

Local Market Update for October 2020

A Research Tool Provided by the Minnesota Association of REALTORS®

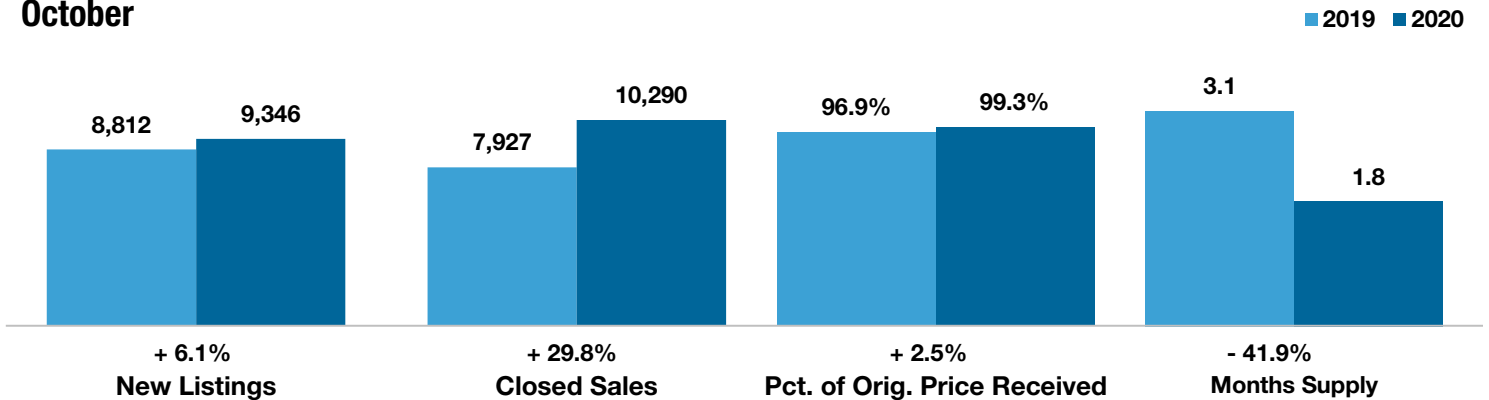


Entire State

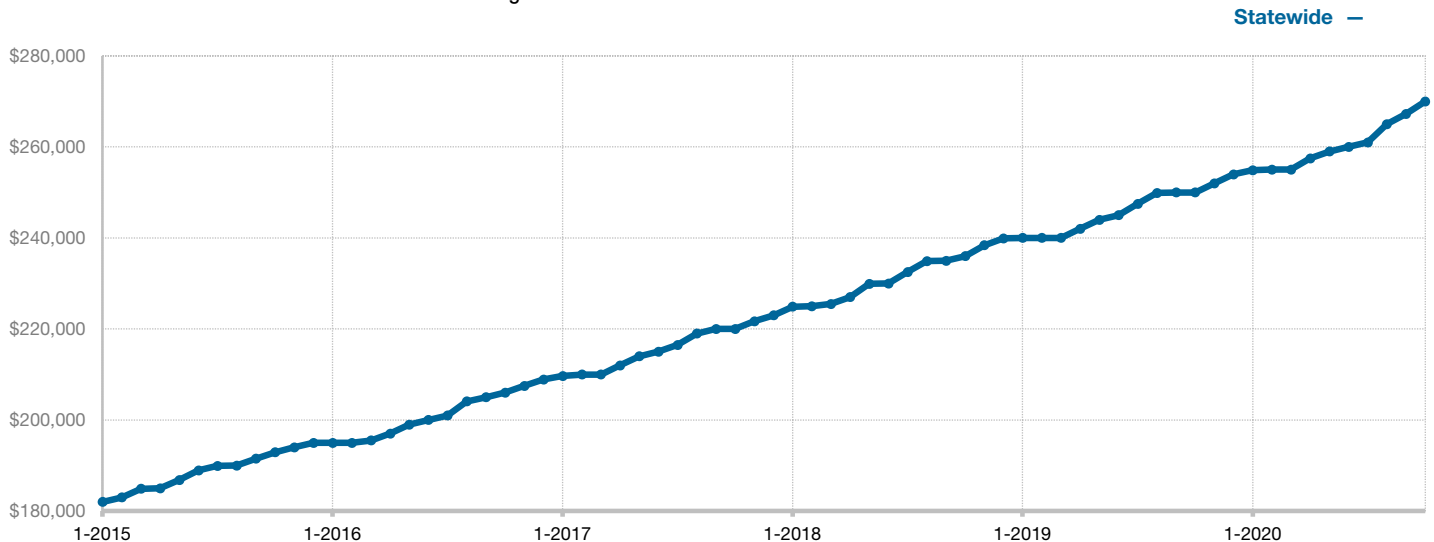
Key Metrics	October			Year to Date		
	2019	2020	Percent Change	Thru 10-2019	Thru 10-2020	Percent Change
New Listings	8,812	9,346	+ 6.1%	100,816	97,228	- 3.6%
Pending Sales	7,264	8,889	+ 22.4%	75,459	82,824	+ 9.8%
Closed Sales	7,927	10,290	+ 29.8%	72,579	77,060	+ 6.2%
Median Sales Price*	\$250,000	\$285,000	+ 14.0%	\$254,900	\$275,000	+ 7.9%
Percent of Original List Price Received*	96.9%	99.3%	+ 2.5%	97.9%	98.6%	+ 0.7%
Days on Market Until Sale	48	39	- 18.8%	48	46	- 4.2%
Months Supply of Inventory	3.1	1.8	- 41.9%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation



Monthly Indicators



October 2020

Residential real estate activity composed of single-family properties, townhomes and condominiums combined. Percent changes are calculated using rounded figures.

Activity Snapshot

+ 29.8% **+ 14.0%** **+ 6.1%**

One-Year Change in Closed Sales	One-Year Change in Median Sales Price	One-Year Change in New Listings
-------------------------------------------	-------------------------------------------------	-------------------------------------------

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Activity Overview



Key metrics by report month and for year-to-date (YTD) starting from the first of the year.

Key Metrics	Historical Sparkbars	10-2019	10-2020	Percent Change	YTD 2019	YTD 2020	Percent Change
New Listings		8,812	9,346	+ 6.1%	100,816	97,228	- 3.6%
Pending Sales		7,264	8,889	+ 22.4%	75,459	82,824	+ 9.8%
Closed Sales		7,927	10,290	+ 29.8%	72,579	77,060	+ 6.2%
Days on Market		48	39	- 18.8%	48	46	- 4.2%
Median Sales Price		\$250,000	\$285,000	+ 14.0%	\$254,900	\$275,000	+ 7.9%
Avg. Sales Price		\$289,423	\$334,562	+ 15.6%	\$291,545	\$313,434	+ 7.5%
Pct. of Orig. Price Received		96.9%	99.3%	+ 2.5%	97.9%	98.6%	+ 0.7%
Affordability Index		173	162	- 6.4%	169	168	- 0.6%
Homes for Sale*		21,890	13,550	- 38.1%	--	--	--
Months Supply*		3.1	1.8	- 41.9%	--	--	--

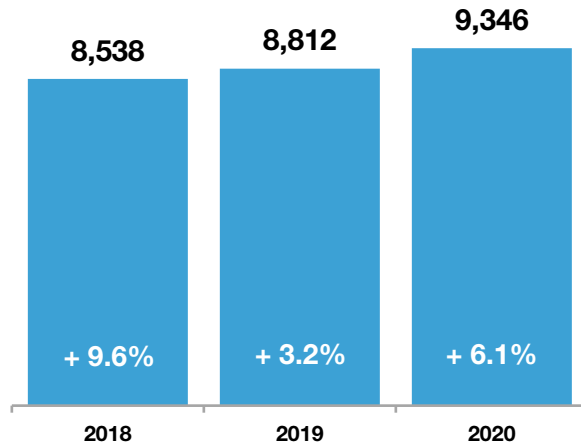
* Statewide inventory before 2012 was overstated due to changes made in NorthstarMLS. However, an "Expired" field was made available in 2012 by some multiple listing services, allowing expired listings to be separated from active listings, providing more accurate views of inventory and supply.

New Listings

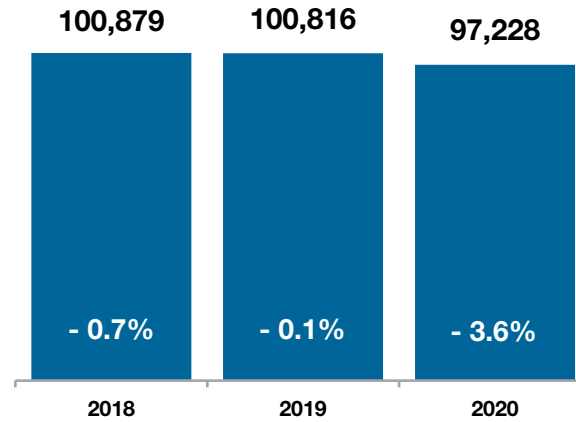
A count of the properties that have been newly listed on the market in a given month.



October

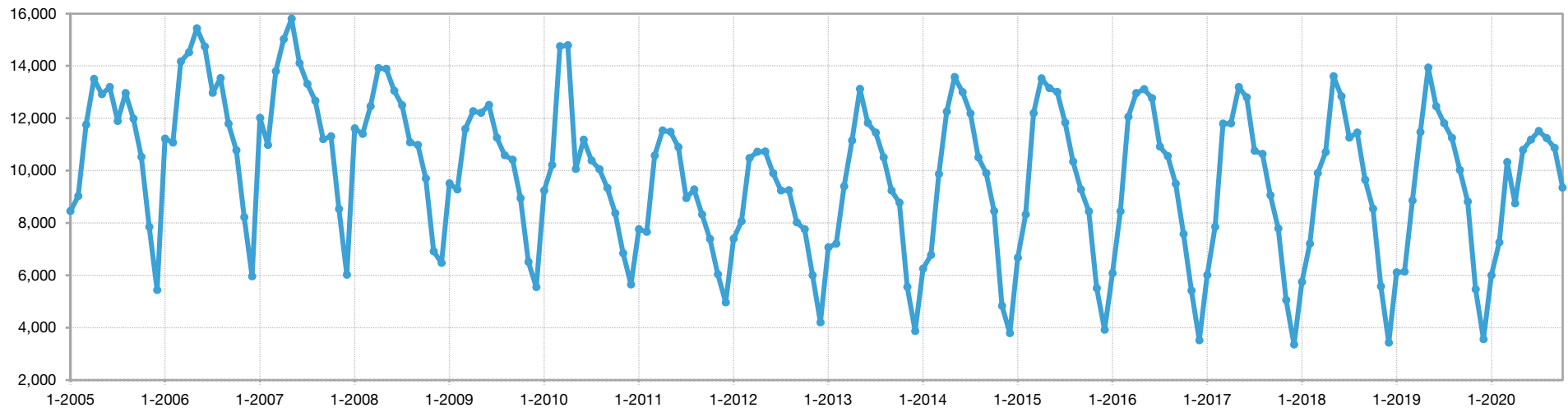


Year to Date



	New Listings	Prior Year	Percent Change
November 2019	5,461	5,577	-2.1%
December 2019	3,555	3,421	+3.9%
January 2020	5,999	6,102	-1.7%
February 2020	7,256	6,138	+18.2%
March 2020	10,325	8,847	+16.7%
April 2020	8,739	11,463	-23.8%
May 2020	10,783	13,928	-22.6%
June 2020	11,172	12,456	-10.3%
July 2020	11,505	11,806	-2.5%
August 2020	11,239	11,247	-0.1%
September 2020	10,864	10,017	+8.5%
October 2020	9,346	8,812	+6.1%
12-Month Avg	8,854	9,151	-3.2%

Historical New Listings by Month

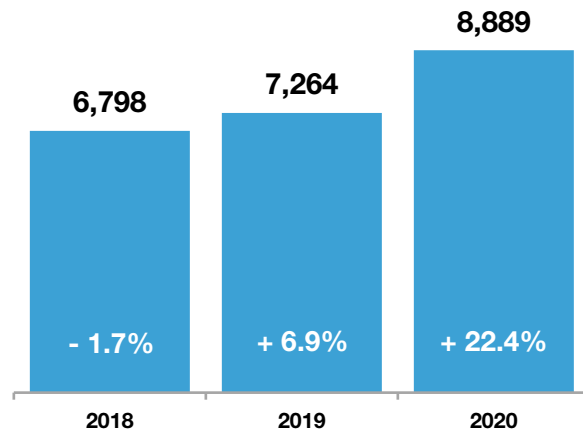


Pending Sales

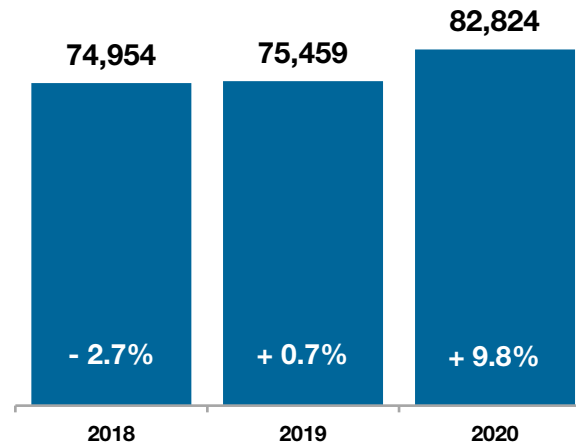
A count of the properties on which offers have been accepted in a given month.



