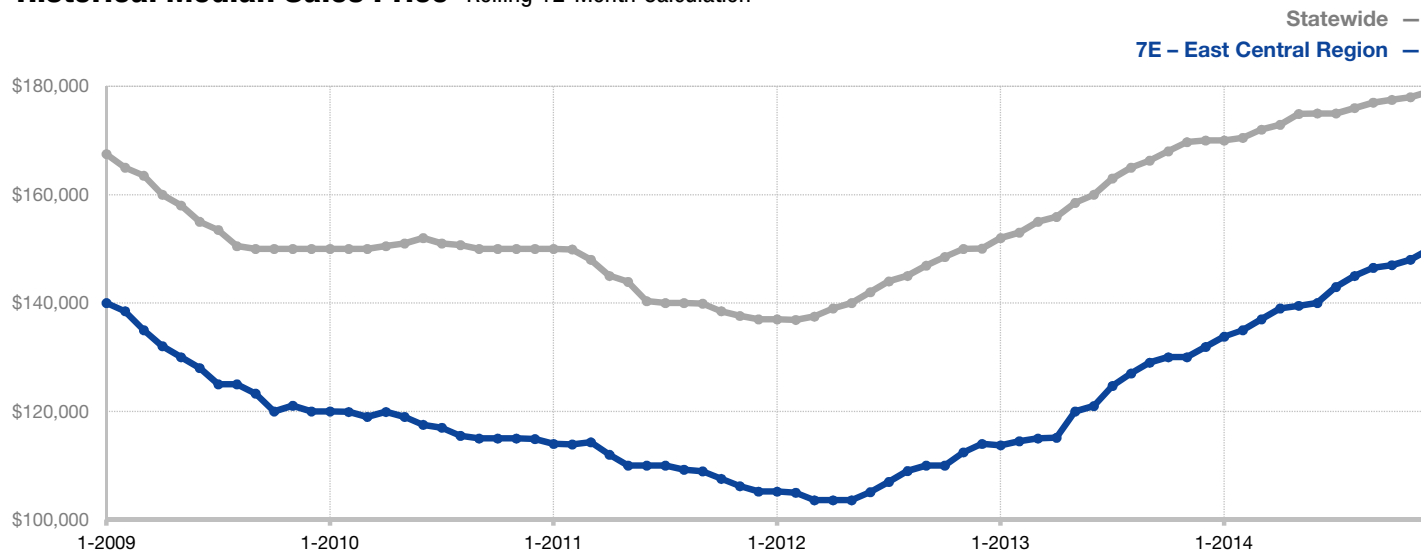
Key Metrics	December			Year to Date		
	2013	2014	Percent Change	Thru 12-2013	Thru 12-2014	Percent Change
New Listings	183	155	- 15.3%	4,014	3,930	- 2.1%
Closed Sales	179	157	- 12.3%	2,499	2,376	- 4.9%
Median Sales Price*	\$131,750	\$153,450	+ 16.5%	\$131,900	\$149,900	+ 13.6%
Percent of Original List Price Received*	93.2%	93.1%	- 0.1%	93.5%	93.4%	- 0.1%
Days on Market Until Sale	76	90	+ 18.4%	74	79	+ 6.8%
Months Supply of Inventory	5.0	4.4	- 12.0%	--	--	--

