

Edina, MN 55436

March 20, 2020

Governor Tim Walz 130 State Capitol 75 Rev Dr. Martin Luther King Jr. Blvd. St. Paul, MN 55155

Dear Governor Walz:

In these challenging times, Minnesota Realtors® (MNR) understands you need to make difficult and time-sensitive decisions in response to the COVID-19 pandemic. We continue to share the latest information from the State of Minnesota and the Federal Government with our 20,000 plus members throughout Minnesota.

As you consider additional executive actions, including but not limited to a "shelter in place" order," MNR would ask that you take into account the difficult position buyers and sellers in the middle of real estate transaction are in during this tumultuous period.

As is the case for our economy generally, the COVID-19 pandemic presents unprecedented challenges for the housing market. Our members, and their buyer and seller clients, are concerned about the level of disruption related to the transfer of real property that may be expected in the days, weeks, and months ahead.

Specifically, MNR requests that any executive order addressing "essential services" include the services necessary to complete a real estate transaction:

- Representation by real estate licensees for buyers and sellers
- Lender services
- Permitting
- Appraisals
- Inspections
- Title work
- Transfer and recording of deeds and other instruments

Minnesota Realtors® stands ready to assist you, your staff, and the Legislature as you work through these issues.

Sincerely,

Chris Galler

CEO

Minnesota Realtors®

Cc: Speaker Hortman

Minority Leader Daudt Majority Leader Gazelka Minority Leader Kent

Commissioner Steve Kelley