October

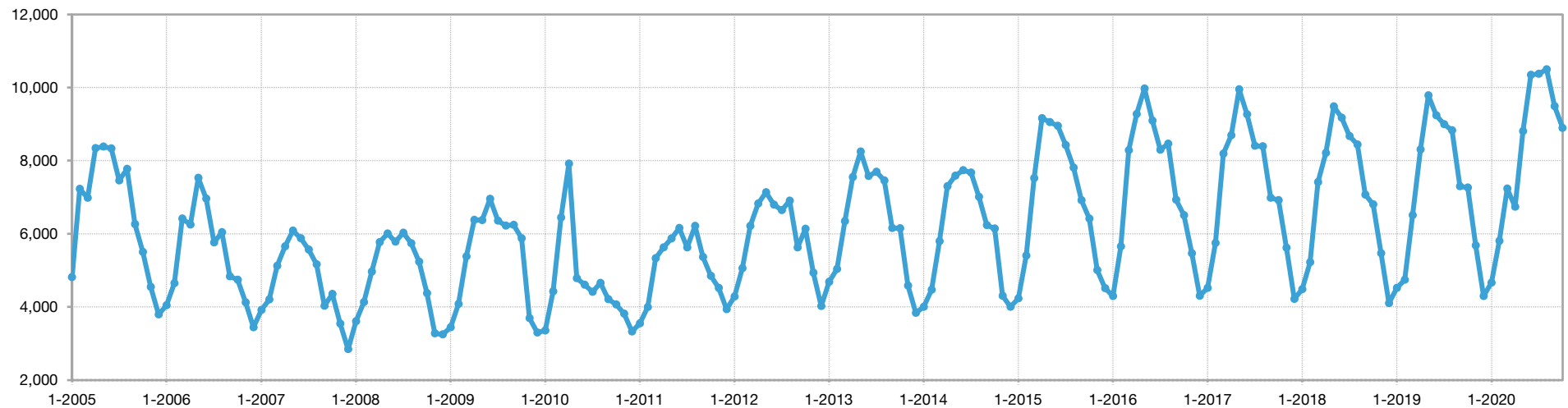


Year to Date



	Pending Sales	Prior Year	Percent Change
November 2019	5,681	5,466	+3.9%
December 2019	4,297	4,103	+4.7%
January 2020	4,664	4,515	+3.3%
February 2020	5,804	4,741	+22.4%
March 2020	7,232	6,507	+11.1%
April 2020	6,735	8,299	-18.8%
May 2020	8,806	9,781	-10.0%
June 2020	10,343	9,238	+12.0%
July 2020	10,369	8,992	+15.3%
August 2020	10,495	8,828	+18.9%
September 2020	9,487	7,294	+30.1%
October 2020	8,889	7,264	+22.4%
12-Month Avg	7,734	7,086	+9.1%

Historical Pending Sales by Month

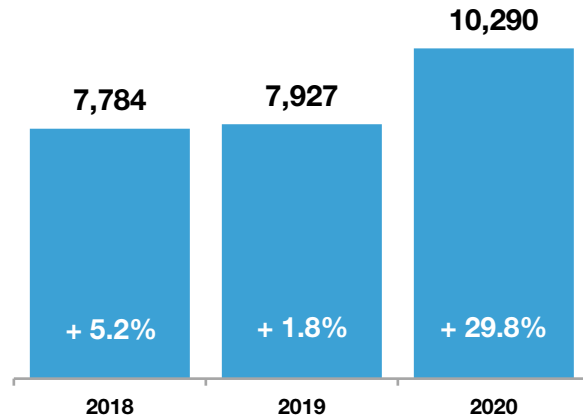


Closed Sales

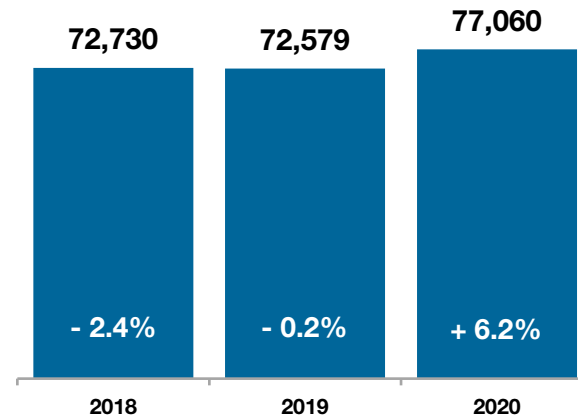
A count of the actual sales that closed in a given month.



October

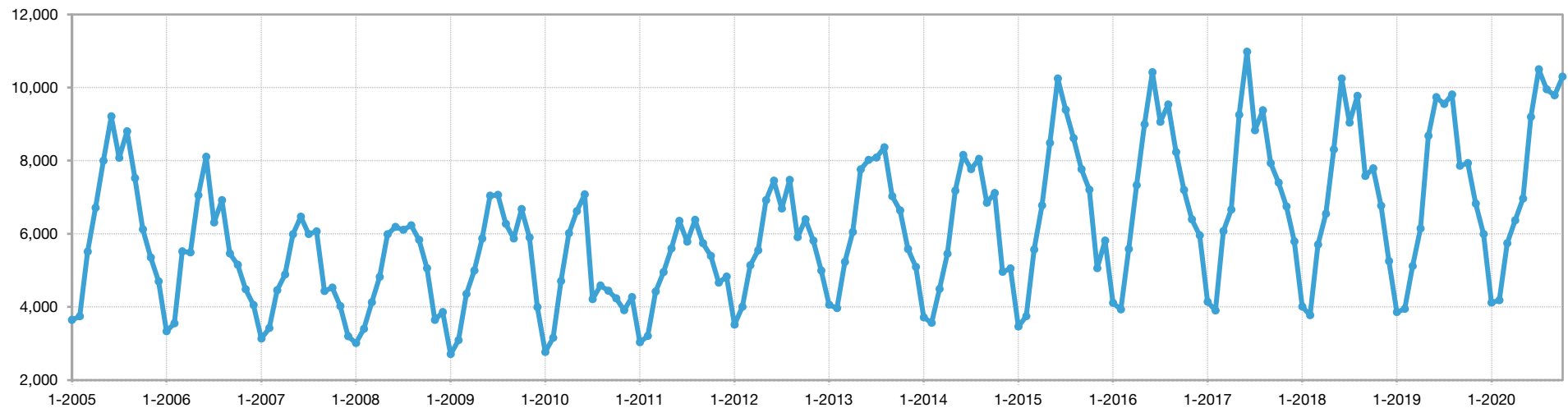


Year to Date



	Closed Sales	Prior Year	Percent Change
November 2019	6,819	6,766	+0.8%
December 2019	5,988	5,253	+14.0%
January 2020	4,118	3,853	+6.9%
February 2020	4,179	3,941	+6.0%
March 2020	5,735	5,112	+12.2%
April 2020	6,360	6,138	+3.6%
May 2020	6,959	8,673	-19.8%
June 2020	9,194	9,733	-5.5%
July 2020	10,495	9,544	+10.0%
August 2020	9,949	9,801	+1.5%
September 2020	9,781	7,857	+24.5%
October 2020	10,290	7,927	+29.8%
12-Month Avg	7,489	7,050	+6.2%

Historical Closed Sales by Month

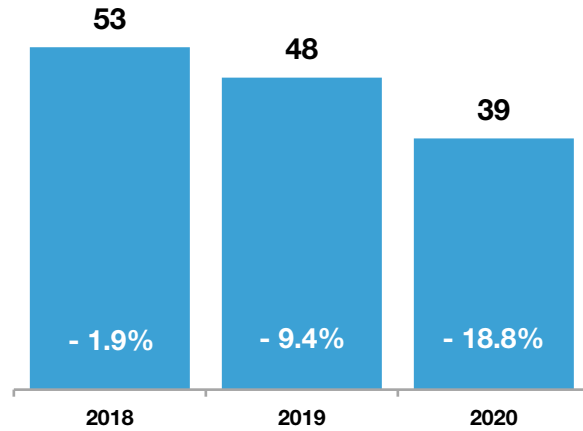


Days on Market Until Sale

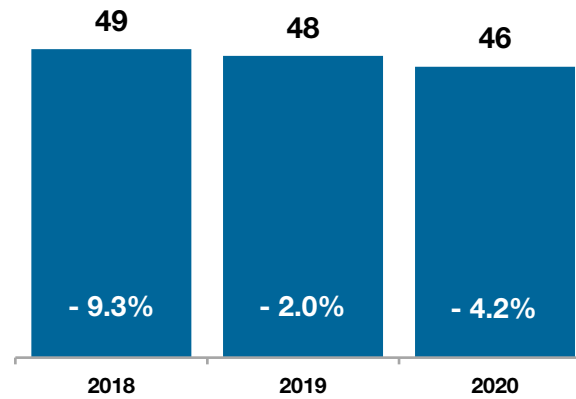
Average number of days between when a property is listed and when an offer is accepted in a given month.



October

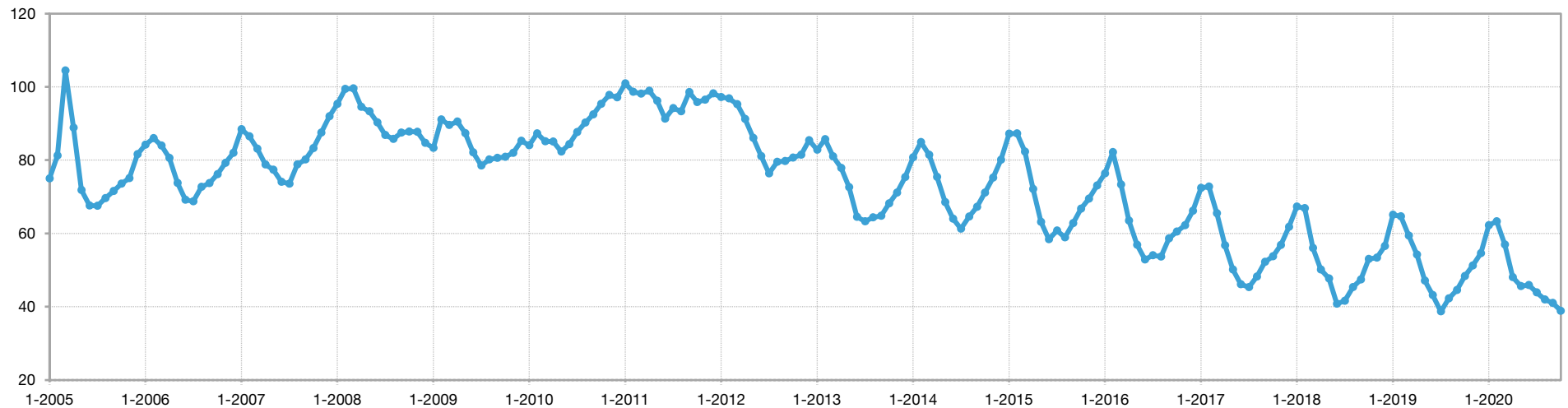


Year to Date



Days on Market		Prior Year	Percent Change
November 2019	51	53	-3.8%
December 2019	55	57	-3.5%
January 2020	62	65	-4.6%
February 2020	63	65	-3.1%
March 2020	57	59	-3.4%
April 2020	48	54	-11.1%
May 2020	46	47	-2.1%
June 2020	46	43	+7.0%
July 2020	44	39	+12.8%
August 2020	42	42	0.0%
September 2020	41	45	-8.9%
October 2020	39	48	-18.8%
12-Month Avg	49	51	-3.9%

Historical Days on Market Until Sale by Month

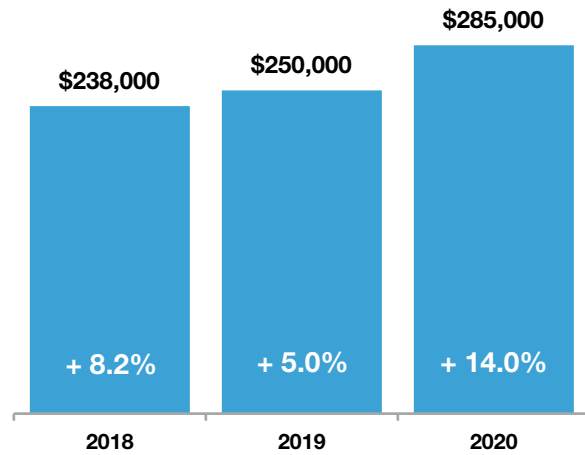


Median Sales Price

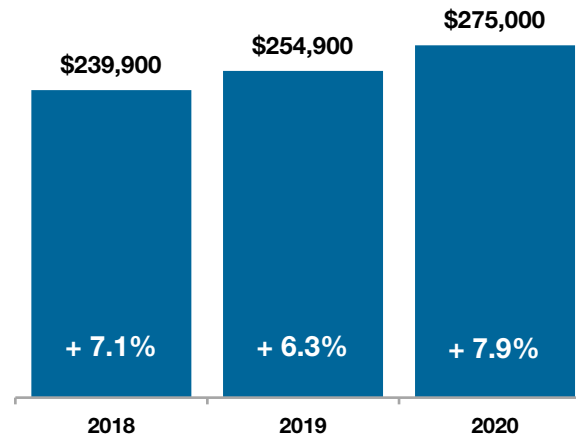


Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.

October



Year to Date



	Median Sales Price	Prior Year	Percent Change
November 2019	\$250,000	\$237,500	+5.3%
December 2019	\$251,000	\$234,950	+6.8%
January 2020	\$245,325	\$232,575	+5.5%
February 2020	\$255,000	\$237,000	+7.6%
March 2020	\$267,950	\$249,900	+7.2%
April 2020	\$275,000	\$251,000	+9.6%
May 2020	\$268,000	\$259,900	+3.1%
June 2020	\$273,100	\$263,700	+3.6%
July 2020	\$280,000	\$260,000	+7.7%
August 2020	\$284,000	\$259,000	+9.7%
September 2020	\$279,900	\$251,000	+11.5%
October 2020	\$285,000	\$250,000	+14.0%
12-Month Avg	\$267,856	\$248,877	+7.6%

Historical Median Sales Price by Month

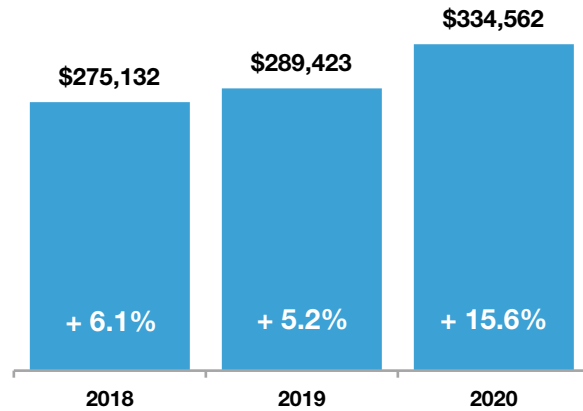


Average Sales Price

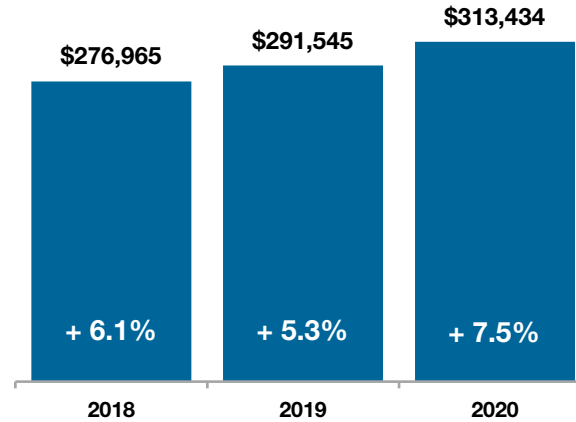
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



October



Year to Date



	Average Sales Price	Prior Year	Percent Change
November 2019	\$286,878	\$281,719	+1.8%
December 2019	\$291,753	\$276,940	+5.3%
January 2020	\$286,660	\$271,711	+5.5%
February 2020	\$289,438	\$273,237	+5.9%
March 2020	\$302,664	\$284,549	+6.4%
April 2020	\$306,408	\$289,963	+5.7%
May 2020	\$299,692	\$294,590	+1.7%
June 2020	\$308,288	\$301,218	+2.3%
July 2020	\$318,763	\$294,973	+8.1%
August 2020	\$323,694	\$296,708	+9.1%
September 2020	\$321,988	\$292,426	+10.1%
October 2020	\$334,562	\$289,423	+15.6%
12-Month Avg	\$305,899	\$287,288	+6.5%

Historical Average Sales Price by Month

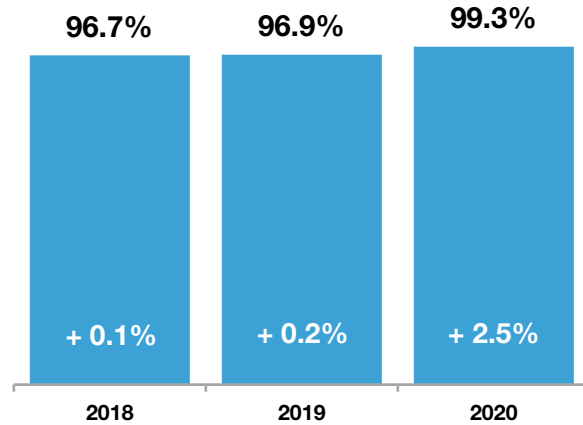


Percent of Original List Price Received

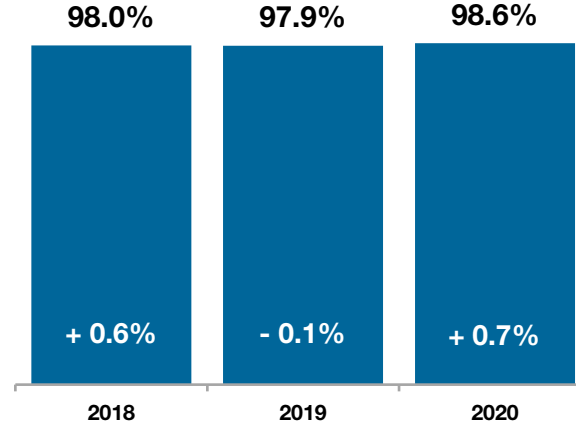


Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.