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December



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for December 2014

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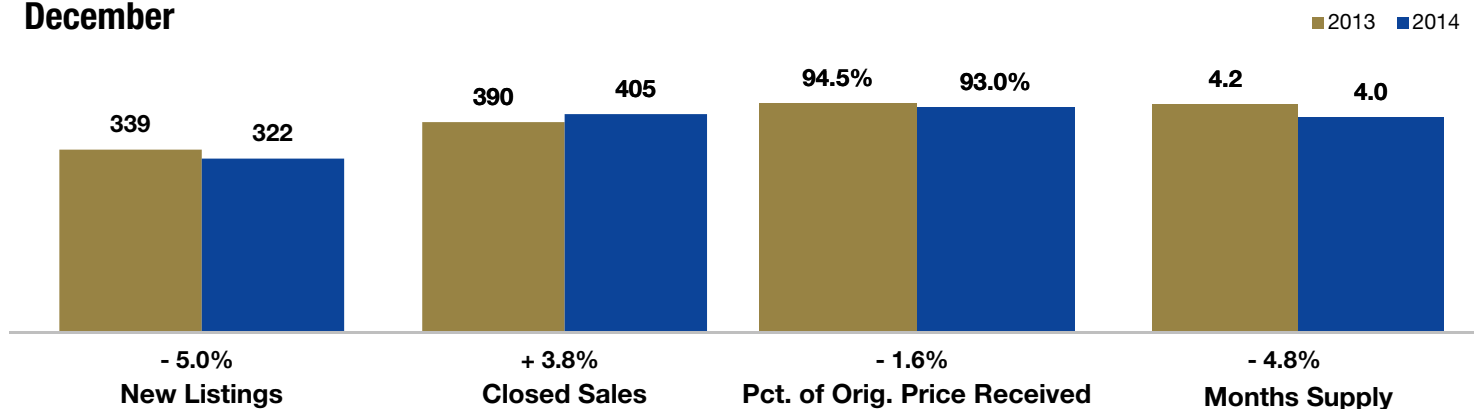


7W – Central Region

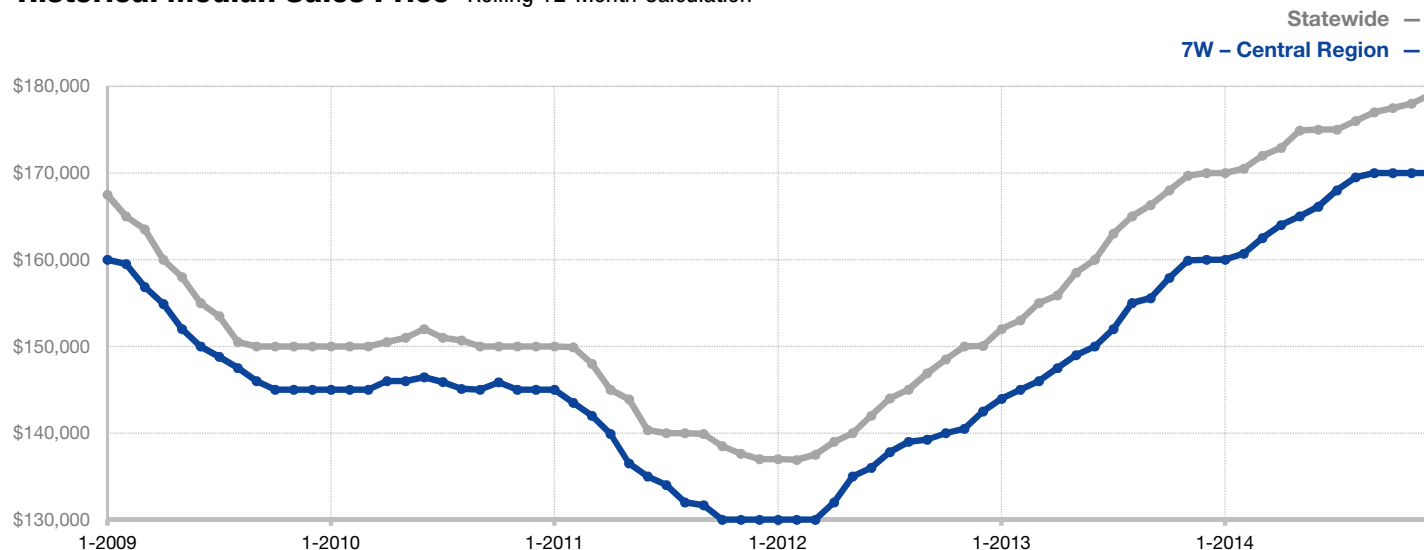
Key Metrics	December			Year to Date		
	2013	2014	Percent Change	Thru 12-2013	Thru 12-2014	Percent Change
New Listings	339	322	- 5.0%	8,799	9,087	+ 3.3%
Closed Sales	390	405	+ 3.8%	5,899	5,746	- 2.6%
Median Sales Price*	\$165,500	\$164,950	- 0.3%	\$160,000	\$170,000	+ 6.3%
Percent of Original List Price Received*	94.5%	93.0%	- 1.6%	94.7%	94.6%	- 0.1%
Days on Market Until Sale	73	80	+ 9.6%	74	73	- 1.4%
Months Supply of Inventory	4.2	4.0	- 4.8%	--	--	--