October

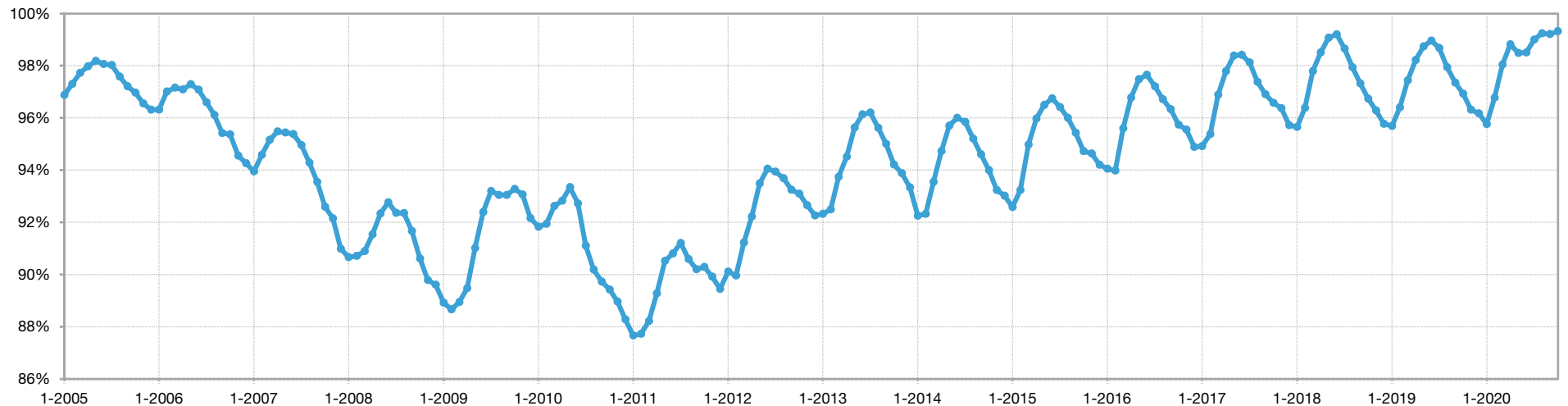


Year to Date



	Pct. of Orig. Price Received	Prior Year	Percent Change
November 2019	96.3%	96.3%	0.0%
December 2019	96.2%	95.8%	+0.4%
January 2020	95.8%	95.7%	+0.1%
February 2020	96.8%	96.4%	+0.4%
March 2020	98.0%	97.4%	+0.6%
April 2020	98.8%	98.2%	+0.6%
May 2020	98.5%	98.7%	-0.2%
June 2020	98.5%	99.0%	-0.5%
July 2020	99.0%	98.7%	+0.3%
August 2020	99.2%	97.9%	+1.3%
September 2020	99.2%	97.4%	+1.8%
October 2020	99.3%	96.9%	+2.5%
12-Month Avg	98.0%	97.4%	+0.6%

Historical Percent of Original List Price Received by Month

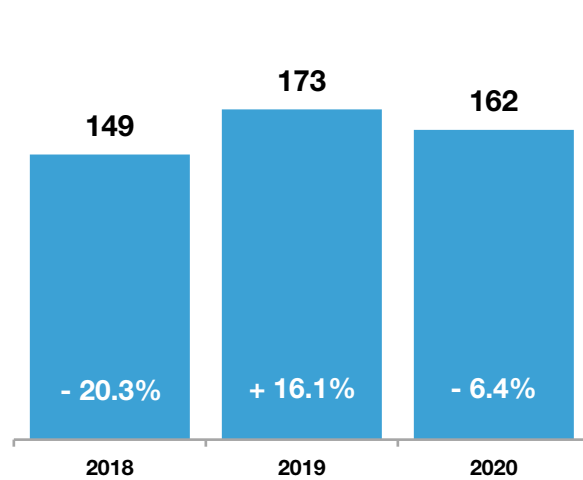


Housing Affordability Index

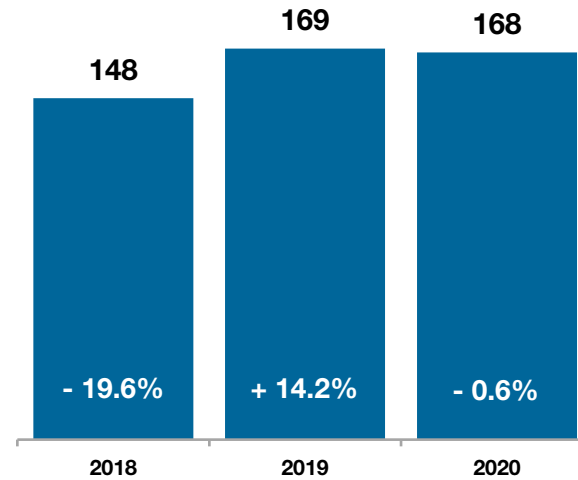


This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.

October

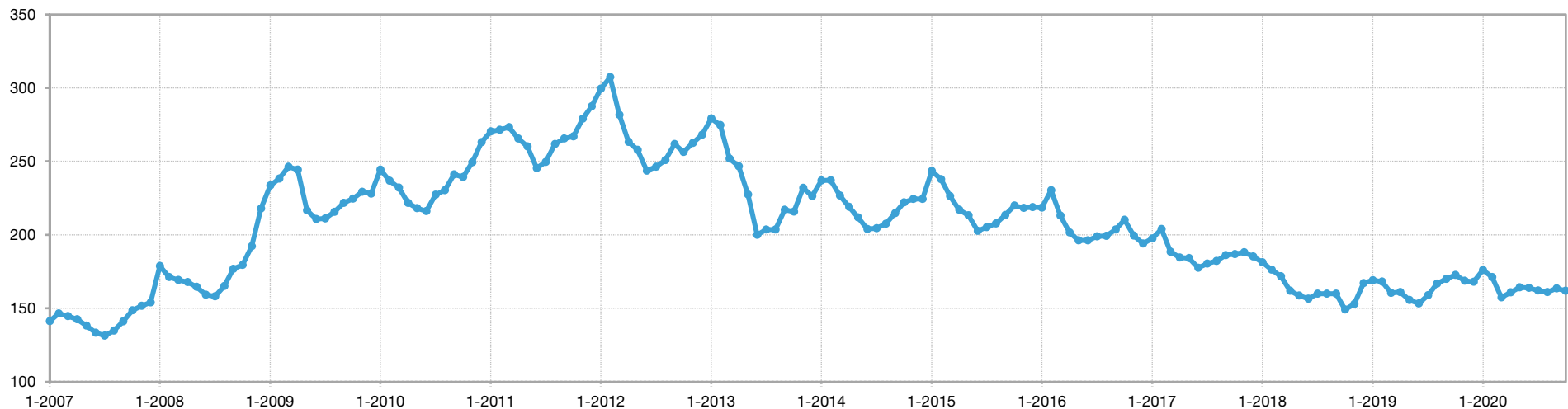


Year to Date



	Affordability Index	Prior Year	Percent Change
November 2019	169	153	+10.5%
December 2019	168	167	+0.6%
January 2020	176	169	+4.1%
February 2020	171	168	+1.8%
March 2020	157	160	-1.9%
April 2020	161	161	0.0%
May 2020	164	155	+5.8%
June 2020	164	153	+7.2%
July 2020	162	159	+1.9%
August 2020	161	167	-3.6%
September 2020	163	170	-4.1%
October 2020	162	173	-6.4%
12-Month Avg	165	163	+1.2%

Historical Housing Affordability Index by Month

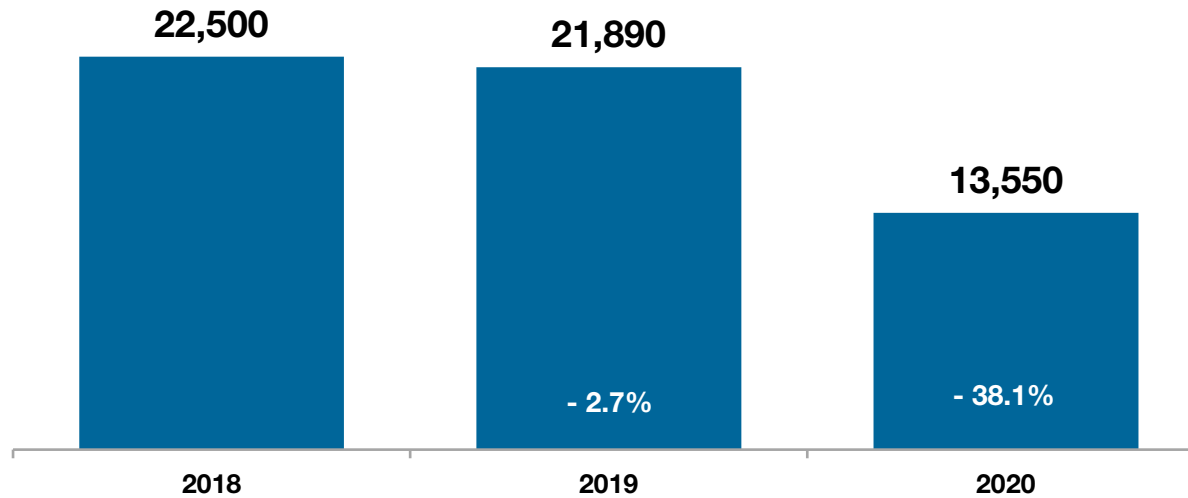


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

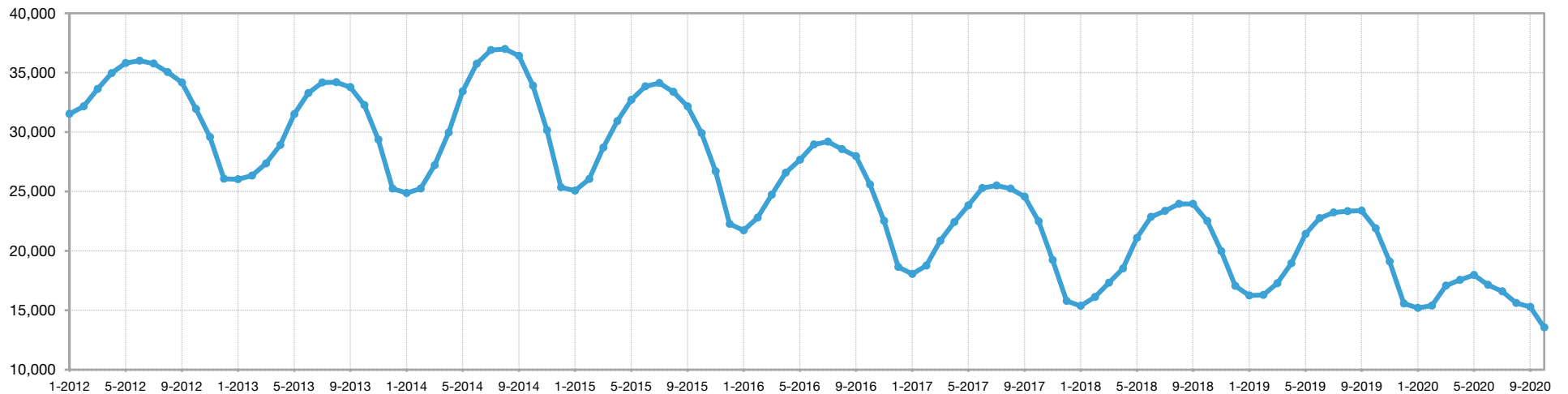


October



	Homes for Sale	Prior Year	Percent Change
November 2019	19,092	19,965	-4.4%
December 2019	15,573	17,047	-8.6%
January 2020	15,193	16,247	-6.5%
February 2020	15,394	16,281	-5.4%
March 2020	17,073	17,260	-1.1%
April 2020	17,560	18,947	-7.3%
May 2020	17,966	21,414	-16.1%
June 2020	17,132	22,738	-24.7%
July 2020	16,601	23,234	-28.5%
August 2020	15,615	23,334	-33.1%
September 2020	15,279	23,388	-34.7%
October 2020	13,550	21,890	-38.1%

Historical Inventory of Homes for Sale by Month



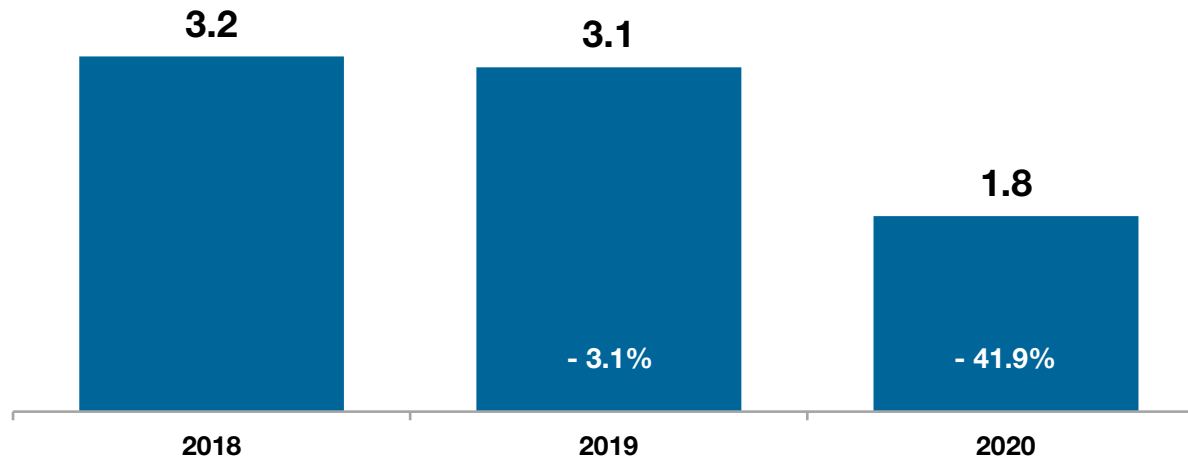
Note: Statewide inventory before 2012 was overstated due to changes made in NorthstarMLS. However, an "Expired" field was made available in 2012 by some multiple listing services, allowing expired listings to be separated from active listings, providing a more accurate view of inventory.

Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.

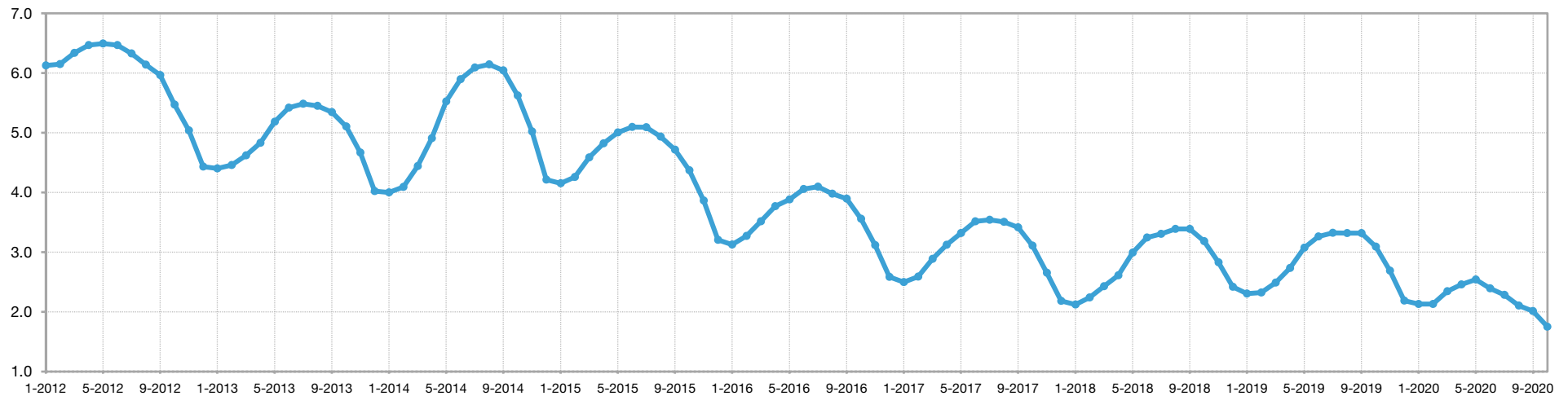


October



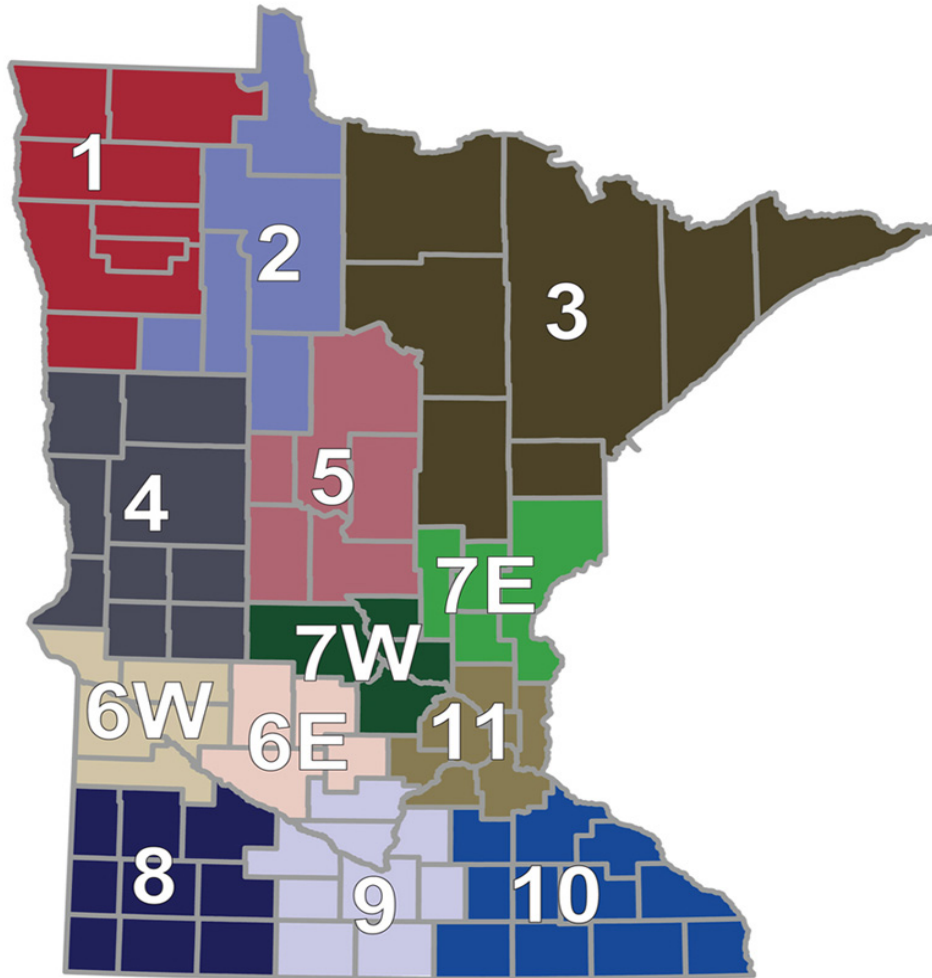
	Months Supply	Prior Year	Percent Change
November 2019	2.7	2.8	-3.6%
December 2019	2.2	2.4	-8.3%
January 2020	2.1	2.3	-8.7%
February 2020	2.1	2.3	-8.7%
March 2020	2.3	2.5	-8.0%
April 2020	2.5	2.7	-7.4%
May 2020	2.5	3.1	-19.4%
June 2020	2.4	3.3	-27.3%
July 2020	2.3	3.3	-30.3%
August 2020	2.1	3.3	-36.4%
September 2020	2.0	3.3	-39.4%
October 2020	1.8	3.1	-41.9%

Historical Months Supply of Inventory by Month



Note: Statewide inventory before 2012 was overstated due to changes made in NorthstarMLS. However, an "Expired" field was made available in 2012 by some multiple listing services, allowing expired listings to be separated from active listings, providing a more accurate view of supply.

Minnesota Regional Development Organizations



- 1 - Northwest Region
- 2 - Headwaters Region
- 3 - Arrowhead Region
- 4 - West Central Region
- 5 - North Central Region
- 6E - Southwest Central Region
- 6W - Upper Minnesota Valley Region



- 7E - East Central Region
- 7W - Central Region
- 8 - Southwest Region
- 9 - South Central Region
- 10 - Southeast Region
- 11 - 7-County Twin Cities Region

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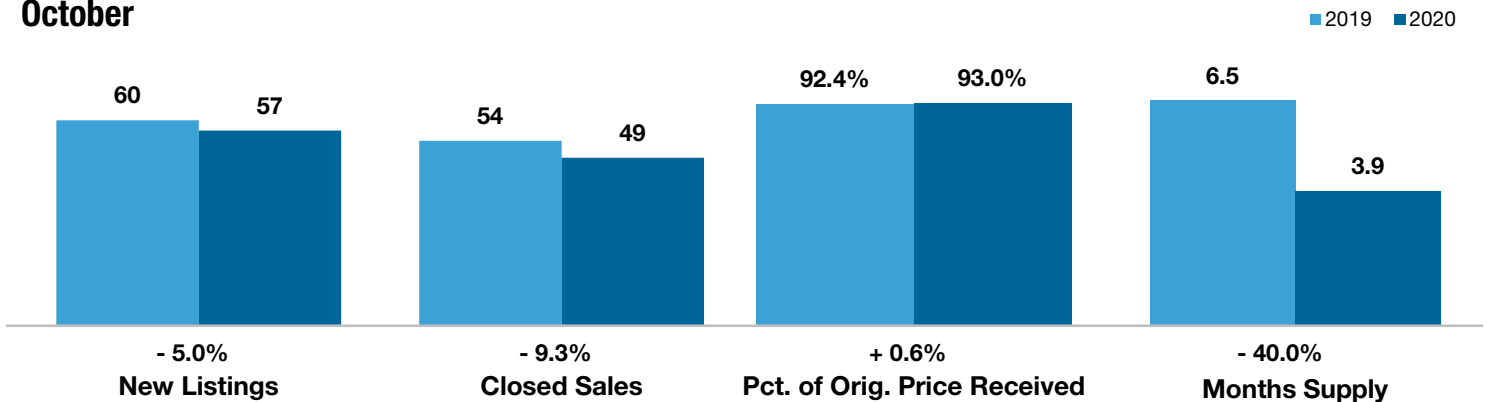


1 – Northwest Region

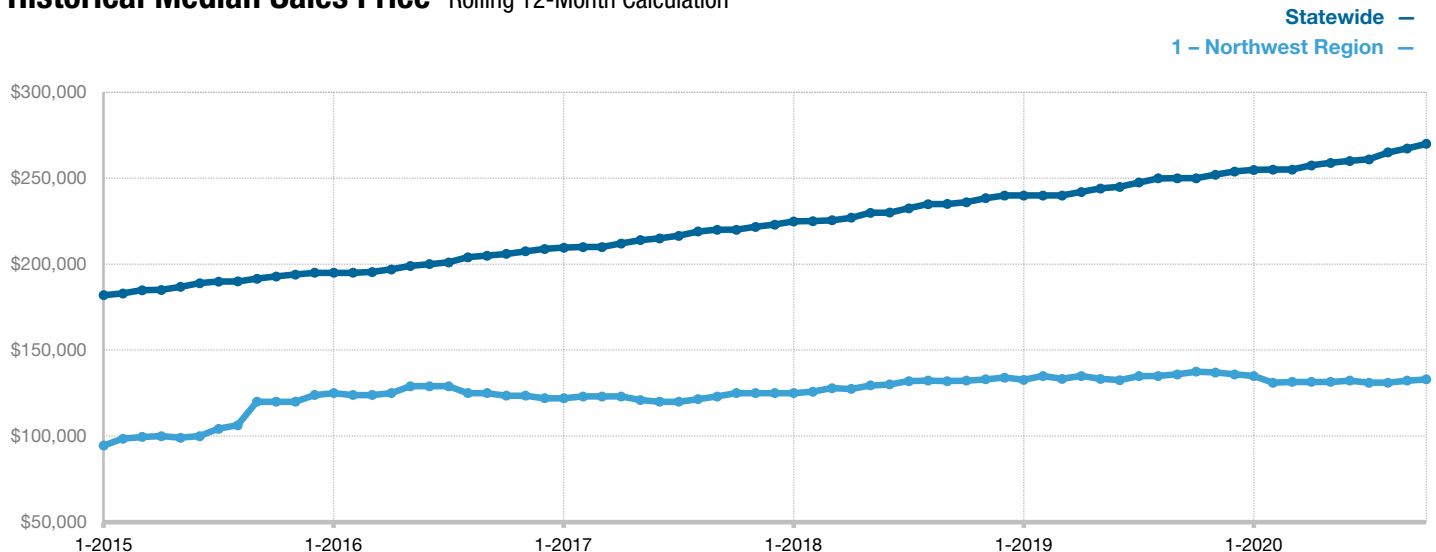
Key Metrics	October			Year to Date		
	2019	2020	Percent Change	Thru 10-2019	Thru 10-2020	Percent Change
New Listings	60	57	- 5.0%	597	547	- 8.4%
Pending Sales	33	43	+ 30.3%	413	459	+ 11.1%
Closed Sales	54	49	- 9.3%	386	414	+ 7.3%
Median Sales Price*	\$141,400	\$152,000	+ 7.5%	\$138,000	\$133,500	- 3.3%
Percent of Original List Price Received*	92.4%	93.0%	+ 0.6%	92.8%	92.3%	- 0.5%
Days on Market Until Sale	98	85	- 13.3%	94	98	+ 4.3%
Months Supply of Inventory	6.5	3.9	- 40.0%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation



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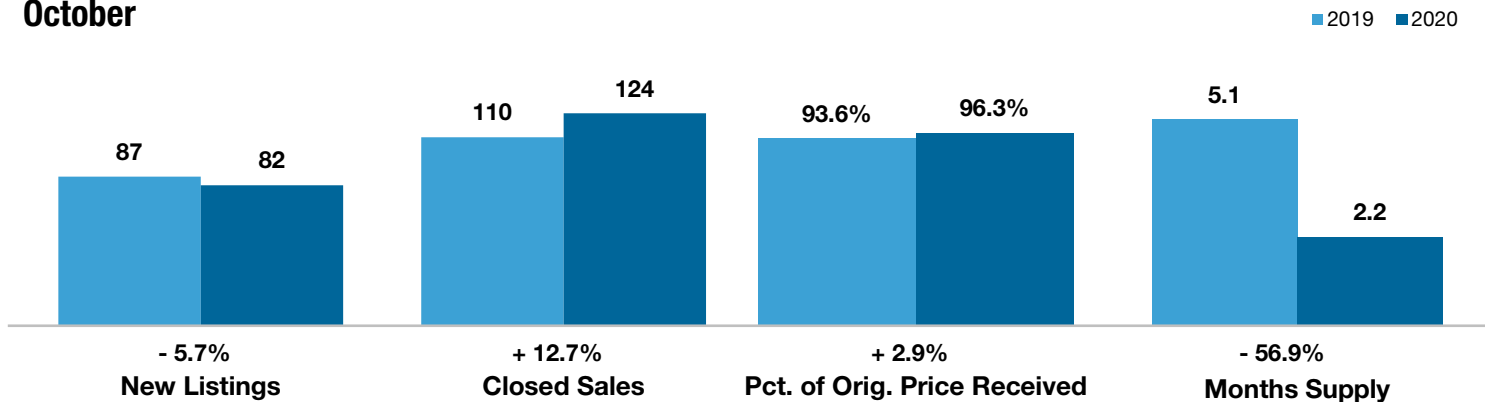