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December



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for December 2014

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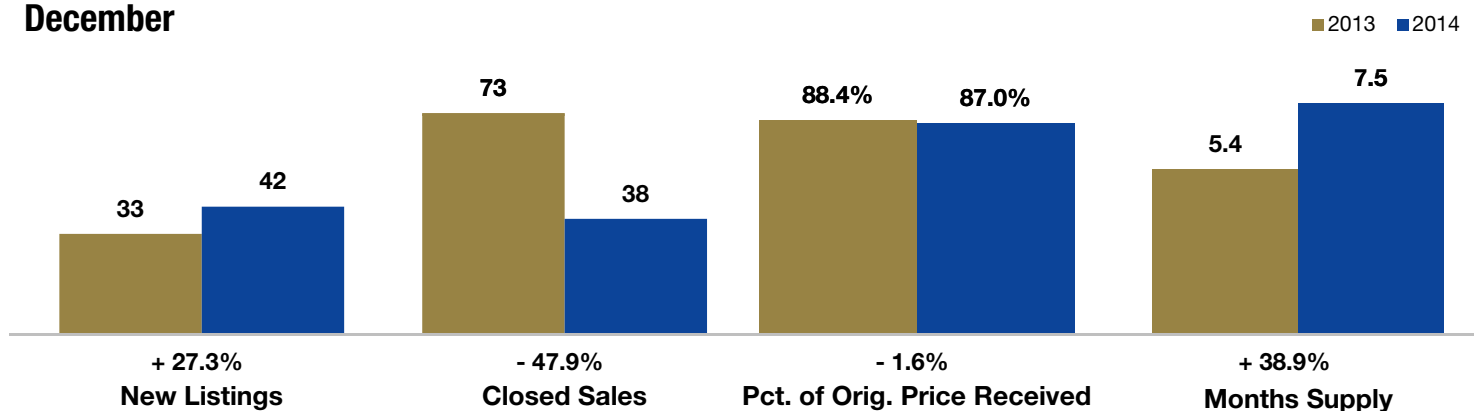