2 – Headwaters Region

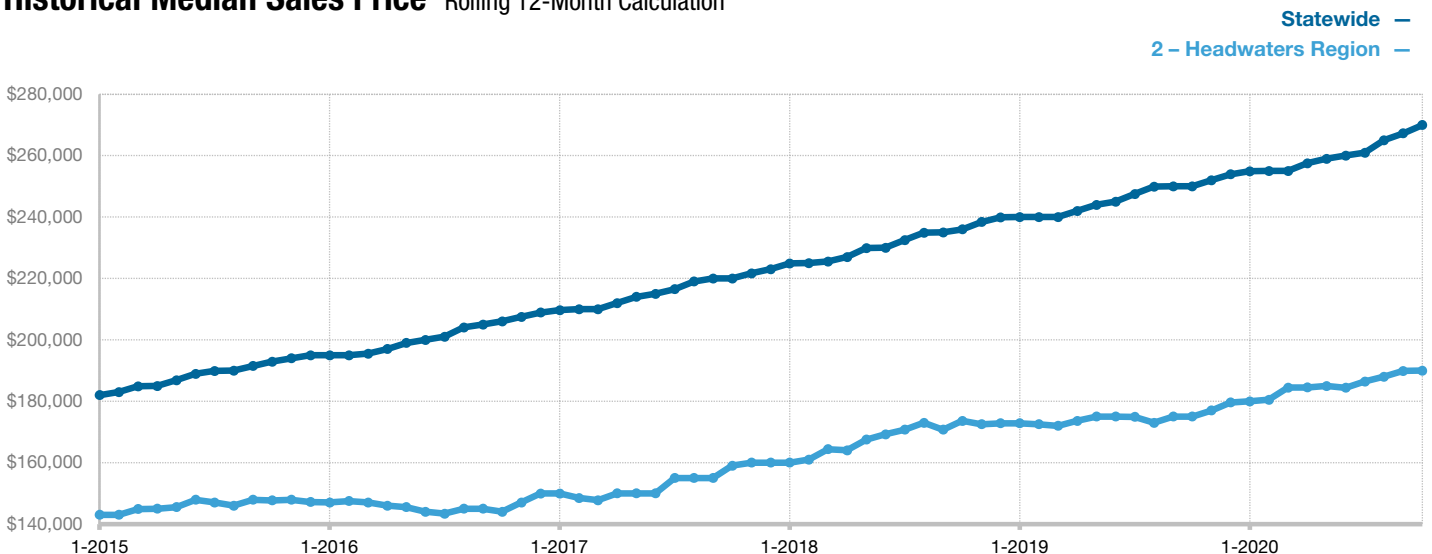
Key Metrics	October			Year to Date		
	2019	2020	Percent Change	Thru 10-2019	Thru 10-2020	Percent Change
New Listings	87	82	- 5.7%	1,464	1,244	- 15.0%
Pending Sales	83	114	+ 37.3%	985	1,098	+ 11.5%
Closed Sales	110	124	+ 12.7%	931	977	+ 4.9%
Median Sales Price*	\$169,000	\$206,750	+ 22.3%	\$177,250	\$191,750	+ 8.2%
Percent of Original List Price Received*	93.6%	96.3%	+ 2.9%	94.8%	95.4%	+ 0.6%
Days on Market Until Sale	66	70	+ 6.1%	71	73	+ 2.8%
Months Supply of Inventory	5.1	2.2	- 56.9%	--	--	--

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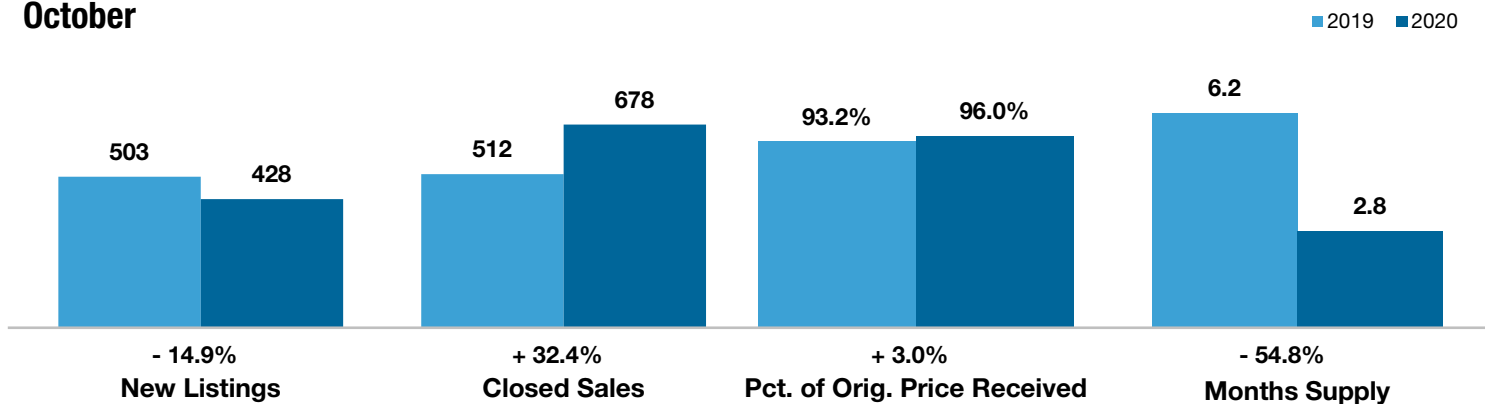


3 – Arrowhead Region

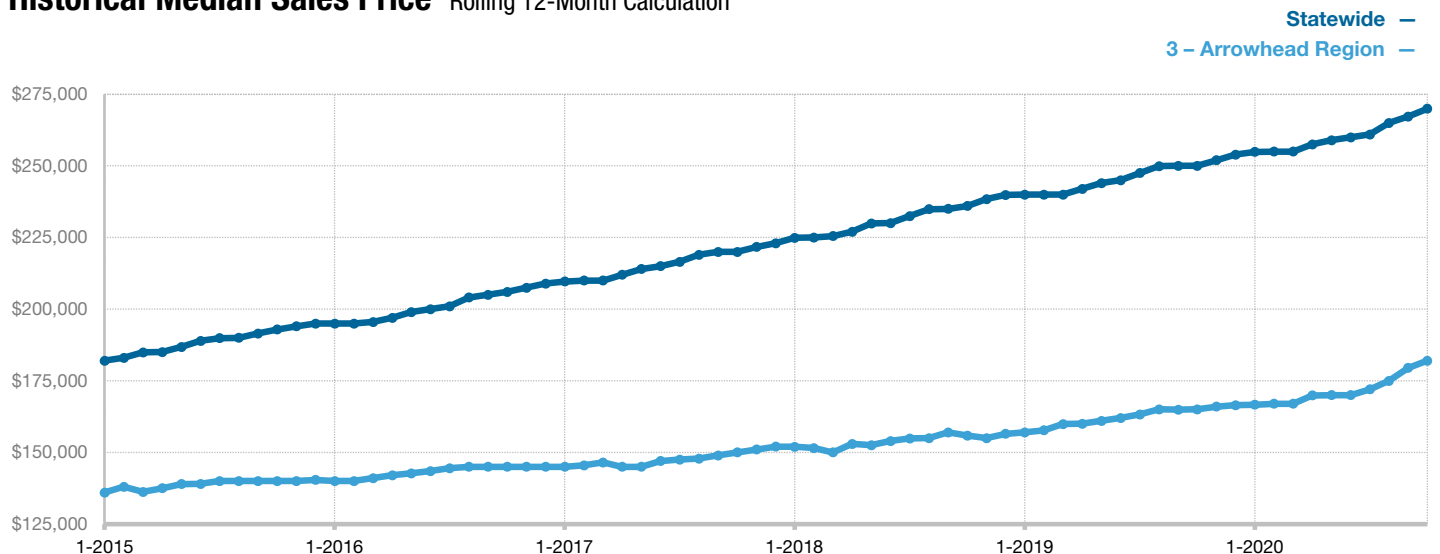
Key Metrics	October			Year to Date		
	2019	2020	Percent Change	Thru 10-2019	Thru 10-2020	Percent Change
New Listings	503	428	- 14.9%	6,631	5,586	- 15.8%
Pending Sales	404	467	+ 15.6%	4,401	5,010	+ 13.8%
Closed Sales	512	678	+ 32.4%	4,222	4,609	+ 9.2%
Median Sales Price*	\$170,000	\$202,000	+ 18.8%	\$168,000	\$185,000	+ 10.1%
Percent of Original List Price Received*	93.2%	96.0%	+ 3.0%	94.3%	95.2%	+ 1.0%
Days on Market Until Sale	78	75	- 3.8%	81	80	- 1.2%
Months Supply of Inventory	6.2	2.8	- 54.8%	--	--	--

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Local Market Update for October 2020

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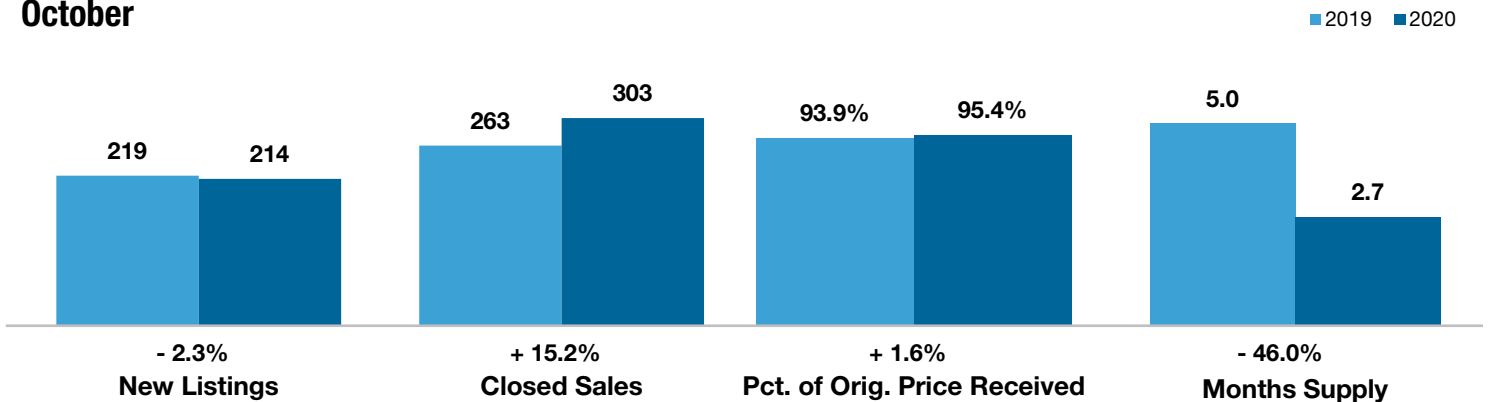


4 – West Central Region

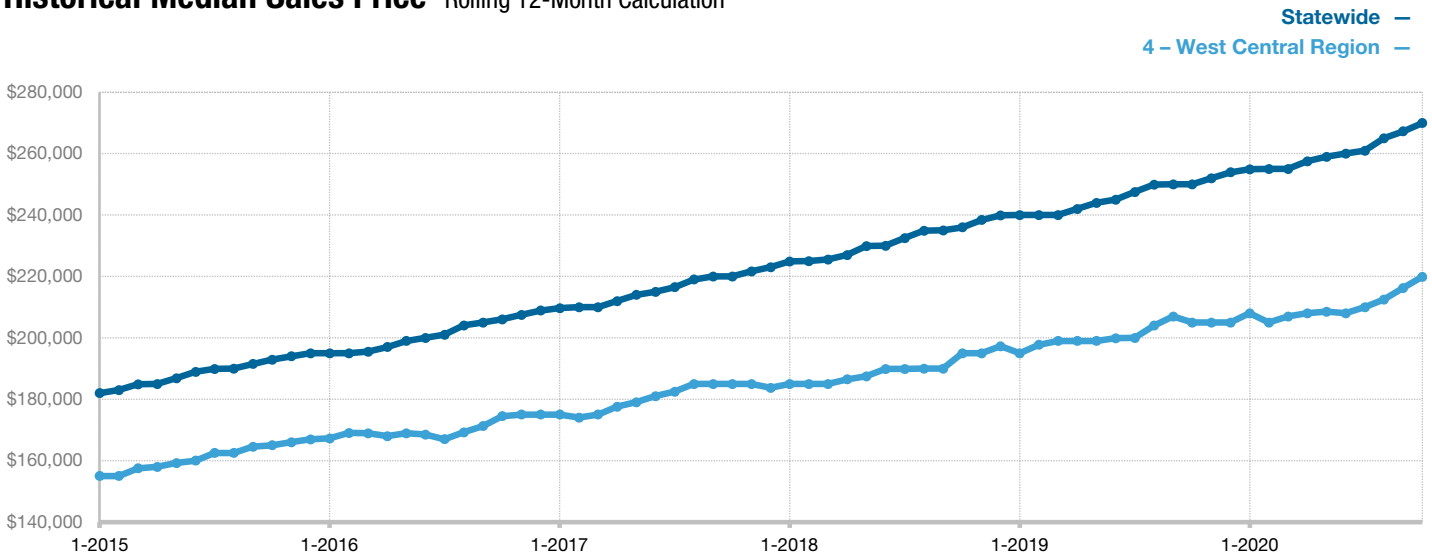
Key Metrics	October			Year to Date		
	2019	2020	Percent Change	Thru 10-2019	Thru 10-2020	Percent Change
New Listings	219	214	- 2.3%	3,220	3,023	- 6.1%
Pending Sales	190	211	+ 11.1%	2,224	2,593	+ 16.6%
Closed Sales	263	303	+ 15.2%	2,105	2,367	+ 12.4%
Median Sales Price*	\$209,000	\$239,000	+ 14.4%	\$208,000	\$225,000	+ 8.2%
Percent of Original List Price Received*	93.9%	95.4%	+ 1.6%	94.6%	95.7%	+ 1.2%
Days on Market Until Sale	63	56	- 11.1%	69	67	- 2.9%
Months Supply of Inventory	5.0	2.7	- 46.0%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for October 2020

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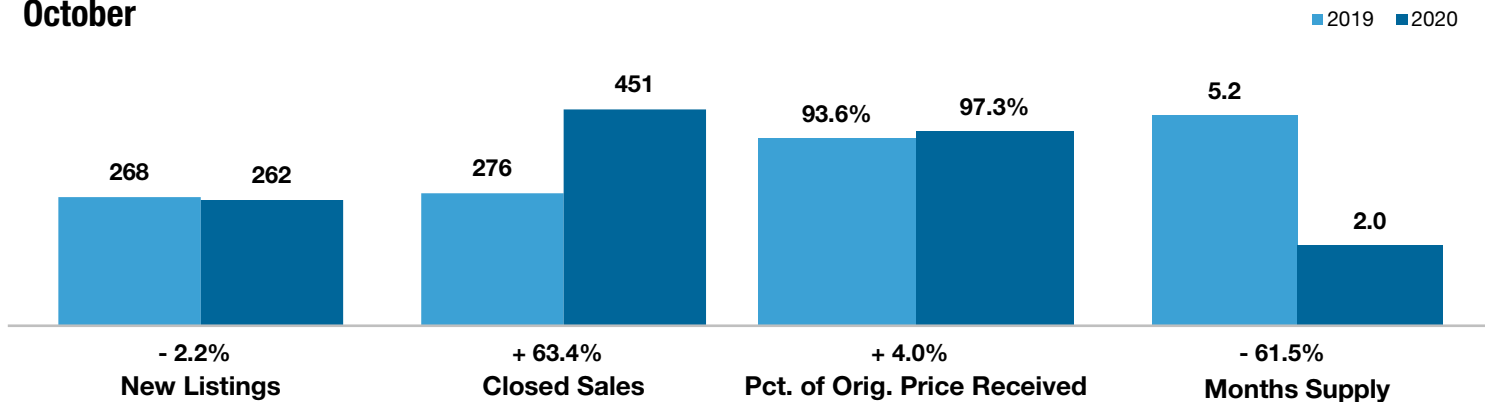