8 – Southwest Region

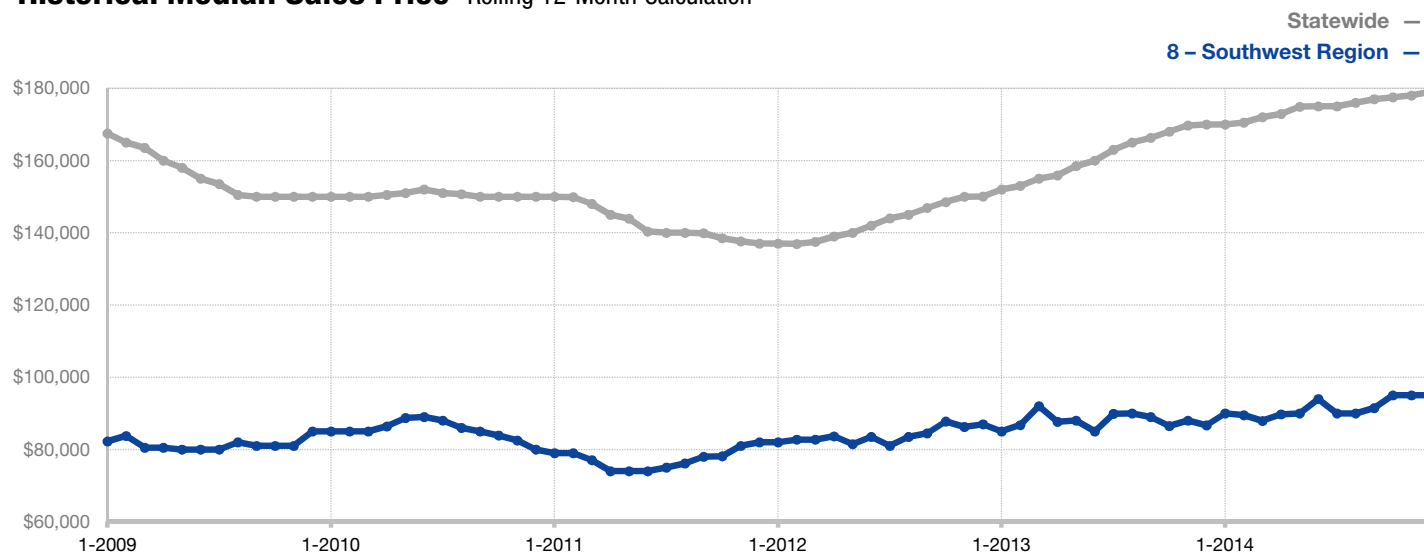
Key Metrics	December			Year to Date		
	2013	2014	Percent Change	Thru 12-2013	Thru 12-2014	Percent Change
New Listings	33	42	+ 27.3%	1,108	1,115	+ 0.6%
Closed Sales	73	38	- 47.9%	777	726	- 6.6%
Median Sales Price*	\$86,350	\$92,875	+ 7.6%	\$86,700	\$95,000	+ 9.6%
Percent of Original List Price Received*	88.4%	87.0%	- 1.6%	88.9%	89.2%	+ 0.3%
Days on Market Until Sale	201	223	+ 10.9%	171	169	- 1.2%
Months Supply of Inventory	5.4	7.5	+ 38.9%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

December



Historical Median Sales Price Rolling 12-Month Calculation



Current as of January 12, 2015. All data from the multiple listing services in the state of Minnesota. Powered by 10K Research and Marketing. Percent changes are calculated using rounded figures.

Local Market Update for December 2014

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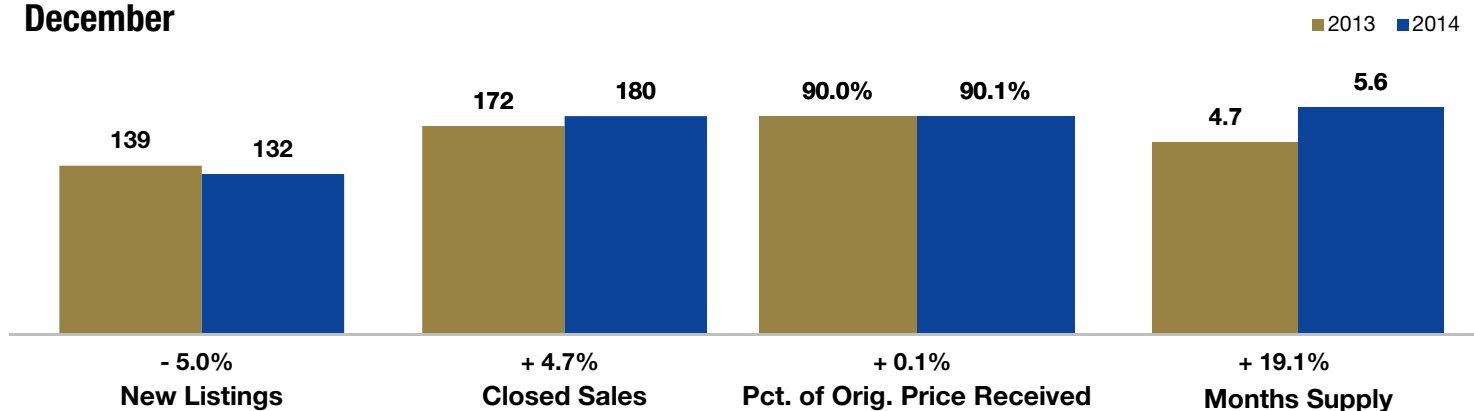


9 – South Central Region

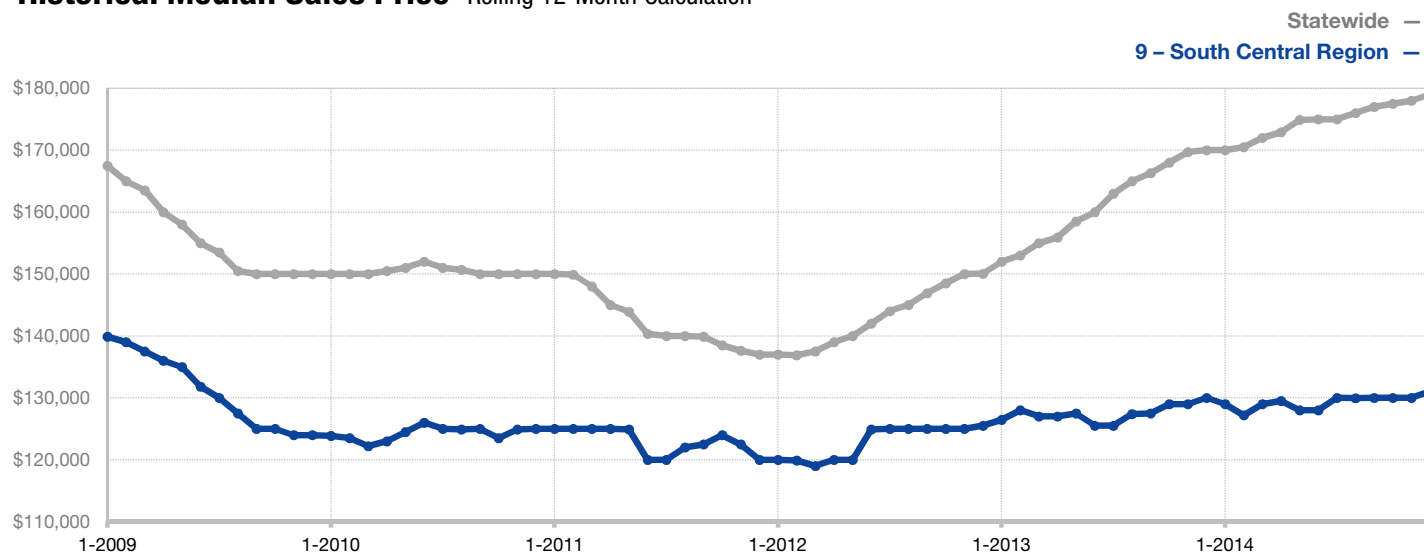
Key Metrics	December			Year to Date		
	2013	2014	Percent Change	Thru 12-2013	Thru 12-2014	Percent Change
New Listings	139	132	- 5.0%	3,803	3,770	- 0.9%
Closed Sales	172	180	+ 4.7%	2,688	2,577	- 4.1%
Median Sales Price*	\$121,000	\$135,000	+ 11.6%	\$130,000	\$131,000	+ 0.8%
Percent of Original List Price Received*	90.0%	90.1%	+ 0.1%	91.8%	92.2%	+ 0.4%
Days on Market Until Sale	124	141	+ 13.7%	136	131	- 3.7%
Months Supply of Inventory	4.7	5.6	+ 19.1%	--	--	--