5 – North Central Region

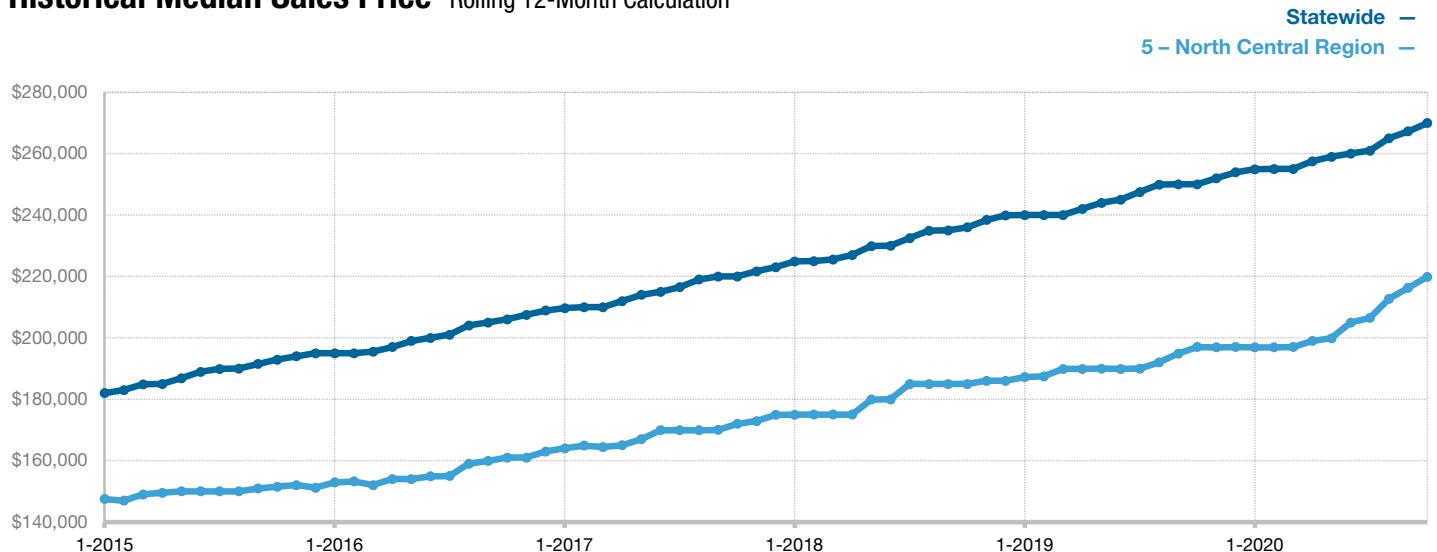
Key Metrics	October			Year to Date		
	2019	2020	Percent Change	Thru 10-2019	Thru 10-2020	Percent Change
New Listings	268	262	- 2.2%	3,843	3,560	- 7.4%
Pending Sales	234	297	+ 26.9%	2,673	3,200	+ 19.7%
Closed Sales	276	451	+ 63.4%	2,581	2,949	+ 14.3%
Median Sales Price*	\$229,450	\$245,000	+ 6.8%	\$199,900	\$225,000	+ 12.6%
Percent of Original List Price Received*	93.6%	97.3%	+ 4.0%	95.0%	96.0%	+ 1.1%
Days on Market Until Sale	71	51	- 28.2%	69	68	- 1.4%
Months Supply of Inventory	5.2	2.0	- 61.5%	--	--	--

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October



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for October 2020

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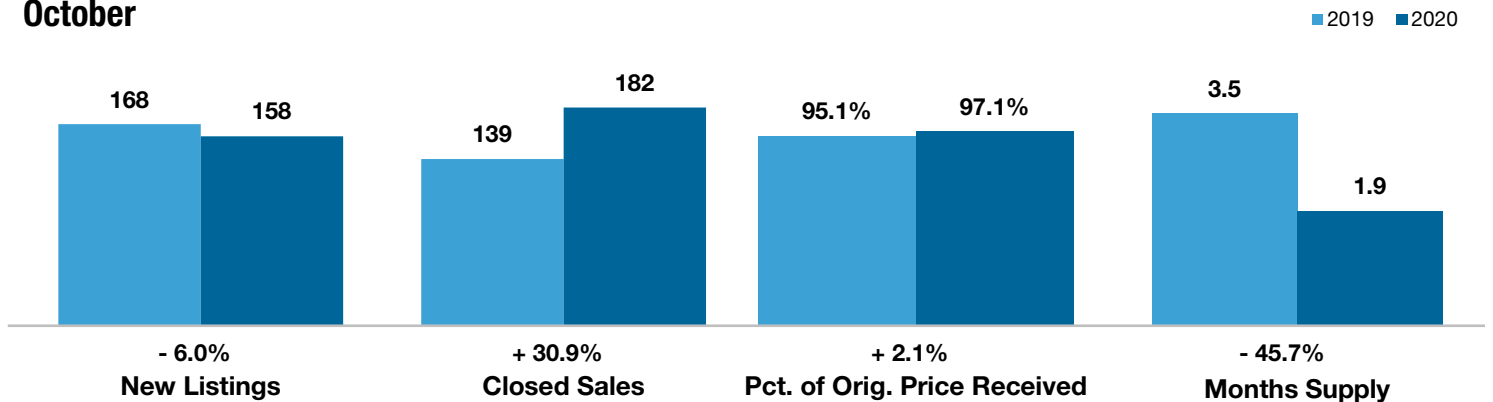


6E – Southwest Central Region

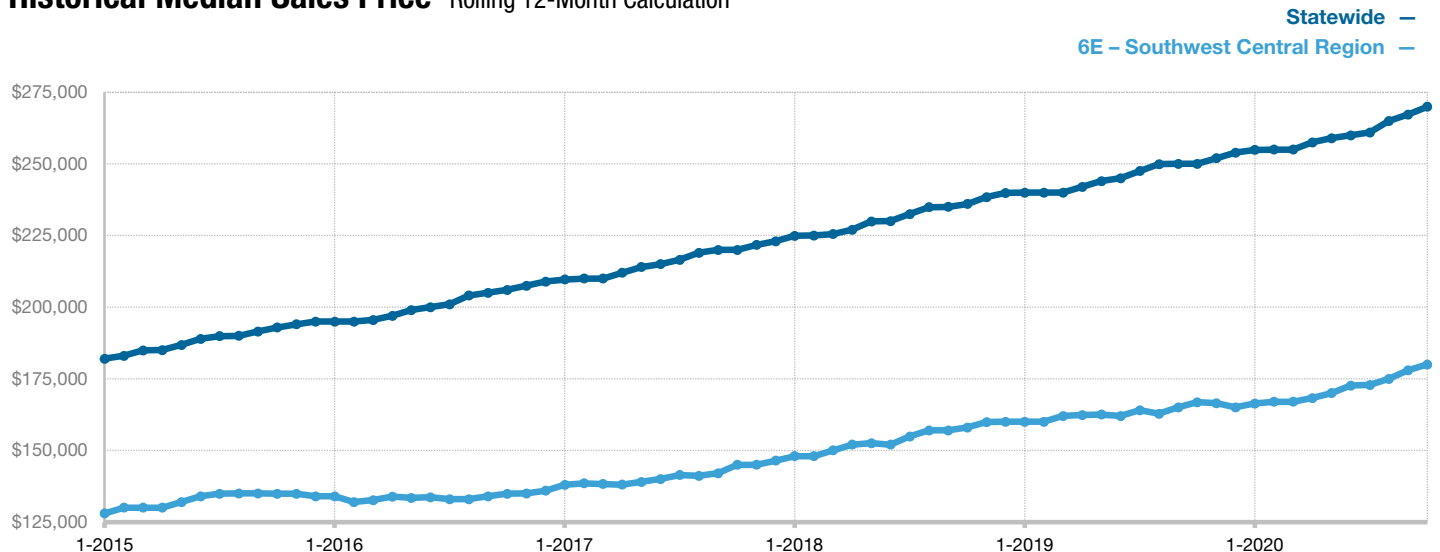
Key Metrics	October			Year to Date		
	2019	2020	Percent Change	Thru 10-2019	Thru 10-2020	Percent Change
New Listings	168	158	- 6.0%	1,755	1,589	- 9.5%
Pending Sales	150	165	+ 10.0%	1,397	1,475	+ 5.6%
Closed Sales	139	182	+ 30.9%	1,338	1,339	+ 0.1%
Median Sales Price*	\$172,800	\$196,900	+ 13.9%	\$166,000	\$183,000	+ 10.2%
Percent of Original List Price Received*	95.1%	97.1%	+ 2.1%	95.5%	96.5%	+ 1.0%
Days on Market Until Sale	55	57	+ 3.6%	67	62	- 7.5%
Months Supply of Inventory	3.5	1.9	- 45.7%	--	--	--

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October



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for October 2020

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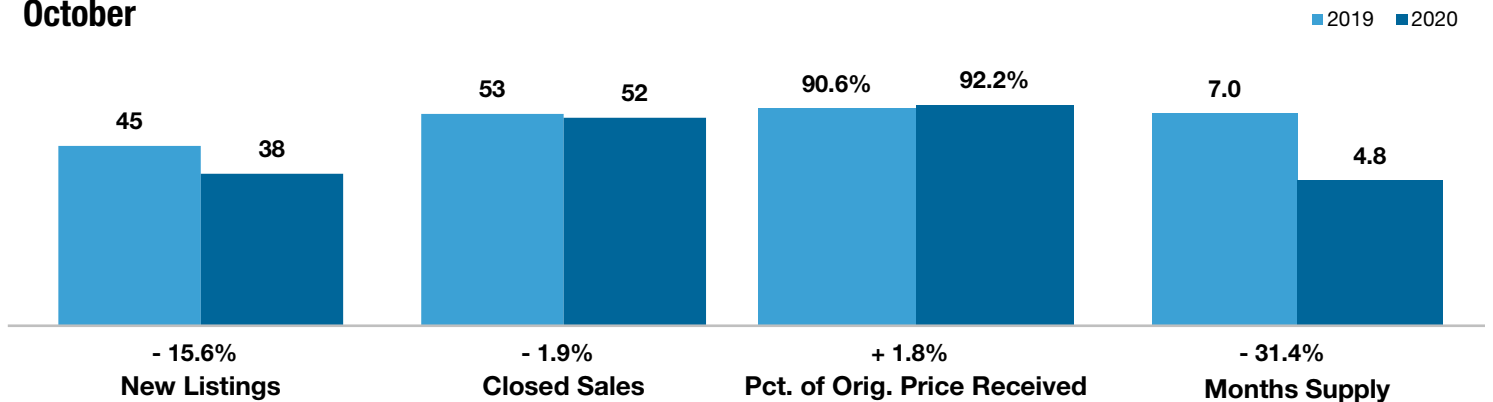


6W – Upper Minnesota Valley Region

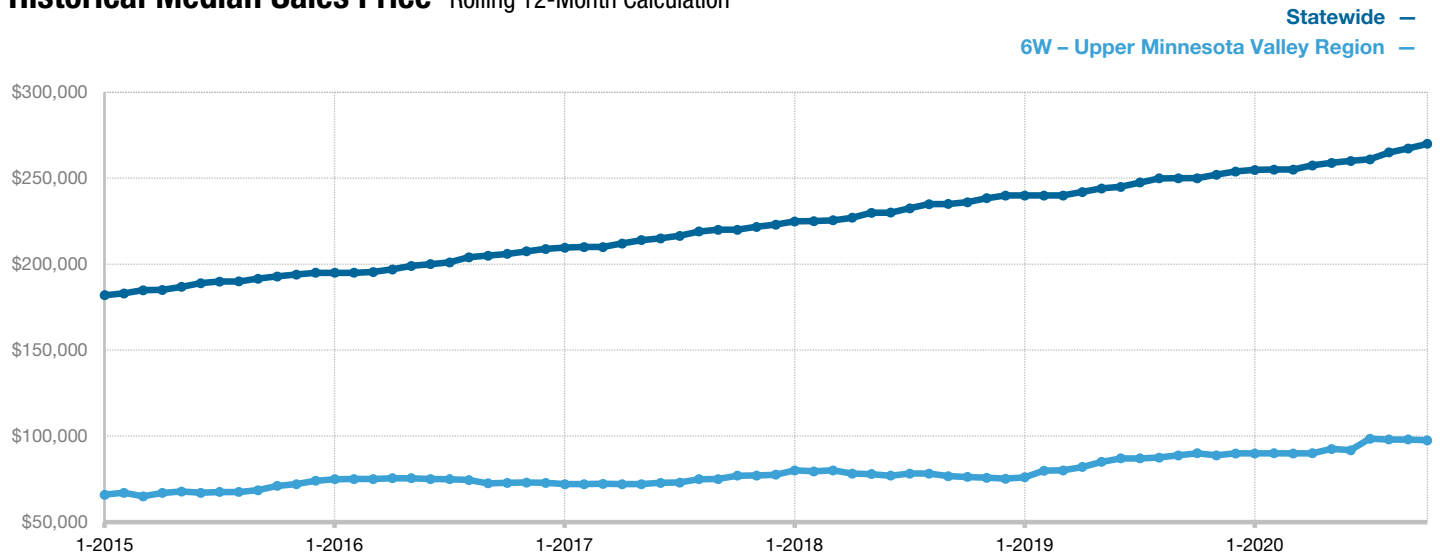
Key Metrics	October			Year to Date		
	2019	2020	Percent Change	Thru 10-2019	Thru 10-2020	Percent Change
New Listings	45	38	- 15.6%	499	441	- 11.6%
Pending Sales	37	32	- 13.5%	335	349	+ 4.2%
Closed Sales	53	52	- 1.9%	328	338	+ 3.0%
Median Sales Price*	\$112,000	\$103,000	- 8.0%	\$90,000	\$102,500	+ 13.9%
Percent of Original List Price Received*	90.6%	92.2%	+ 1.8%	90.8%	90.0%	- 0.9%
Days on Market Until Sale	99	90	- 9.1%	118	104	- 11.9%
Months Supply of Inventory	7.0	4.8	- 31.4%	--	--	--

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October



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for October 2020

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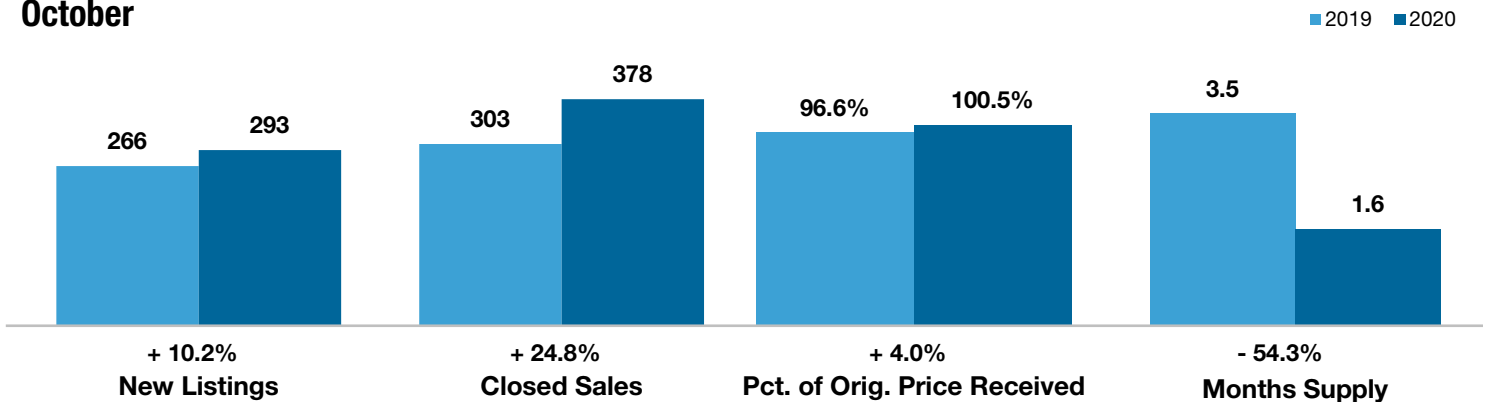


7E – East Central Region

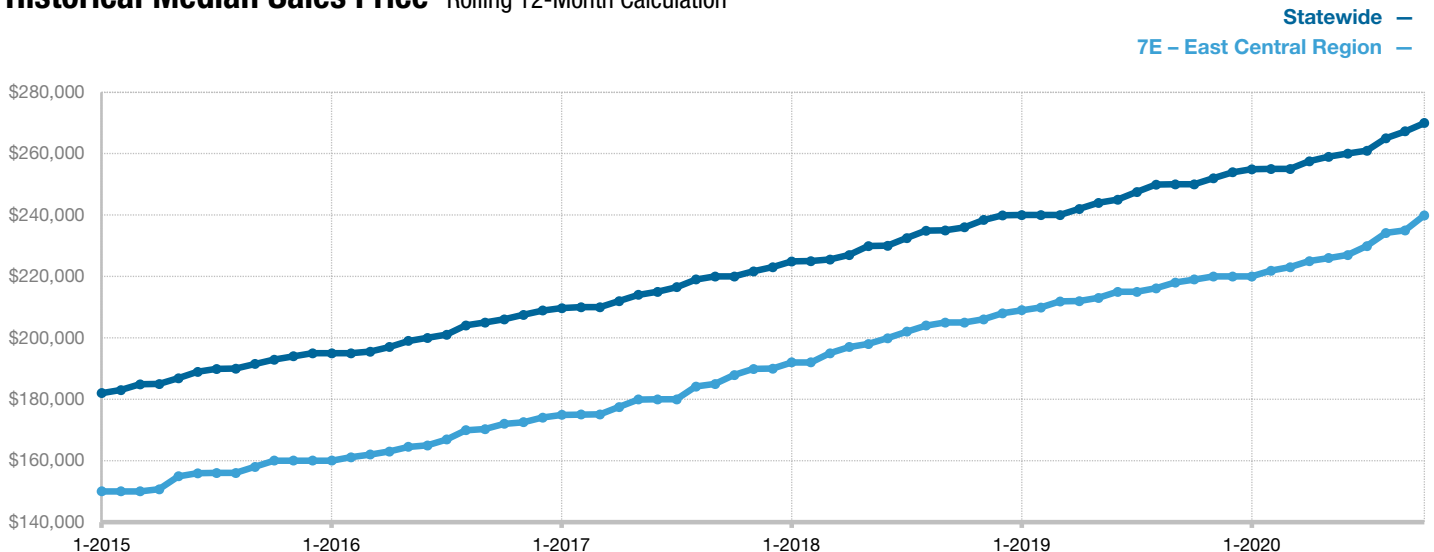
Key Metrics	October			Year to Date		
	2019	2020	Percent Change	Thru 10-2019	Thru 10-2020	Percent Change
New Listings	266	293	+ 10.2%	3,519	3,350	- 4.8%
Pending Sales	272	315	+ 15.8%	2,572	2,929	+ 13.9%
Closed Sales	303	378	+ 24.8%	2,457	2,699	+ 9.8%
Median Sales Price*	\$220,725	\$261,143	+ 18.3%	\$220,000	\$242,500	+ 10.2%
Percent of Original List Price Received*	96.6%	100.5%	+ 4.0%	97.4%	98.7%	+ 1.3%
Days on Market Until Sale	50	34	- 32.0%	52	46	- 11.5%
Months Supply of Inventory	3.5	1.6	- 54.3%	--	--	--

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October



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for October 2020

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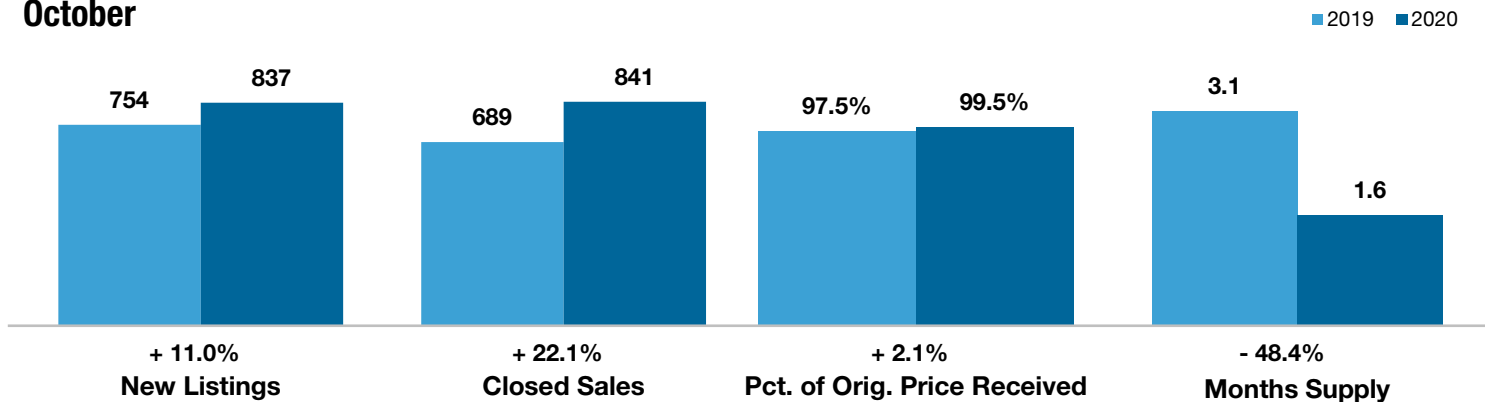


7W – Central Region

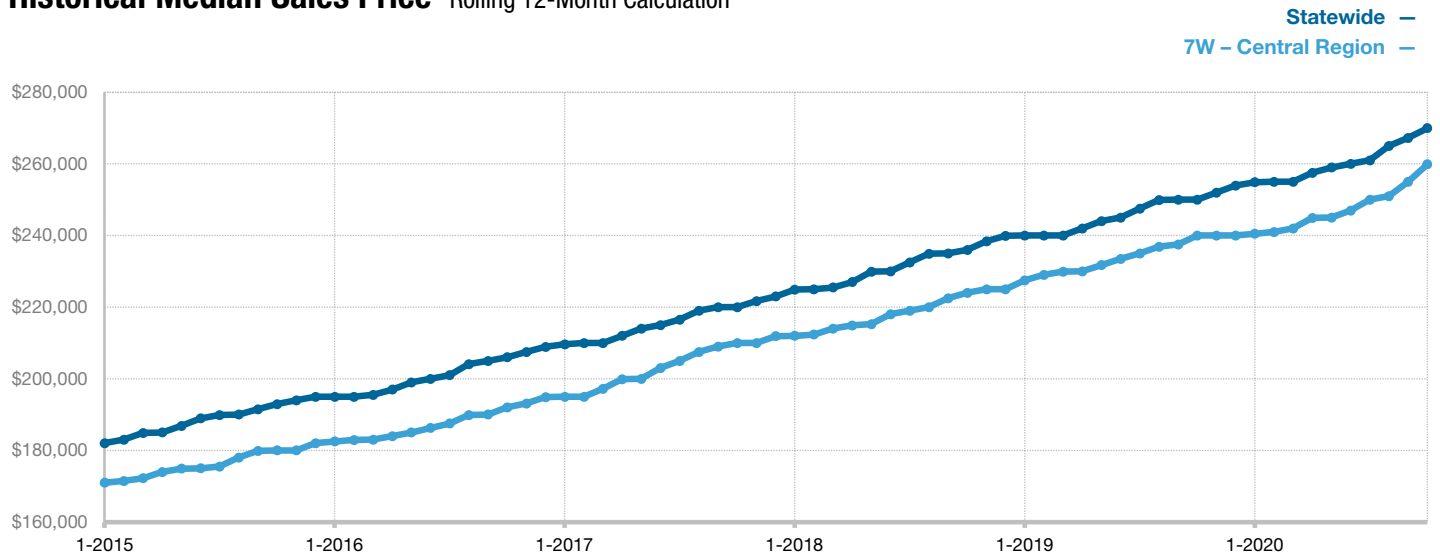
Key Metrics	October			Year to Date		
	2019	2020	Percent Change	Thru 10-2019	Thru 10-2020	Percent Change
New Listings	754	837	+ 11.0%	8,804	8,761	- 0.5%
Pending Sales	622	785	+ 26.2%	6,476	7,332	+ 13.2%
Closed Sales	689	841	+ 22.1%	6,186	6,729	+ 8.8%
Median Sales Price*	\$245,000	\$280,000	+ 14.3%	\$240,000	\$261,400	+ 8.9%
Percent of Original List Price Received*	97.5%	99.5%	+ 2.1%	98.0%	98.8%	+ 0.8%
Days on Market Until Sale	52	34	- 34.6%	48	44	- 8.3%
Months Supply of Inventory	3.1	1.6	- 48.4%	--	--	--

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October



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for October 2020

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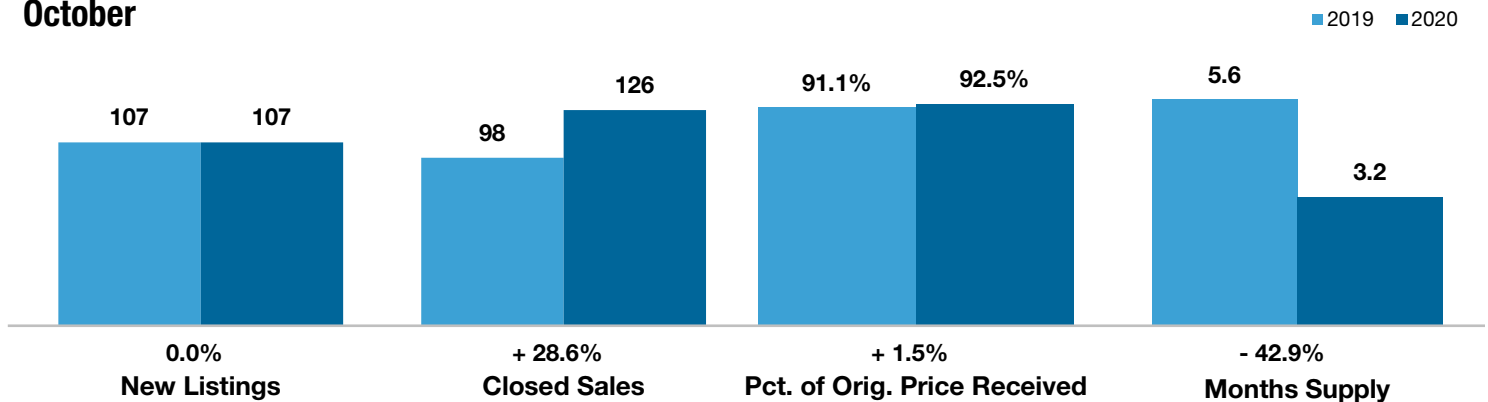


8 – Southwest Region

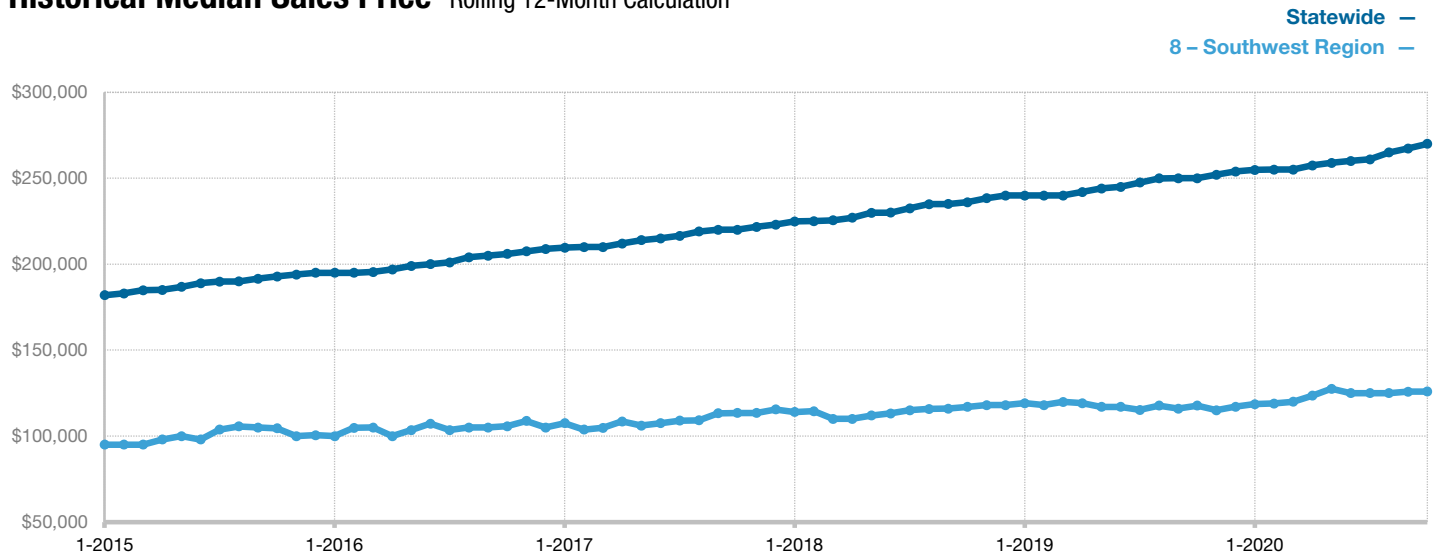
Key Metrics	October			Year to Date		
	2019	2020	Percent Change	Thru 10-2019	Thru 10-2020	Percent Change
New Listings	107	107	0.0%	1,169	1,162	- 0.6%
Pending Sales	97	123	+ 26.8%	852	1,017	+ 19.4%
Closed Sales	98	126	+ 28.6%	803	936	+ 16.6%
Median Sales Price*	\$120,000	\$125,000	+ 4.2%	\$118,750	\$128,000	+ 7.8%
Percent of Original List Price Received*	91.1%	92.5%	+ 1.5%	91.8%	92.4%	+ 0.7%
Days on Market Until Sale	99	70	- 29.3%	94	83	- 11.7%
Months Supply of Inventory	5.6	3.2	- 42.9%	--	--	--