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December



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for December 2014

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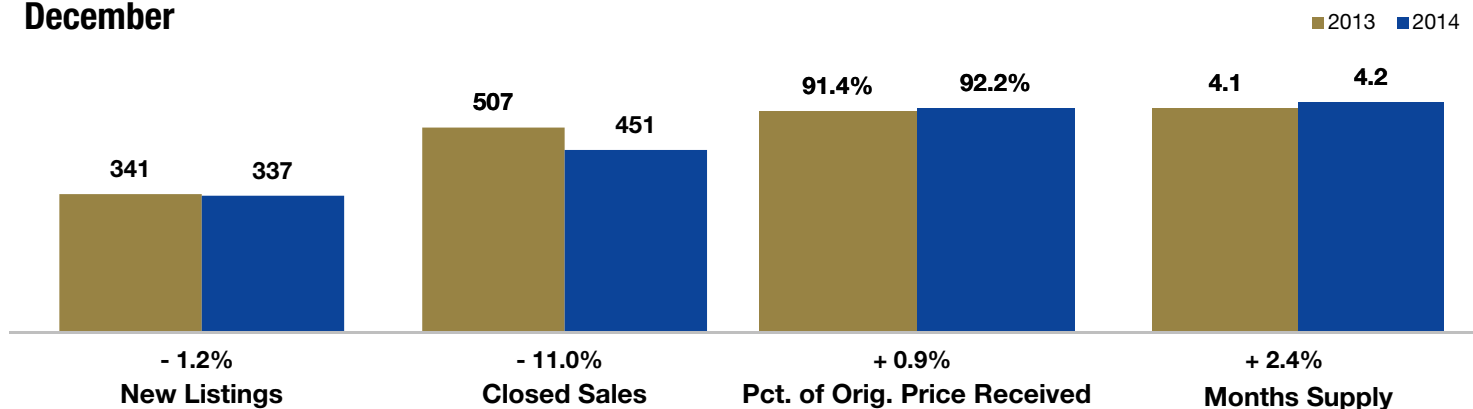


10 – Southeast Region

Key Metrics	December			Year to Date		
	2013	2014	Percent Change	Thru 12-2013	Thru 12-2014	Percent Change
New Listings	341	337	- 1.2%	9,274	9,125	- 1.6%
Closed Sales	507	451	- 11.0%	6,755	6,747	- 0.1%
Median Sales Price*	\$126,100	\$138,000	+ 9.4%	\$141,500	\$145,000	+ 2.5%
Percent of Original List Price Received*	91.4%	92.2%	+ 0.9%	93.0%	93.4%	+ 0.4%
Days on Market Until Sale	116	113	- 2.6%	115	109	- 5.2%
Months Supply of Inventory	4.1	4.2	+ 2.4%	--	--	--