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October



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for October 2020

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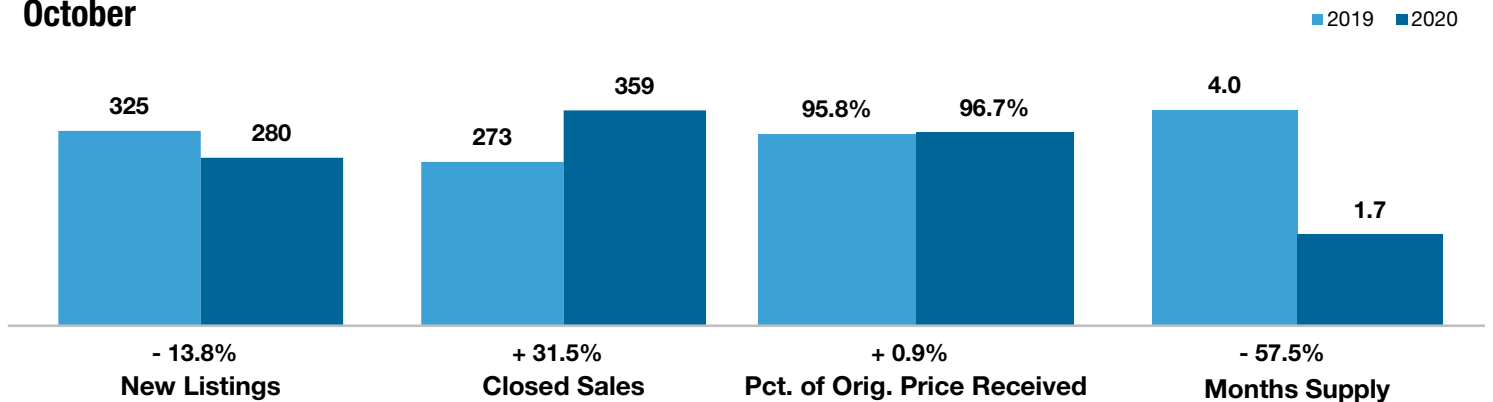


9 – South Central Region

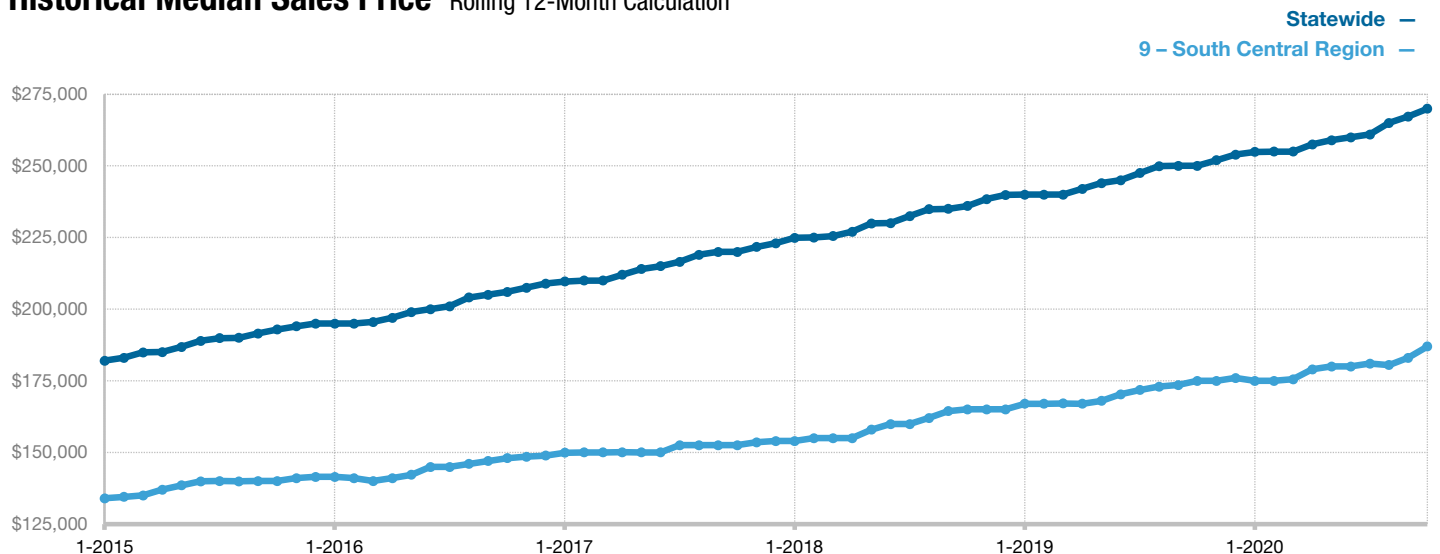
Key Metrics	October			Year to Date		
	2019	2020	Percent Change	Thru 10-2019	Thru 10-2020	Percent Change
New Listings	325	280	- 13.8%	3,462	3,063	- 11.5%
Pending Sales	264	266	+ 0.8%	2,662	2,963	+ 11.3%
Closed Sales	273	359	+ 31.5%	2,501	2,786	+ 11.4%
Median Sales Price*	\$170,000	\$215,000	+ 26.5%	\$176,625	\$189,900	+ 7.5%
Percent of Original List Price Received*	95.8%	96.7%	+ 0.9%	95.3%	96.3%	+ 1.0%
Days on Market Until Sale	82	77	- 6.1%	92	94	+ 2.2%
Months Supply of Inventory	4.0	1.7	- 57.5%	--	--	--

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October



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for October 2020

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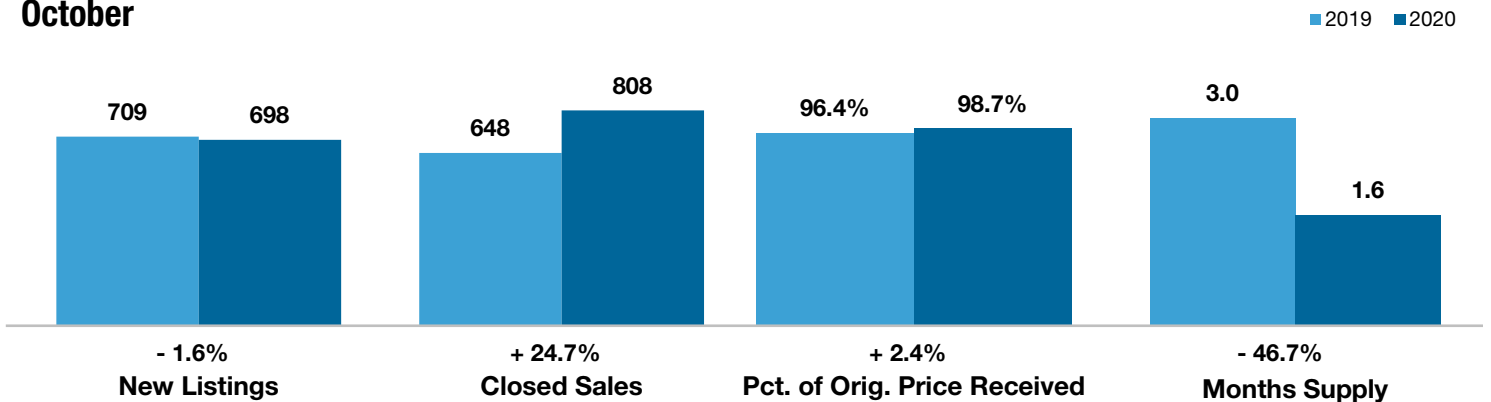


10 – Southeast Region

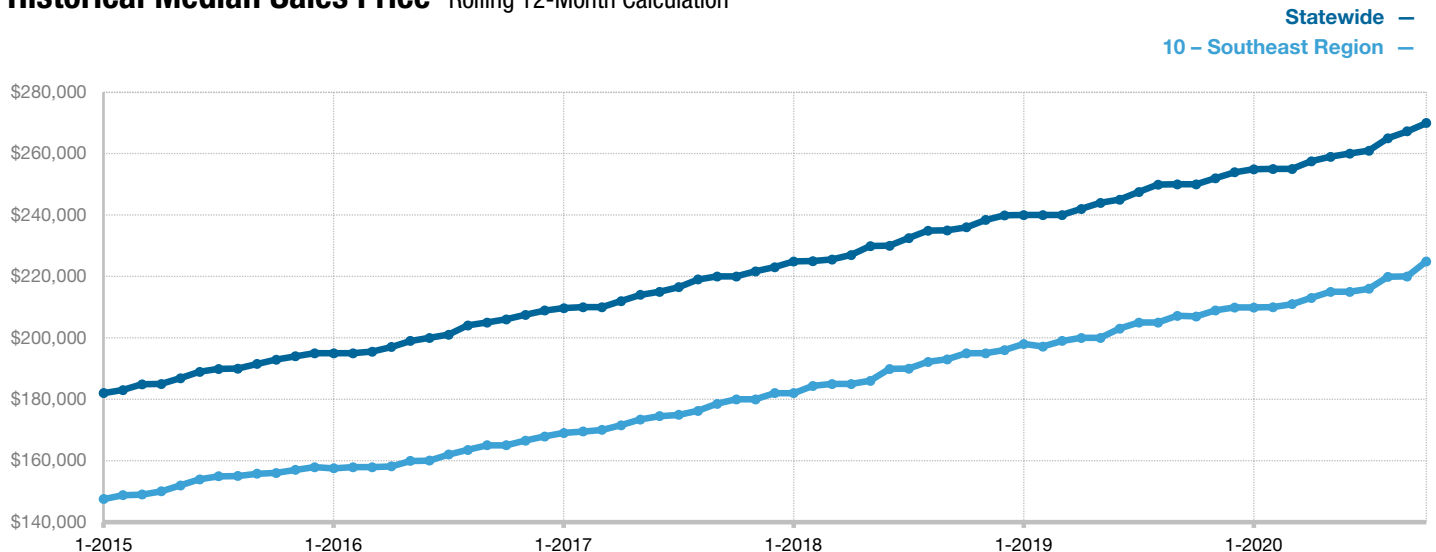
Key Metrics	October			Year to Date		
	2019	2020	Percent Change	Thru 10-2019	Thru 10-2020	Percent Change
New Listings	709	698	- 1.6%	7,479	7,173	- 4.1%
Pending Sales	609	709	+ 16.4%	6,124	6,585	+ 7.5%
Closed Sales	648	808	+ 24.7%	5,871	6,187	+ 5.4%
Median Sales Price*	\$200,000	\$235,000	+ 17.5%	\$210,000	\$227,000	+ 8.1%
Percent of Original List Price Received*	96.4%	98.7%	+ 2.4%	97.2%	97.8%	+ 0.6%
Days on Market Until Sale	50	42	- 16.0%	55	53	- 3.6%
Months Supply of Inventory	3.0	1.6	- 46.7%	--	--	--

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October



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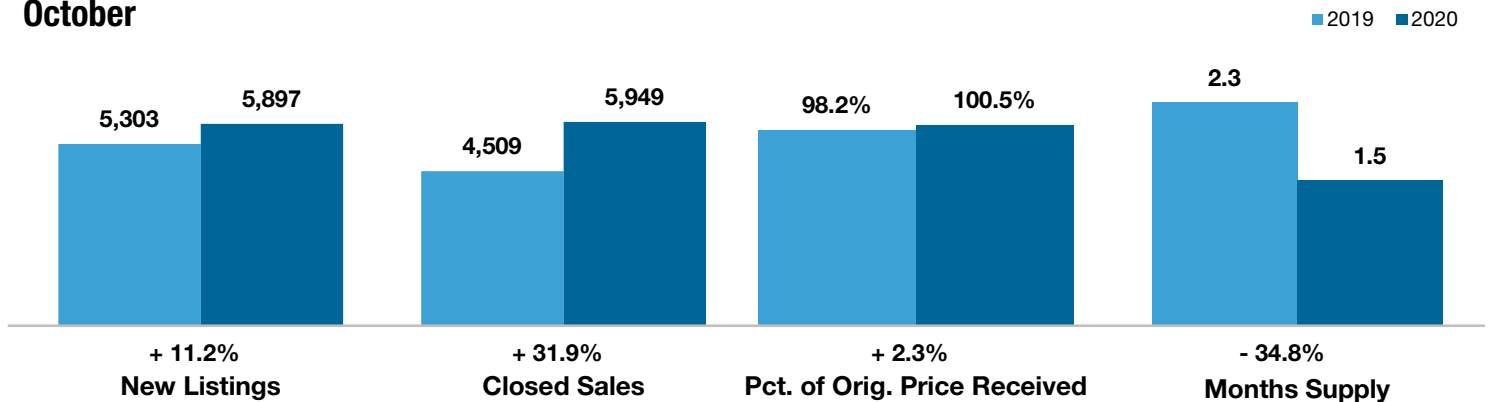


11 – 7-County Twin Cities Region

Key Metrics	October			Year to Date		
	2019	2020	Percent Change	Thru 10-2019	Thru 10-2020	Percent Change
New Listings	5,303	5,897	+ 11.2%	58,431	57,807	- 1.1%
Pending Sales	4,273	5,375	+ 25.8%	44,386	47,881	+ 7.9%
Closed Sales	4,509	5,949	+ 31.9%	42,910	44,787	+ 4.4%
Median Sales Price*	\$286,000	\$320,000	+ 11.9%	\$288,260	\$311,385	+ 8.0%
Percent of Original List Price Received*	98.2%	100.5%	+ 2.3%	99.1%	99.9%	+ 0.8%
Days on Market Until Sale	37	28	- 24.3%	36	34	- 5.6%
Months Supply of Inventory	2.3	1.5	- 34.8%	--	--	--

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October



Historical Median Sales Price Rolling 12-Month Calculation