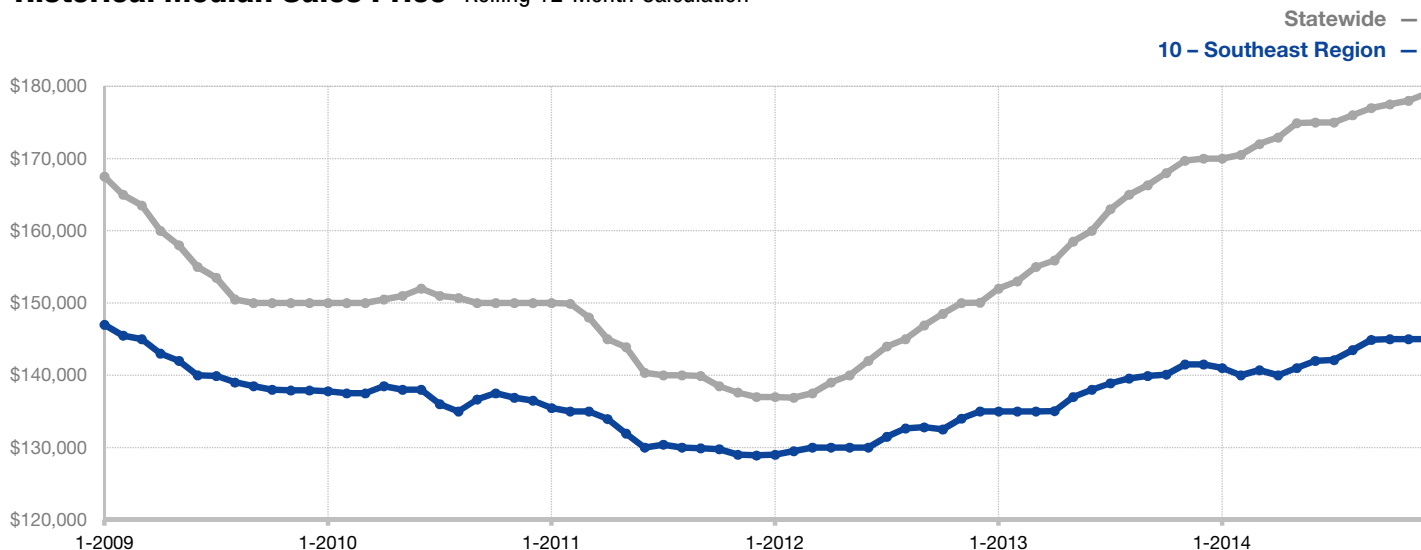
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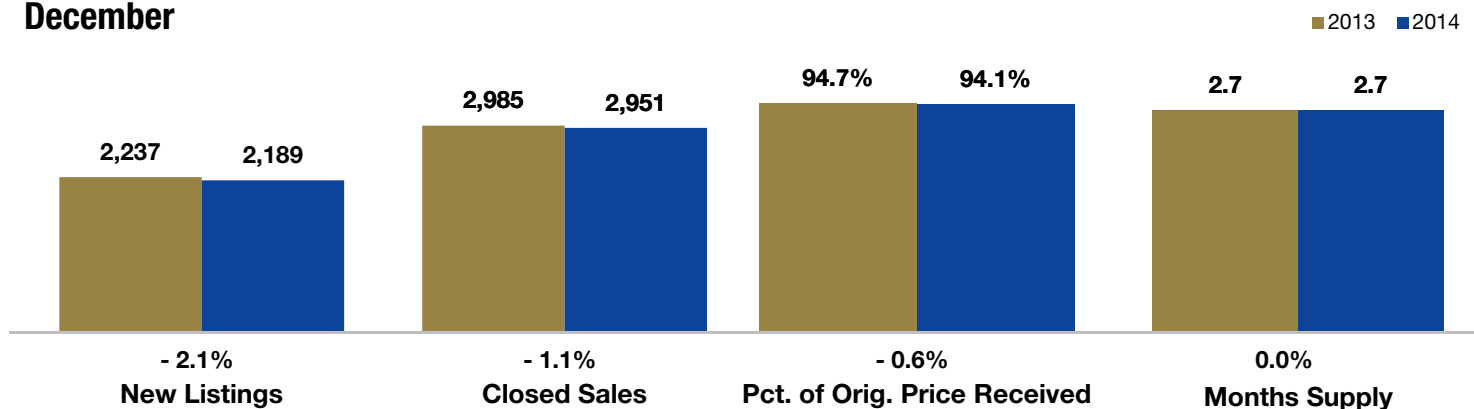


11 – 7-County Twin Cities Region

Key Metrics	December			Year to Date		
	2013	2014	Percent Change	Thru 12-2013	Thru 12-2014	Percent Change
New Listings	2,237	2,189	- 2.1%	61,946	63,401	+ 2.3%
Closed Sales	2,985	2,951	- 1.1%	46,156	42,878	- 7.1%
Median Sales Price*	\$195,000	\$208,600	+ 7.0%	\$199,000	\$212,000	+ 6.5%
Percent of Original List Price Received*	94.7%	94.1%	- 0.6%	96.2%	95.8%	- 0.4%
Days on Market Until Sale	59	67	+ 13.6%	53	56	+ 5.7%
Months Supply of Inventory	2.7	2.7	0.0%	--	--	--

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December



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